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ROBOKIDZ EDUVENTURES LIMITED

Corporate Identification Number: U74900PN2014PLC153530

REGISTERED OFFICE		CONTACT PERSON		TELEPHONE AND EMAIL	WEBSITE
Plot No. 20, S.No.90/2, Dhairkar Wasti, Mundhwa, Pune - 411036, Maharashtra, India		Ms. Isha Shashikant Kulkarni Company Secretary & Compliance Officer		Telephone: +91 8956492532; E-mail: cs@robokidz.co.in	https://www.robokidz.co.in/
PROMOTER OF OUR COMPANY: MR. SAGAR LALIT SANGHVI					
DETAILS OF THE ISSUE					
TYPE	FRESH ISSUE SIZE	OFS SIZE (BY NO. OF SHARES)	TOTAL ISSUE SIZE	ELIGIBILITY & SHARE RESERVATION AMONG QIB, NII & II	
Fresh Issue	Up to 29,32,800* equity shares of face value of ₹ 10 each aggregating to ₹ [●] Lakhs (“Issue”)	NIL	Up to 29,32,800* equity shares of face value of ₹ 10 each aggregating to ₹ [●] Lakhs (“Issue”)	The Issue is being made pursuant to Regulation 229(2) and 253(1) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018, as amended (“SEBI ICDR Regulations”). For details in relation to share reservation among Qualified Institutional Buyers, Non-Institutional Investors and Individual Investors see “ <i>Issue Structure</i> ” on page 233.	
*Subject to finalization of Basis of Allotment					
DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION - NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES					
RISK IN RELATION TO THE FIRST ISSUE					
This being the first public issue of the Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of each Equity Share is ₹ 10/- The Floor Price, Cap Price and Issue Price as determined by our Company in consultation with the Book Running Lead Manager, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building process (see “ <i>Basis for Issue Price</i> ” on page 94 should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after Listing.					
GENERAL RISKS					
Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the Red Herring Prospectus. Specific attention of investors is invited of the section titled “ <i>Risk Factors</i> ” beginning on page 22 of this Red Herring Prospectus.					
COMPANY’S ABSOLUTE RESPONSIBILITY					
Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.					
LISTING					
The Equity Shares offered through this Red Herring Prospectus are proposed to be listed on the SME Platform of BSE Limited (“BSE SME”) in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. Our Company has received an ‘in-principle’ approval letter dated September 02, 2026 from BSE for using its name in this offer document for listing our shares on the SME Platform of BSE Limited. For the purpose of this Issue, the Designated Stock Exchange will be BSE Limited (“BSE SME”).					
BOOK RUNNING LEAD MANAGER					
NAME AND LOGO		CONTACT PERSON		EMAIL & TELEPHONE	
 GYR CAPITAL ADVISORS PRIVATE LIMITED		Mr. Mohit Baid		Telephone: +91 87775 64648 E-mail: robokidz.ipo@gyrcapitaladvisors.in	
REGISTRAR TO THE ISSUE					
NAME AND LOGO		CONTACT PERSON		EMAIL & TELEPHONE	
 MAASHITLA SECURITIES PRIVATE LIMITED		Mr. Mukul Agrawal		Tel: 011 47581432 Email: investor.ipo@maashitla.com	
BID/ISSUE PERIOD					
ANCHOR PORTION ISSUE OPENS/CLOSES ON: FRIDAY, SEPTEMBER 18, 2026*		BID/ISSUE OPENS ON: MONDAY, SEPTEMBER 21, 2026*		BID/ISSUE CLOSES ON: WEDNESDAY, SEPTEMBER 23, 2026*	

*The Company may, in consultation with the Book Running Lead Manager, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Issue Period shall be one Working Day prior to the Bid/Issue Opening Date.

*UPI mandate end time and date shall be at 5:00 p.m. on Bid/Issue Closing Day.

SUMMARY OF THE PRIMARY BUSINESS

- Our Company is engaged in the business of providing education and skill development solutions to K-12 students in the areas of Robotics, Artificial Intelligence (AI), Coding, Electronics and STEM (Science, Technology, Engineering and Mathematics). We are focusing on delivering application-based learning programs intended to support the development of scientific aptitude, logical reasoning and technical skills among school students.
- Our Company operates under Education Technology (EdTech) sector and our end users are K-12 students.
- Following is the vertical wise revenue bifurcation:

S. No.	Business Vertical	Fiscal Year 2026		Fiscal Year 2025		Fiscal Year 2024	
		Consolidated		Standalone		Standalone	
		Revenue generated	In % of revenue from operation	Revenue generated	In % of revenue from operation	Revenue generated	In % of revenue from operation
Education laboratory setups							
1.	Educational Laboratory Setup Projects	7201.67	77.25%	5,324.61	90.63%	3,225.26	84.51%
Services							
2.	Subscription Services	1,192.84	12.80%	209.17	3.56%	-	-
3.	Other Educational Services**	927.80	9.95%	341.50	5.81%	591.33	15.49%
Total		9,322.31	9,322.31	100.00%	5,875.28	100.00%	3,816.59

** Other Educational Services includes manpower deployment services, workshops, boot camps, summer camps, teacher training, technical support services.

4. Our revenue is geographically diversified across multiple states in India, with Maharashtra continuing to be the largest contributor to our revenue from operations. During Fiscal 2026, we witnessed a significant increase in revenue contribution from states such as Delhi, Kerala, Gujarat and Uttar Pradesh as compared to previous fiscals, reflecting the expansion of our customer base and strengthening of our distribution network across various regions.

5. The following table sets forth the revenue contribution from our Top 5 customers during the relevant reporting periods:

(₹ in Lakhs)

Concentrated Customers	Fiscal 2026		Fiscal 2025		Fiscal 2024	
	Amount	In %	Amount	In %	Amount	In %
Top 5 customers	5,895.89	63.25%	5,025.91	85.55%	3,568.68	93.54%

6. Key premises of the Company are stated below:

Description	Address
Registered Office & Activity Center	Plot No.20, S.No.90/2, Dhairkar Wasti, Mundhwa, Pune - 411036, Maharashtra, India
Assembly Centre	Office No. O-03 -22, 3rd Floor, Amanora Park Town, Hadapsar, Pune-411028

7. Business Strengths and Strategies:

Strengths
- Integrated Business Model with End-to-End Solutions - Structured Project Management, Experienced Management Team and Operational Capabilities - Proven Track Record in Executing Educational Laboratory Setup Projects - Geographic Presence with Diversified Revenue Distribution
Strategies
- Expansion of Institutional Lab Deployments Across India - Expansion in Private School Segment - Strengthening Retail Experiential Learning Segment and Franchisee Expansion - Technology and Curriculum Enhancement Leveraging Existing Platforms - Expansion in Skill Development Ecosystem and Operational Strengthening

For further details, please refer to chapter titled “**Our Business**” beginning on page 120 of the Draft Red Herring Prospectus.

SUMMARY OF THE INDUSTRY

The education technology (edtech) market stood at USD 282.9 Billion in 2026 and eventually reaching USD 1553.27 Billion by 2035 driven by a CAGR of 20.83% from 2026 to 2035. The education market in India is expanding at a rapid pace, projected to reach US\$ 313 billion by FY30, up from US\$ 117 billion in FY23. The K-12 segment, valued at US\$ 48.9 billion in 2023, is also on a high-growth trajectory and is estimated to reach US\$ 125.8 billion by 2032 at a CAGR of 10.7%.

With the adoption of transformative technologies such as AI, ML, IoT, and blockchain, India's education sector is steadily redefining itself. The Education 4.0 revolution is already underway. Government initiatives like the National Education Policy (NEP), now in phased implementation since FY22, are set to further reshape the system with a strong focus on high-quality vocational and skills-based education, preparing India's youth for the demands of a dynamic global economy.

Edtech has emerged as a critical growth driver within the sector. The Indian edtech market, currently valued at ₹ 64,875 crore (US\$ 7.5 billion) is projected to reach ₹2,50,850 crore (US\$ 29-30 billion) by 2030-31, supported by rising digital adoption and demand for flexible learning models. India has also become the second largest e-learning market after the US, with the online education segment alone expected to grow by US\$ 2.28 billion during 2021-2025 at a CAGR of nearly 20%. India's vast student population underscores the size of this opportunity. The global educational robot market size was estimated at USD 1,377.8 million in 2024 and is projected to reach USD 5,842.2 million by 2030, growing at a CAGR of 28.8% from 2025 to 2030.

For further details, please refer to the chapter titled "**Industry Overview**" beginning on page 104 of the Draft Red Herring Prospectus.

PROMOTER OF THE COMPANY

S. No.	Name	Individual/ Corporate	Experience & Educational Qualification
1	Mr. Sagar Lalit Sanghvi	Individual	Mr. Sagar Lalit Sanghvi , aged 39 years, is the Promoter, Managing Director & Chairman of the Company. He completed his higher secondary education from M. C. Kejriwal Vidyapeeth, Howrah, West Bengal. He has over ten years of experience in the field of education, technology-enabled learning and business development. He has been associated with our Company since the year 2015 and plays a key role in guiding the Company's overall strategy, business development and operations. Under his leadership, the Company has focused on expanding its business, strengthening its market presence and pursuing its long-term strategic objectives. His areas of expertise include business strategy, curriculum planning and technology integration.

OBJECTS OF THE ISSUE

The Issue comprises of a Fresh Issue of up to 29,32,800 Equity Shares, aggregating up to ₹ [●] lakhs by our Company.

The proceeds of the Issue, after deducting Issue related expenses, are estimated to be ₹ [●] Lakhs (the "Net Issue Proceeds").

The details of the proceeds of the Issue are set forth in the table below:

		(₹ in lakhs)
Sr. No.	Particulars	Estimated Amount
1.	Gross Proceeds of the Issue*	[●]
2.	Less: Issue related expenses [#]	[●]
Net Proceeds from the Issue		[●]

* To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the ROC.

[#] For details, see "**Objects of the Issue - Issue expenses**" on page 82.

We intent to utilize the Net Proceeds are set forth in the following table:

		(₹ in Lakhs)
Sr. No.	Particulars	Estimated Amount
1.	Funding the working capital requirements of our Company	Up to 2,345.73
2.	Pre-payment or Repayment of all or a portion of certain outstanding borrowings availed by our Company	Up to 220.00
3.	General Corporate Purposes [^]	[●]
Net proceeds from the Issue		[●]

[^]To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the ROC. The amount utilized for general corporate purposes shall not exceed 15% of the gross amount raised by our Company or ₹ 1,000 lakhs, whichever is less through this Issue.

The following table sets forth a summary of each object of the Fresh Issue for which the Net Proceeds of the Issue will be utilized:

S. No.	Object of the Fresh Issue	Details of the Object
1.	Funding the working capital requirements of our Company	Our Company proposes to utilise an amount of upto ₹ 2,345.73 Lakhs from the Net Proceeds towards funding its working capital requirements in financial year 2026-27. We have significant working capital requirements, and we fund our working capital requirements in the ordinary course of business from our internal accruals/equity and financing facilities from banks. Our Company requires additional working capital for funding future growth requirements of our Company.
2.	Pre-payment or Repayment of all or a portion of certain outstanding borrowings availed by our Company	Our Board in its meeting dated July 01, 2026, took note that an amount of upto ₹ 220.00 Lakhs is proposed to be utilised for repayment/ prepayment of certain borrowings availed by our Company from the Net Proceeds. Our Company has entered into financial arrangements from time to time with various banks and financial institutions. The outstanding loan facilities availed by our Company comprise borrowings in the form of term loans and working capital facilities and vehicle loan. For further details, please refer "Financial Indebtedness" on page 181 of the Red Herring Prospectus.
3.	General corporate purposes	The Net Proceeds will be first utilized towards the Objects as mentioned above. The balance is proposed to be utilized for General corporate purposes, subject to such utilization not exceeding 15% of the gross proceeds of the Fresh Issue or 10 crore whichever is lower, in accordance with the SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, as may be approved by our management, subject to the above-mentioned limit.

SHAREHOLDING PATTERN OF PROMOTER / PROMOTER GROUP AND ADDITIONAL TOP 10 SHAREHOLDERS OF THE COMPANY AS AT ALLOTMENT:

The aggregate shareholding, of each of the (i) Promoter(s), (ii) members of the Promoter Group and (iii) top 10 Shareholders (other than the Promoter and Promoter Group) as on the date of draft offer document / offer document and as at allotment as per the below mentioned format:

S. No.	Pre-Issue shareholding as at the date of Advertisement			Post-Issue shareholding as at Allotment ⁽³⁾			
	Shareholders	Number of Equity Shares	Shareholding (in %)	At the lower end of the price band (₹ 100)		At the upper end of the price band (₹ 106)	
				Number of Equity Shares	Shareholding (in %)	Number of Equity Shares	Shareholding (in %)
Promoter(s)							
1.	Sagar Lalit Sanghvi	56,93,296	71.83	[●]	[●]	[●]	[●]
Members of Promoter Group (who holds shares)							
2.	Urmi Jain	40,000	0.50	[●]	[●]	[●]	[●]
Top 10 Public Shareholders							
3.	M/S. Kedia Securities Private Limited	5,56,800	7.02	[●]	[●]	[●]	[●]
4.	Nine Alps Trust-Nine Alps Opportunity Fund	3,23,835	4.09	[●]	[●]	[●]	[●]
5.	Piyush Arun Shah	2,00,000	2.52	[●]	[●]	[●]	[●]
6.	Sri GBK Resources Private Limited	1,29,535	1.63	[●]	[●]	[●]	[●]
7.	Sushila Santosh Jeewatramani	1,04,400	1.32	[●]	[●]	[●]	[●]
8.	Medha Inamdar	1,00,000	1.26	[●]	[●]	[●]	[●]
9.	Ritesh Bharat Shah	71,400	0.90	[●]	[●]	[●]	[●]
10.	Chaitali Shah	68,000	0.86	[●]	[●]	[●]	[●]

S. No.	Pre-Issue shareholding as at the date of Advertisement			Post-Issue shareholding as at Allotment ⁽³⁾			
	Shareholders	Number of Equity Shares	Shareholding (in %)	At the lower end of the price band (₹ 100)		At the upper end of the price band (₹ 106)	
				Number of Equity Shares	Shareholding (in %)	Number of Equity Shares	Shareholding (in %)
11.	Vira AIF Trust- Vira Bharat Opportunities Fund	64,767	0.82	[●]	[●]	[●]	[●]
12.	Naresh Kumar Sumermal Jain	44,000	0.56	[●]	[●]	[●]	[●]
Total (Aggregate)		73,24,633	92.41		[●]	[●]	[●]

Notes:

1) Includes all options that have been exercised until date of prospectus and any transfers of equity shares by existing shareholders after the date of the pre-issue and price band advertisements until date of prospectus.

2) Based on the Issue price of ₹ [●] and subject to finalization of the basis of allotment.

SUMMARY OF RESTATED FINANCIAL STATEMENTS

Following are the details as per the Restated Financial Information as at the Financial Years ended on March 31, 2026, 2025 and 2024:

(₹ in lakhs)

Sr. No.	Particulars	March 31, 2026 (Consolidated)	March 31, 2025 (Standalone)	March 31, 2024 (Standalone)
1.	Share Capital	700.00	175.00	50.00
2.	Net Worth	2,066.61	1,060.92	438.10
3.	Revenue from operations	9,322.31	5,875.28	3,816.59
4.	EBITDA	1,665.80	900.20	488.82
5.	Profit after Tax	1,005.69	497.82	242.35
6.	Basic Earnings per Share	14.37	24.55	12.12
7.	Diluted Earnings per Share	14.37	24.55	12.12
8.	Return on Equity / Net Worth	56.46%	66.42%	76.47%
9.	Net Asset Value per equity share (Post bonus)	35.74	15.16	21.91
10.	Total borrowings	2,980.33	1,534.31	1,429.18
11.	Cash flow from operating activities	(509.61)	(209.81)	(364.47)
12.	Cash flow from investing activities	(12.49)	20.21	(107.38)
13.	Cash flow from financing activities	523.38	46.73	234.13

KEY PERFORMANCE INDICATORS

Our company considers that KPIs included herein below have a bearing for arriving at the basis for Issue price. The KPIs disclosed below have been used historically by our Company to understand and analyse the business performance, which in result, help us in analysing the growth of our company.

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated July 01, 2026 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the KPIs herein have been certified by M/s Goyal Goyal & Co., Chartered Accountants, by their certificate dated July 02, 2026.

Set forth below are KPIs which have been used historically by our Company to understand and analyse the business performance, which in result, help us in analyzing the growth of the Company that have a bearing for arriving at the Basis for the Issue Price.

(Amount in Lakhs)

Particulars	For the year ended March 31,		
	2026 (Consolidated)	2025 (Standalone)	2024 (Standalone)
Growth in Revenue from Operations (%)	58.67%	53.94%	132.26%
Total income ⁽¹⁾	9,371.62	5,915.85	3,831.06
EBITDA Margin (%) ⁽²⁾	17.77%	15.22%	12.76%
PAT Margin (%) * ⁽³⁾	10.79%	8.47%	6.35%
Return on Capital Employed ("RoCE") (%) ⁽⁴⁾	29.64%	33.46%	25.18%

Debt- Equity Ratio ⁽⁵⁾	1.19	1.45	3.26
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Notes:

- 1) Total income includes revenue from operations and other income
- 2) EBITDA margin is calculated as EBITDA as a percentage of total income.
- 3) PAT Margin (%) is calculated as Profit for the year/period as a percentage of Revenue from Operations.
- 4) Return on capital employed calculated as Earnings before interest and taxes divided by capital employed as at the end of respective period/year. (Capital employed calculated as the aggregate value of Tangible networth, total debt and deferred tax liabilities)
- 5) Debt- equity ratio is calculated by dividing total debt by total equity. Total debt represents long-term and short-term borrowings. Total equity is the sum of share capital and reserves & surplus.

INTERNAL RISK FACTORS (TOP 10)

1. Our business is working capital intensive. If we are unable to generate sufficient cash flows to allow us to make required payments, there may be an adverse effect on our results of operations.
2. Our business is dependent on schools, institutions and our channel partners for student enrolments. Any inability to maintain or expand such relationships with schools and institutions may adversely affect our business and results of operations.
3. A significant portion of our revenue from operations is derived from certain geographic regions, particularly Maharashtra, and any adverse developments affecting such regions may adversely affect our business, results of operations and financial condition.
4. Changes in education policies, government regulations or regulatory requirements applicable to the education sector may adversely affect our business, operations, financial condition and results of operations.
5. Our Promoter, Mr. Sagar Lalit Sanghvi, was previously subject to disqualification under the Companies Act, 2013.
6. We do not have binding agreements with our customers. If they decide to source their requirements elsewhere, our business and operational results could be negatively impacted.
7. Our business requires updates to our curriculum to align with developments in technology, and any delay or variation in such updates and their implementation may adversely affect our business.
8. We depend on a limited number of customers for a significant portion of our revenue from operations. Any loss of, or reduction in business from, these customers could adversely affect our business, financial condition, cash flows and results of operations.
9. We depend on a limited number of suppliers for equipment, electronic components and other materials required for our business operations. Any interruption in the availability or timely supply of such materials may adversely affect our business, operations and results of operations.
10. We may be unable to sufficiently obtain, maintain, protect, or enforce our intellectual property and other proprietary rights.

For further details, please refer to the section titled “**Risk Factors**” beginning on page 22 of the Red Herring Prospectus.

THE DETAILS OF WEIGHTED AVERAGE COST OF ACQUISITION OF SHARES FOR PROMOTER

Particulars	Number of Equity Shares held as on date*	Weighted average cost of acquisition (“WACA”) per Equity Share (in ₹) *	WACA per Equity Shares acquired in last one year*
Sagar Lalit Sanghvi	64,31,346	6.64	5.60

BORAD OF DIRECTOR AND KEY MANAGERIAL PERSONNEL OF THE COMPANY

Sr. No	Name	Designation
1	Sagar Lalit Sanghvi	Managing Director & Chairman
2	Asif Abdul Jamadar	Whole Time Director
3	Milind Narayan Inamdar	Non - Executive Director
4	Gulzar Pradhan	Non-Executive Independent Director
5	Aishwarya Vinodkumar Kothari	Non-Executive Independent Director
6	Isha Shashikant Kulkarni	Company Secretary and Compliance Officer
7	Jyoti Kumari Singh	Chief Financial Officer

AUDITORS QUALIFICATION

There are no audit qualifications which have not been given effect to in the Restated Financial Information. For details, see “**Financial Information**” on page 177 of the Red Herring Prospectus.

SUMMARY OF OUTSTANDING LITIGATION

A summary of outstanding litigation proceedings as on the date of the Red Herring Prospectus as disclosed in the section titled “**Outstanding Litigations and Material Development**” on page 199 in terms of the SEBI ICDR Regulations and the Materiality Policy is provided below:

Nature of Cases	Number of Cases	Total Amount Involved (₹ in Lakhs)
Proceedings against our Company		
Criminal	Nil	Nil
Civil	Nil	Nil
Outstanding actions by Regulatory and Statutory Authorities	Nil	Nil
Tax	Nil	Nil
Proceedings by our Company		
Criminal	Nil	Nil
Civil	Nil	Nil
Proceedings against our Subsidiary		
Criminal	Nil	Nil
Civil	Nil	Nil
Outstanding actions by Regulatory and Statutory Authorities	Nil	Nil
Tax	Nil	Nil
Proceedings by our Subsidiary		
Criminal	Nil	Nil
Civil	Nil	Nil
Proceedings against our Director		
Criminal	Nil	Nil
Civil	Nil	Nil
Outstanding actions by Regulatory and Statutory Authorities	Nil	Nil
Tax	Nil	Nil
Proceedings by our Director		
Criminal	Nil	Nil
Civil	Nil	Nil
Proceedings against our Promoter		
Criminal	Nil	Nil
Civil	Nil	Nil
Outstanding actions by Regulatory and Statutory Authorities	Nil	Nil
Tax	Nil	Nil
Proceedings by our Promoter		
Criminal	Nil	Nil
Civil	Nil	Nil
Proceedings against our KMPs		
Criminal	Nil	Nil
Outstanding actions by Regulatory and Statutory Authorities	Nil	Nil
Tax	NA	NA
Proceedings by our KMPs		
Criminal	Nil	Nil