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**SUMAX ENGINEERING LIMITED**  
CIN: U74210TG1994PLC019032

Our Company was originally incorporated as 'Sumax Engineering Private Limited' a private limited company under the Companies Act, 1956 at Hyderabad, Andhra Pradesh, pursuant to a certificate of incorporation dated December 21, 1994, issued by the Registrar of Companies, Hyderabad ("RoC"). Thereafter, name of our Company was changed from 'Sumax Engineering Private Limited' to 'Sumax Engineering Limited', consequent to conversion of our Company from private to public company, pursuant to a special resolution passed by the shareholders of our Company on July 20, 2024 and a fresh certificate of incorporation dated September 18, 2024 was issued by the Registrar of Companies, Central Processing Centre. The Corporate identification number of our company is U74210TG1994PLC019032. For further details, please refer to the chapter titled "History and Certain Corporate Matters" on page Error! Bookmark not defined. of this Draft Red Herring Prospectus.

**Registered Office:** Plot No.45, Shanthinikethan Colony, Mahendra Hills, East Marredpally, Secunderabad, Telangana, India, 500026.

**Contact Person:** Mr. Prateek Nahata, Company Secretary and Compliance Officer;  
**E-mail id:** [compliance@sumaxindia.com](mailto:compliance@sumaxindia.com) ; **Tel:** +91 78931 66698 **Website:** [www.sumaxindia.com](http://www.sumaxindia.com);  
**Corporate Identity Number:** U74210TG1994PLC019032

**PROMOTERS OF OUR COMPANY: MR. SUDEEP MEHTA AND MRS. SMRITI MEHTA**

**ADDENDUM TO THE DRAFT RED HERRING PROSPECTUS DATED MARCH 30, 2026: NOTICE TO THE INVESTORS ("THE ADDENDUM")**

INITIAL PUBLIC OFFERING UP TO 53,00,000 EQUITY SHARES OF RS. 10/- EACH ("EQUITY SHARES") OF SUMAX ENGINEERING LIMITED ("SEL" OR THE "COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF RS. [●] /- PER EQUITY SHARE (THE "OFFER PRICE"), AGGREGATING TO RS. [●] LAKHS ("THE OFFER"), COMPRISING A FRESH OFFER OF UP TO 43,00,000 EQUITY SHARES AGGREGATING TO RS. [●] LAKHS BY OUR COMPANY ("FRESH OFFER") AND AN OFFER FOR SALE OF UP TO 10,00,000 EQUITY SHARES BY MR. SUDEEP MEHTA AND MRS. VIMLA MEHTA ("THE SELLING SHAREHOLDERS") AGGREGATING TO RS. [●] LAKHS ("OFFER FOR SALE") OUT OF THE OFFER, [●] EQUITY SHARES AGGREGATING TO RS. [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION") AND UPTO 2,10,000 EQUITY SHARES AGGREGATING UP TO ₹ [●] LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (AS DEFINED HEREINAFTER) (THE "EMPLOYEE RESERVATION PORTION"). THE OFFER LESS THE MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION I.E. OFFER OF [●] EQUITY SHARES OF FACE VALUE OF RS. 10.00/- EACH AT AN OFFER PRICE OF RS. [●] /- PER EQUITY SHARE AGGREGATING TO RS. [●] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE [●]% AND [●]%, RESPECTIVELY OF THE POST OFFER PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE PRICE BAND WILL BE DECIDED BY OUR COMPANY AND THE SELLING SHAREHOLDERS IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN ALL EDITIONS OF [●] (A WIDELY CIRCULATED ENGLISH NATIONAL DAILY NEWSPAPER) AND ALL EDITIONS OF [●] (A WIDELY CIRCULATED HINDI NATIONAL DAILY NEWSPAPER, AND [●] EDITION OF [●], A TELUGU REGIONAL NEWSPAPER (TELUGU BEING THE REGIONAL LANGUAGE OF TELANGANA WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE") FOR THE PURPOSES OF UPLOADING ON THEIR WEBSITE IN ACCORDANCE WITH SECURITIES AND EXCHANGE BOARD OF INDIA (OFFER OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED (THE "SEBI ICDR REGULATIONS").

Potential Bidders may note the following:

- In the sections "Cover Page", "Definitions and Abbreviations", "Risk Factors", "General Information", "Object of the Offer", "Industry Overview", "Our Business", "Our Management", "Our Promoter and Promoter Group", "Outstanding Litigation and Material Developments", "Government and Other Approvals" and "Management's Discussion and Analysis of Financial Condition and Results of Operations", provided herein below as part of Addendum, modifications have been updated.
- In the Section "Risk Factor" the Risk Factor Number 11 – "We are yet to obtain consents from State Bank of India for the Issue." has been deleted from the Addendum as Consent has been obtained from the Bank.

The above is to be read in conjunction with the Draft Red Herring Prospectus and accordingly their references in the Draft Red Herring Prospectus stand amended pursuant to this Addendum. Please note that the changes pursuant to this Addendum will be appropriately included in the Red Herring Prospectus and Prospectus, as and when filed with the RoC, the SEBI and the Stock Exchange. All capitalized terms used in this Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Red Herring Prospectus.

On behalf of SUMAX ENGINEERING LIMITED



Sd/-

Mr. Prateek Nahata

Company Secretary & Compliance Officer

Place: Secunderabad

Date: June 02, 2026

BOOK RUNNING LEAD MANAGER		REGISTRAR TO THE OFFER
 <p><b>GYR CAPITAL ADVISORS PRIVATE LIMITED</b> Address: 428, Gala Empire, Near JB Tower, Drive in Road, Thaltej, Ahmedabad -380 054, Gujarat, India. Telephone: +91 87775 64648; E-mail: <a href="mailto:sumax.ipo@gyrcapitaladvisors.in">sumax.ipo@gyrcapitaladvisors.in</a> Investor grievance: <a href="mailto:investors@gyrcapitaladvisors.com">investors@gyrcapitaladvisors.com</a> Website: <a href="http://www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a> Contact Person: Mr. Mohit Baid SEBI Registration Number: INM000012810 CIN :- U67200GJ2017PTC096908</p>		 <p><b>KFIN TECHNOLOGIES LIMITED</b> Address: 301, The Centrium, 3rd Floor, 57, Lal Bahadur Shastri Road, Nav Pada, Kurla (West), Kurla, Mumbai, Maharashtra, India, 400070 Contact Person: Mr. M. Murali Krishna Tel: +91-40-67162222/18003094001; Fax: +91-40-67162222 Email: <a href="mailto:sumax.ipo@kfintech.com">sumax.ipo@kfintech.com</a>; Investor grievance e-mail: <a href="mailto:einward.ris@kfintech.com">einward.ris@kfintech.com</a> Website: <a href="http://www.kfintech.com">www.kfintech.com</a> SEBI Registration No.: INR000000221 CIN: L72400MH2017PLC444072</p>
OFFER PROGRAMME		
ANCHOR PORTION ISSUE OPENS/CLOSES ON: [●]	BID/OFFER OPENS ON: [●]*	ISSUE CLOSES ON: [●]**

\*The Company and the selling shareholders may, in consultation with the Book Running Lead Manager, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Offer Period shall be one Working Day prior to the Bid/Offer Opening Date.

\*\*Our Company and the selling shareholders may in consultation with the BRLMs, consider closing the Bid/Offer Period for QIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations

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**COVER PAGE**

<b>DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION</b>			
<b>NAME</b>	<b>TYPE</b>	<b>NUMBER OF THE SHARES OFFERED/AMOUNT IN ₹</b>	<b>ACA IN ₹ PER EQUITY SHARE*</b>
Sudeep Mehta	Promoter Selling Shareholder	Up to 9,00,000 equity shares**	9.30
Vimla Mehta	Promoter Group Selling Shareholder	Up to 1,00,000 equity shares**	0.10

## DEFINITIONS AND ABBREVIATIONS

Term	Description
“UPI Circulars”	SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI circular number SEBI/HO/CFD/DIL-2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 (to the extent these circulars are not rescinded by the SEBI RTA Master Circular), SEBI RTA Master Circular (to the extent it pertains to UPI), SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, SEBI circular number SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023, along with the circular issued by the National Stock Exchange of India Limited having reference no. 25/2022 dated August 3, 2022 and the circular issued by BSE Limited having reference no. 20220803-40 dated August 3, 2022 and any subsequent circulars or notifications issued by SEBI or the Stock Exchanges in this regard.
<del>SICA</del>	<del>Sick Industrial Companies (Special Provisions) Act, 1985, as amended from time to time</del>
“GST”	Goods and services tax

## RISK FACTORS

### ***1. Rising costs, supply disruptions, and import restrictions on essential raw materials may impact our expenses, timelines, and overall financial performance.***

The prices of our primary raw materials, including those imported for the production of Adhesive Tapes, Polishing and Buffing Pads, Rubbing and Polishing Compounds have been volatile. We source raw materials such as Jumbo Rolls, Solvents, Skins, Heat Film and Velcro for our manufacturing operations from a combination of domestic and foreign suppliers. The cost of raw material consumed represented 37.01%, 43.26%, 44.29% and 47.10% of our total revenues in Year/ Period ended September 30, 2025, Fiscal 2025, Fiscal 2024 and Fiscal 2023, respectively. Raw materials used in the manufacturing of Adhesive Tapes, Rubbing and Polishing Compounds, and Buffing Pads are global commodities, and their prices tend to be cyclical, fluctuating in response to global market conditions. Our raw materials are imported from China, Japan, Portugal, Taiwan, United States of America, Spain, Thailand, South Korea, Vietnam, Germany, Malaysia and Turkey. If the costs of these raw materials rise due to factors such as rise in input and commodity prices or shortages in supply, and our Company is not able to recover these costs through cost saving measures elsewhere or by increasing the prices of its products, our results of operations could be adversely affected. Duty changes (by the Indian government and exporting countries) can result in price fluctuations, and hence volatility in demand. In the event prices for these raw materials subsequently decline there can be no assurance that our Company will be able to price our products based on the material costs it actually incurred. We are subject to the risks associated with carrying out business operations on an international scale, including the following, the occurrence of any of which may adversely affect our business, results of operations, financial condition, cash flows and future prospects:

- Import and export regulations that may erode profit margins or restrict trade, changes in foreign exchange controls and tax rates, and fluctuations in foreign currency exchange rates, including devaluations.
- Shifts in regional and local economic conditions, such as inflation, economic cycles, and demand for our products in international markets.
- Changes in laws and regulations, political instability, and the potential for terrorist attacks in countries where we sell products or maintain other interests.

Further the Import and Export purchases is as mentioned below:

*(Rs. In Lakh)*

<i>Particulars</i>	<i>For the half-year ended September 30, 2025</i>	<i>In %</i>	<i>For the year ended March 31, 2025</i>	<i>In %</i>	<i>For the year ended March 31, 2024</i>	<i>In %</i>	<i>For the year ended March 31, 2023</i>	<i>In %</i>
Import Purchase	3727.99	69.43%	7392.58	62.11%	6460.75	61.71%	5956.69	56.55%
Domestic Purchase	1641.38	30.57%	4509.45	37.89%	4008.99	38.29%	4576.55	43.45%
Total Purchase	5369.37	100.00%	11902.03	100.00%	10469.74	100.00%	10533.24	100.00%

Imports accounted for 69.43% of total purchases for the period ended September 30, 2025 (62.11% in FY25, 61.71% in FY24, and 56.55% in FY23), primarily sourced from China (17.62%), Portugal (26.00%), South Korea (9.05%), and Japan (9.79%).

Domestic purchases contributed 30.57% (37.89% in FY25, 38.29% in FY24, and 43.45% in FY23), largely concentrated in Haryana (12.78%), Tamil Nadu (4.85%), and Maharashtra (3.33%), along with other states such as Telangana and Delhi.

If we are unable to anticipate and manage these risks effectively, they could have a significant and detrimental impact on our business, operations, financial performance, and future prospects.

### ***4. Shifting of leased manufacturing facility and integration with proposed Manufacturing Unit II.***

Our Company proposes to close of one of its manufacturing units operating from a leased premises i.e. Manufacturing Unit II - Ground Floor, Plot No.32, Sector 5, IMT Manesar, Gurgaon, Haryana 122052 and intends to consolidate its operations into its proposed manufacturing facility. This transition is subject to certain risks and uncertainties. The process of closure and consolidation may result in temporary disruptions to manufacturing operations, which could impact the Company's ability to fulfill customer orders in a timely manner and maintain existing service levels. Any delay in commissioning or stabilizing operations at the proposed facility may further affect production schedules and revenue generation.

Our Company may also incur incremental costs in connection with such transition, including expenses related to relocation and reinstallation of machinery and workforce realignment. There is no assurance that such costs will not exceed current estimates. Further, the consolidation of operations may lead to increased reliance on the proposed manufacturing unit, thereby heightening exposure to operational risks, including equipment failure, capacity constraints, or other disruptions at such facility. The transition may also involve operational integration challenges, including alignment of processes, systems, and manpower, which could temporarily affect efficiency and productivity. **However, the proposed transition is not expected to result in any material disruption or adverse impact on the overall**

## business performance of the Company.

Any inability to effectively execute the closure of the existing facility and the ramp-up of operations at the proposed manufacturing unit could have a material adverse impact on our business, operations, financial condition, and cash flows.

### **5. We are significantly dependent on imports for our raw material procurement, which exposes us to risks arising from geopolitical developments, trade sanctions, international trade tensions, and foreign exchange fluctuations.**

A significant portion of our raw material requirements are met through imports. As set out in the table below, our import purchases have constituted a substantial and increasing share of our total raw material procurement over the last three financial years and the stub period ended September 30, 2025.

For the half-year ended September 30, 2025, import purchases amounted to ₹3,727.99 Lakhs, constituting approximately 69.43% of our total purchases. For the financial year ended March 31, 2025, import purchases were ₹7,392.58 Lakhs (62.11% of total purchases). For the financial year ended March 31, 2024, import purchases stood at ₹6,460.75 Lakhs (61.71% of total purchases), while for the financial year ended March 31, 2023, they were ₹5,956.69 Lakhs (56.55% of total purchases). This consistent and increasing import dependency makes us susceptible to any disruptions in global supply chains.

### **Country-wise Import Dependency**

The details of countries from which we source our imports are set out below:

(Rs. In Lakhs)

#### **IMPORT PURCHASES AND DOMESTIC PURCHASES**

No	Place	For the Period ending on September 30, 2025	%	March 31, 2025	%	March 31, 2024	%	March 31, 2023	%
<b>Import Purchases</b>									
1	China	946.24	17.62%	2,122.35	17.83%	2,077.19	19.84%	1,919.90	18.23%
2	Portugal	1,396.24	26.00%	2,020.34	16.97%	1,638.99	15.65%	1,738.55	16.51%
3	South Korea	486.05	9.05%	1,194.40	10.04%	1,138.03	10.87%	1,069.63	10.15%
4	Japan	525.87	9.79%	1,173.39	9.86%	855.15	8.17%	467.05	4.43%
5	Malaysia	161.91	3.02%	205.19	1.72%	191.88	1.83%	163.57	1.55%
6	Thailand	51.05	0.95%	180.69	1.52%	121.62	1.16%	178.33	1.69%
7	Turkey	16.06	0.30%	73.08	0.61%	148.20	1.42%	231.26	2.20%
8	Taiwan	52.08	0.97%	238.81	2.01%	43.35	0.41%	47.98	0.46%
9	Spain	30.32	0.56%	65.63	0.55%	84.82	0.81%	27.41	0.26%
10	USA	12.50	0.23%	35.29	0.30%	71.09	0.68%	65.56	0.62%
11	Germany	10.32	0.19%	50.19	0.42%	50.10	0.48%	25.70	0.24%
12	Vietnam	30.91	0.58%	33.23	0.28%	26.30	0.25%	-	0.00%
13	Hong Kong	8.45	0.16%	-	0.00%	14.03	0.13%	-	0.00%
14	Singapore	-	0.00%	-	0.00%	-	0.00%	13.38	0.13%
15	United Kingdom	-	0.00%	-	0.00%	-	0.00%	8.38	0.08%
<b>Import Total (A)</b>		<b>3,727.99</b>	<b>69.43%</b>	<b>7,392.58</b>	<b>62.11%</b>	<b>6,460.75</b>	<b>61.71%</b>	<b>5,956.69</b>	<b>56.55%</b>
<b>Domestic Purchases</b>									
1	Haryana	686.32	12.78%	2,372.68	19.94%	1,941.99	18.55%	2,352.83	22.34%
2	Tamil Nadu	260.29	4.85%	620.84	5.22%	610.16	5.83%	972.25	9.23%
3	Maharashtra	178.59	3.33%	684.72	5.75%	569.29	5.44%	364.36	3.46%
4	Telangana	86.60	1.61%	239.53	2.01%	258.35	2.47%	314.73	2.99%
5	Delhi	132.04	2.46%	166.16	1.40%	223.80	2.14%	254.65	2.42%
6	Rajasthan	80.92	1.51%	132.17	1.11%	141.55	1.35%	139.97	1.33%
7	Uttar Pradesh	101.42	1.89%	223.52	1.88%	72.02	0.69%	53.90	0.51%
8	Karnataka	39.97	0.74%	54.02	0.45%	118.94	1.14%	61.23	0.58%

9	Uttarakhand	-	0.00%	3.04	0.03%	53.27	0.51%	41.31	0.39%
10	Gujarat	68.39	1.27%	1.04	0.01%	10.26	0.10%	7.62	0.07%
11	Kerala	6.84	0.13%	10.57	0.09%	4.88	0.05%	12.04	0.11%
12	Dadra & Nagar Haveli & Daman & Diu	-	0.00%	1.16	0.01%	1.90	0.02%	-	0.00%
13	West Bengal	-	0.00%	-	0.00%	2.59	0.02%	-	0.00%
14	Chandigarh	-	0.00%	-	0.00%	-	0.00%	0.88	0.01%
15	Punjab	-	0.00%	-	0.00%	-	0.00%	0.78	0.01%
<b>Domestic Total (B)</b>		<b>1,641.38</b>	<b>30.57%</b>	<b>4,509.45</b>	<b>37.89%</b>	<b>4,008.99</b>	<b>38.29%</b>	<b>4,576.55</b>	<b>43.45%</b>
<b>Grand Total (A+B)</b>		<b>5,369.37</b>	<b>100.00%</b>	<b>11,902.03</b>	<b>100.00%</b>	<b>10,469.74</b>	<b>100.00%</b>	<b>10,533.24</b>	<b>100.00%</b>

Our import-dependent procurement model exposes us to various geopolitical risks and trade-related uncertainties. The evolving dynamics in global trade, including but not limited to the recent trade tensions between the United States of America and the Islamic Republic of Iran, tariff escalations, sanctions regimes, export control measures, and restrictions on the movement of goods and services across international borders, may have an adverse impact on our ability to procure raw materials in a timely and cost-effective manner.

Trade sanctions, embargoes, or retaliatory trade measures imposed by any country from which we source our raw materials may disrupt our supply chain, result in higher procurement costs, or necessitate the identification of alternate suppliers at short notice. Any prolonged disruption in international trade or restrictions on imports from countries on which we are dependent could lead to production delays, increased input costs, and a material adverse effect on our business, financial condition, results of operations, and cash flows.

Additionally, our business is subject to risks arising from fluctuations in foreign exchange rates. Since our imports are denominated in foreign currencies, any significant depreciation of the Indian Rupee against major currencies, including the US Dollar, Euro, or Chinese Yuan, could result in higher procurement costs, thereby adversely affecting our profitability and margins.

We also face risks arising from changes in import duties, customs regulations, and international trade policies that may increase our cost of procurement or create compliance uncertainties. Any change in government policy or regulation affecting cross-border trade may have a material impact on our operations.

**9. A substantial portion of our revenues is derived from our top 10 customers. The loss of business from one or more of these customers could negatively impact our revenues and profitability.**

Our key customers operate primarily in the Automotive Industry two-wheeler, passenger vehicle. Our business relies heavily on a few key customers who contribute 52.67%, 46.43%, 43.92% and 44.35% of our total sales in period ended September 30, 2025, Fiscal 2025, Fiscal 2024 and Fiscal 2023, respectively. Our key customers operate primarily in the four wheeler and two-wheeler vehicle industries. Since we are dependent on certain key customers for a significant portion of our sales, the loss of any of such customers or experience a decrease in demand from them whether due to contract losses, delays in fulfilling existing orders, unsuccessful negotiations, disputes, loss of market share, or a downturn in their business—our operations could be significantly impacted. If not suitably replaced with another customer, such changes could negatively affect our business, financial health, and overall performance. The volume of our business with these key customers may fluctuate over time. Our business, operations, revenues, and profitability may be adversely affected if these customers demand price reductions, change their procurement strategies, such as shifting more work in-house. A decrease in their production volumes, reduced business with us, or a preference for competitors could also harm our financial performance. Revenues from any particular customer may vary between financial reporting periods depending on the nature and term of ongoing contracts with such customer.

Our growth depends on the performance of our key customers in the automotive and consumer appliance industries. A decline in their business may reduce demand for our products and services. Sales volume and timing fluctuate due to changes in customer demand, inventory management, design modifications, product mix, manufacturing strategies, and macroeconomic conditions. A sustained drop in demand for our customers' products could lead to lower production volumes, directly impacting our aesthetics products and services. Unfavourable industry conditions may also increase commercial disputes and supply disruptions. The success of our customers' strategies in response to economic and industry conditions is uncertain. Insufficient demand for their new products or failure to gain market share in high-growth segments could limit our growth opportunities.

Additionally, shifts in consumer preferences, technological advancements, and regulatory changes may further impact the industries in which our key customers operate. Adapting to these changes is essential for maintaining competitiveness, and our ability to align with evolving market trends will influence our long-term growth prospects.

**10. Our business is heavily reliant on the performance of the broader automotive industries, both in India and globally. A downturn in these sectors could adversely affect our business and profitability**

We rely heavily on customers in the automotive industry. In the fiscal years 2025, 2024, and 2023, and period ended September 30,

2025 sales of products and services to Automotive Industry suppliers accounted for 100% for each year respectively. A loss of business or a significant reduction in the volume of sales from customers in the automotive industry, if not adequately replaced with new customers or business opportunities, could have a substantial negative effect on our overall business operations, financial condition, and long-term profitability. This could lead to a decline in revenue, reduced market share, and challenges in maintaining a stable financial performance. Our dependence on customers in the automotive industry makes us vulnerable to fluctuations in their performance, both globally and within India. This industry is often directly impacted by changes in general economic conditions and various other factors. Any disruption that alters the way this industry operates could negatively affect some of our customers, particularly if they are unable to adapt to and address these changes effectively.

Additionally, shifting consumer preferences, evolving regulatory requirements, and technological advancements could significantly impact demand for our products. If we are unable to align our product offerings with these evolving industry trends, we may face reduced customer interest and increased competition. Supply chain disruptions, including shortages of raw materials, logistical challenges, or geopolitical factors affecting trade, could impact our ability to meet customer demands in a timely and cost-effective manner. Such disruptions could lead to increased production costs, delivery delays, and potential contractual penalties, further affecting our profitability and market reputation.

Furthermore, consolidation among automotive manufacturers could lead to greater bargaining power for our customers, potentially resulting in downward pricing pressures and reduced margins. If we fail to maintain strong relationships with key clients or secure long-term contracts, our revenue stability and business sustainability could be at risk.

If one or a combination of the foregoing factors were to arise, our business, financial condition, results of operations and prospects could be materially and adversely affected.

***11. — We are yet to obtain consents from State Bank of India for the Issue.***

~~We are currently in the process of obtaining the requisite consent from State Bank of India (Banker to the Company) in connection with the proposed Issue. While discussions and necessary communications have been initiated, and we have already received their NOC, the formal approval from the bank is still pending as of date of this Draft Red Herring Prospectus. There can be no assurance regarding the exact timeline within which such consent will be received. Until the requisite approval is obtained, the Company may not be in a position to proceed with certain aspects of the Issue, and any delay in securing such consent could potentially impact the overall timeline and execution of the Issue.~~

***14. We do not have binding agreements with our customers. If they decide to source their requirements elsewhere, our business and operational results could be negatively impacted.***

We do not have firm commitment agreements with our customers, meaning they are not contractually obligated to purchase from us. As a result, there is no assurance that they will continue sourcing their requirements from us, and they may reduce or discontinue orders at any time. This lack of long-term commitments creates demand and revenue uncertainties, making it difficult to forecast sales and plan operations effectively. If customers shift to other suppliers or decrease reliance on our products, it could materially and adversely impact our business, financial condition, and operational results. Consequently, sales may fluctuate significantly from period to period due to changes in customer preferences, and we may face challenges in securing repeat orders.

***15. Resignation of previous statutory auditor may adversely affect investor perception and operations***

Our previous statutory auditor, M/s. Dagliya & Co., Chartered Accountants, resigned with effect from September 30, 2025, citing a disagreement with management regarding the increase in audit fees. While the auditor had been associated with the Company and there were no other disputes with management, the decision to discontinue the engagement was based on management's assessment that the proposed audit fees were higher than considered appropriate.

This development may create an adverse perception among investors with respect to the Company's corporate governance practices and its relationship with auditors. Any such perception could impact investor confidence and the Company's reputation.

Further, although the Company has since appointed a peer-reviewed statutory auditor, any transition in auditors may involve additional costs, require time to ensure continuity and alignment, and could temporarily impact operational efficiency. The inability to onboard and integrate a suitable auditor in a timely manner may also affect the Company's financial reporting processes.

***17. Our business requires significant working capital, and an increase in our working capital cycle has previously resulted, and may in the future result, in a decrease in our net cash flows from operating activities. Any further strain on our liquidity could adversely affect our business and financial condition.***

Our business is characterized by a high requirement for working capital. In Fiscal 2025, we experienced an elongation in our operating cycle, which significantly impacted our liquidity position. Specifically, our inventory holding days increased from 56 days in Fiscal 2024 to 64 days in Fiscal 2025, while our trade receivable days rose from 34 days to 41 days during the same period.

This increase in working capital deployment led to a substantial decline in our Net Cash Flow from Operating Activities. Despite achieving a growth in our Profit Before Tax (PBT) in Fiscal 2025, our Net Cash Flow from Operating Activities dropped to ₹69.98

lakhs, compared to ₹379.44 lakhs in Fiscal 2024. This divergence between profitability and cash flow was primarily driven by the higher funds locked in inventory and trade receivables.

While this occurrence was specific to Fiscal 2025, there can be no assurance that our working capital cycle will not lengthen further in the future. If we are unable to maintain an efficient working capital cycle or manage our liquidity effectively, our results of operations and financial condition may be materially and adversely affected.

**18. The majority of our product sales and services is concentrated in the region of Tamil Nadu and Haryana. For the period ended for September 30, 2025, Fiscal 2025, 2024 and 2023 our revenue from sale of products and services in Tamil Nadu and Haryana accounted for a total of 48.2%, 47.97%, 48.48%, and 49.53% of our revenue from operations, respectively any adverse developments affecting our sales in these regions could have an adverse impact on our business, financial condition, results of operations and cash flows.**

The sale of our products and services is majorly concentrated in the states of Tamil Nadu and Haryana. The following table sets forth our revenue from operations from Tamil Nadu and Haryana in the periods indicated:

(₹ in Lakhs)

Particulars	Period ended September 30, 2025		Fiscal 2025		Fiscal 2024		Fiscal 2023	
	Revenue contribution	% of Revenue from Operation	Revenue contribution	% of Revenue from Operation	Revenue contribution	% of Revenue from Operation	Revenue contribution	% of Revenue from Operation
Tamil Nadu	2,362.53	32.93%	4,183.96	28.63%	3,597.22	27.50%	3,492.40	27.54%
Haryana	1,095.86	15.27%	2,825.63	19.34%	2,744.23	20.98%	2,788.45	21.99%

Due to the geographic concentration of the sale of our products and services in Tamil Nadu and Haryana, our operations are susceptible to local and regional factors, such as economic and weather conditions, natural disasters, demographic changes, and other unforeseen events and circumstances. Consequently, any significant social, political or economic disruption, or natural calamities or civil disruptions in this region, or changes in policies of the state or local governments or the government of India or adverse developments related to competition in this region, may adversely affect our business, results of operations, financial condition and cash flows. While we have not experienced any of the above risks that had an adverse impact on our business operations and financial conditions in the last three Fiscal years, we cannot assure you that these risks will not arise in the future.

**19. Under-utilization of our manufacturing capacities could negatively impact our business, future prospects, and financial performance. Additionally, the capacity utilization data in this Draft Red Herring Prospectus is based on certain assumptions and rounding adjustments. Actual future production and capacity utilization may differ from these estimates.**

Our capacity utilization levels depend on our ability to maintain uninterrupted operations at our manufacturing facilities and the market demand for our products. Various factors influence capacity utilization, including the availability of raw materials and labour, industry and market conditions, and our customers' procurement practices. For the period ended September 30, 2025, and the fiscal years 2025, 2024, and 2023, our overall capacity utilization is as follows:

Manufacturing Unit I - Survey No 280 P and 281 P, Plot. No S-36, SIPCOT Industrial Park, Vengadu Village, Sriperumbudur TK, Pillaipakkam, Tamil Nadu – 602105

Sl No	Product on Line	Capacity / year	Unit	FY22-23		FY23-24		FY24-25		FY25-26 (April to September)	
				Total Production	Utilization	Total Production	Utilization	Total Production	Utilization	Total Production	Utilization
1	Buffing Pads	5,000	Sq ft	2,162	43%	2,024	40%	2,631	53%	2,366	95%
2	Die cut - Trading	20,00,000	No	9,20,996	46%	9,79,631	49%	19,70,027	99%	13,47,049	135%
3	Die cut - Production	5,00,000	No		0%		0%	16,348	3%	1,44,630	58%
4	Polish	1,00,000	Ltr	62,401	62%	72,631	73%	65,402	65%	44,650	89%
5	Pre-Taped	11,00,000	No	10,45,545	95%	5,88,451	53%	5,42,891	49%	3,07,199	56%

	Film										
6	Masking Tape	55,00,000	sq m	53,11,032	97%	47,97,070	87%	32,47,082	59%	16,74,107	61%
7	Trading	2,00,00,000	No	1,84,88,571	92%	1,64,05,906	82%	1,73,55,696	87%	1,04,87,465	105%
8	Aluminium, Die Cut	2,00,00,000	No	1,46,09,602	73%	1,91,55,561	96%	1,82,79,662	91%	80,88,832	81%
9	Car Cover	4,50,000	No	4,14,063	92%	3,80,019	84%	3,38,270	75%	1,78,250	79%

Manufacturing Unit II- Ground Floor, Plot No.32, Sector 5, IMT Manesar, Gurgaon, Haryana 122052

Sl No	Production Line	Capacity/year	Unit	FY22-23		FY23-24		FY24-25		FY25-26 (April to September)	
				Total Production	Utilization	Total Production	Utilization	Total Production	Utilization	Total Production	Utilization
1	Buffing Pads	1,50,000	No	1,34,164	89%	1,38,379	92%	1,05,891	71%	55,505	74%
2	Die cut- Trading	61,00,000	No	39,95,676	66%	60,48,943	99%	43,86,398	72%	1,61,958	5%
3	Die cut - Production	50,00,000	No	4,03,037	8%	4,59,420	9%	12,29,913	25%	21,12,123	84%
4	Polish	5,50,000	Ltr	4,94,353	90%	5,12,422	93%	2,20,267	40%	73,395	27%
5	Pre-Taped Film	3,00,000	No	1,23,106	41%	1,28,819	43%	2,72,465	91%	66,723	44%
6	Masking Tape	70,00,000	Sq Mt	69,53,197	99%	57,92,017	83%	55,64,854	79%	23,39,155	67%
7	Trading	1,00,00,000	No	63,25,474	63%	85,50,524	86%	93,64,044	94%	52,96,684	106%
8	Dome Sticker	17,00,000	No	15,61,507	92%	15,56,084	92%	16,58,573	98%	8,34,209	98%

\*As Certified by Mr. C. Kamalakannan, Chartered Engineer by their certificate dated March 15, 2026.

**20. Any non-compliance or delays in GST Return Filings of may expose us to penalties from the regulators.**

As a Company, we are required to file GST returns and make payments in respect of Employee Provident Fund contribution with the respectively authorities. However, there are certain inadvertent delays in relation to filling of GST returns and make payments in respect of Employee Provident Fund contribution in the past for which the Company have paid the penalties and taken the steps to improve the internal system for payment such obligations to mitigate the technical difficulties.

Instances of Noncompliance or delay in payment of statutory dues or filings: -

Financial Year	Month/Period	Return Type	Interest/Late Fees	Delay (No. of Days)	Reason for delay
2025-26	Oct-25	GSTR-3B	Rs.120.30/-	2	Due to the requirement of detailed clarification and reconciliation of Input Tax Credit under Table 4(B)(1) and 4(B)(2). The clarification process took additional time to ensure accuracy and compliance with GST provisions. As a result, there was a delay in filing GSTR-3B. The return has now been filed

					with correct and verified data
2024-25	June 2024	EPF	Rs. 3574/-	1	Technical issues
2021-22	June 2021	EPF	Rs. 115/-	1	Technical issues
2021-22	May 2021	EPF	Rs. 294/-	3	Technical issues

However, we cannot assure that we will not be subject to any legal proceeding or regulatory actions, including monetary penalties by statutory authorities on account of any inadvertent discrepancies in our GST filling or EPF payment or ESIC contribution in future, which may adversely affect our business, financial condition, and reputation.

**22. We have in the past entered into related party transactions and may continue to do so in the future. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our Company's financial condition and results of operations.**

We have, in the past, entered into certain transactions with related parties and may continue to do so in the future. Such related party transactions may potentially involve conflict of interest with equity shareholders. While our company believes that all such transactions have been conducted on an arm's length basis. These transactions, inter-alia includes purchases, remuneration, loans and advances etc.

For details, please refer to "Annexure of Related Party Transactions" under Section titled "Financial Information" beginning on page 155 of this Draft Red Herring Prospectus. **Our Company has an outstanding unsecured loan of ₹305.23 lakhs from Mr. Sumer Chand Mehta, a Promoter Group individual, which is repayable on demand.** Our Company has entered into such transactions due to easy proximity and quick execution in accordance with Companies Act 2013 and other applicable laws. Although all related-party transactions that we may enter into in the future are subject to approval by our Audit Committee, Board or shareholders, as required under the Companies Act, we cannot assure you that such future transactions or any other future transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operations or that we could not have achieved more favourable terms if such transactions are not entered into with related parties.

Furthermore, it is likely that we may enter into related party transactions in the future. Any future transactions with our related parties could potentially involve conflicts of interest. Accordingly, there can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

**23. Our business is dependent on our ability to attract and retain qualified employees, particularly technical, and any inability to manage employee attrition effectively may adversely affect our business, financial condition and results of operations.**

Our business operations are execution driven and require a skilled workforce, including engineers and other technical personnel. The details of our employee strength and attrition for the relevant periods are set out under the section titled "Our Business". We have experienced fluctuations in employee attrition in recent periods.

The table below sets forth the details of employee strength and attrition for the last three financial years:

Particulars	Period ended Sep 2025	Fiscal 2025	Fiscal 2024	Fiscal 2023
Employees at the beginning of the period	130	153	134	127
Additions during the year	11	56	76	45
Deletions during the year	16	79	57	38
Employees at the end of the period	125	130	153	134
<b>Attrition rate (%)</b>	<b>12.55%</b>	<b>55.83%</b>	<b>39.72%</b>	<b>29.12%</b>

Note: The attrition rate is calculated by dividing No. of employees left with average number of employees during the year/period

Fluctuations in employee attrition, including higher attrition in certain periods, may lead to disruption in project execution, increased recruitment and training costs, loss of experienced personnel and greater dependence on contractual manpower, which may adversely impact operational efficiency, project timelines and client relationships. Further, the industry in which we operate is characterized by competition for skilled manpower.

To mitigate these risks, we maintain a mix of permanent and contractual workforce, strengthen our recruitment processes, and engage subcontractors and manpower agencies to ensure availability of site personnel. We also focus on onboarding, training and employee engagement initiatives.

**29. We are subject to impact of foreign exchange fluctuation. Any significant movement in foreign exchange rates, could adversely impact our revenue from exports and costs of sourcing raw materials through imports, which in turn could adversely impact our operations.**

Our Restated Financial Information are reported in the Indian Rupee. Accordingly, our financial results and assets and liabilities may be materially affected by changes in the exchange rates of foreign currencies, which have fluctuated significantly in recent years. A

proportion of our financial results, assets and liabilities are accounted for in currencies other than the Indian Rupee before being converted into and reported in the Indian Rupees. In addition, the policies of the Reserve Bank of India (“RBI”) may change from time to time, which may limit our ability to effectively hedge our foreign currency exposures and may have an adverse effect on our business, financial condition, cash flows and results of operations. To the extent that we incur costs in one currency and make sales in another, our profit margins may be affected by changes in the exchange rates between the two currencies. Since the currency in which sales are recorded may not be the same as the currency in which expenses are incurred, foreign exchange rate fluctuations may materially affect our results of operations. In the past, our exposure to foreign exchange rate fluctuation risks was mainly derived from revenue from exports and import of raw materials, we may continue to experience such fluctuations due to ongoing exports and imports.

Our revenue break-up for the preceding three fiscals based on the sale of our products in domestic and international markets is as follows:

(₹ in lakhs)

Particulars	For the period ended September 30, 2025	For the Financial year ended		
		March 31, 2025	March 31, 2024	March 31, 2023
Domestic Sales	7,129.09	14,535.24	12,949.98	12,665.95
Export Sales	45.61	77.36	129.47	16.14
Total	7,174.69	14,612.60	13,079.45	12,682.09

Exchange rate fluctuations can also affect the Indian Rupee value of our monetary assets and liabilities denominated in foreign currencies irrespective of operating results, which could have an adverse impact on the value of our Equity Shares

**33. Our inability to collect receivables and defaults in payment from our customers could result in the reduction of our profits and affect our cash flows.**

The majority of our sales are to customers on a purchase order basis, with standard payment terms. However, for our domestic orders, we typically rely on our monitoring of the ability of our customers to pay and we have a Credit management policy with all our existing customers. While we limit the credit, we extend to what we believe is reasonable based on an evaluation of each customer’s financial condition and payment history, we may still experience losses in the event our customers are unable to pay. As a result, while we maintain what we believe to be a reasonable allowance for doubtful receivables for potential credit losses based upon our historical trends and other available information, there is a risk that our estimates may not be accurate. The table below sets forth our trade receivables and receivable turnover days as of the dates stated:

Particulars	Period ended September 30, 2025	As of March 31, 2025	As of March 31, 2024	As of March 31, 2023
Trade receivables (in ₹ Lakhs)	1,972.94	1,841.44	1,424.07	1,319.01
Trade receivables days (in days) *	49	41	38	34

Trade receivables days has been calculated as = (Trade receivables/ revenue) \*No. of days in the period/year

\*(Based on Restated financials statements).

The Trade receivables Turnover Ratio is as mentioned below:

Particulars	For the half-year ended September 30, 2025	For the year ended March 31, 2025	For the year ended March 31, 2024	For the year ended March 31, 2023
Trade receivables turnover ratio (in times)	3.76	8.95	9.54	10.89

If we are unable to collect customer receivables or if the provisions for doubtful receivables are inadequate, it could have a material adverse effect on our business, financial condition, and results of operations.

**39. We will not receive any proceeds from the Offer for Sale portion**

The Offer includes an offer for sale of up to 10,00,000 Equity Shares aggregating to ₹ [●] lakhs by the Selling Shareholders. The proceeds from the Offer for Sale will be paid to the Selling Shareholders and we will not receive any such proceeds. The proceeds from the Offer for Sale will be transferred to each of the Selling Shareholders, in proportion to its respective portion of the Offered Shares transferred by each of them in the Offer for Sale (after deducting applicable Offer-related expenses and taxes) and will not result in any creation of value for us or in respect of your investment in our Company.

## GENERAL INFORMATION

### Board of Directors of our Company

S. No.	Name	Designation	DIN	Address
1.	Mr. Sudeep Mehta	Chairman and Managing Director	00483072	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, Secunderabad, Hyderabad, Telangana - 500026, India.
2.	Mrs. Smriti Mehta	Whole time Director	00126361	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, Secunderabad, Hyderabad, Telangana - 500026, India.

### Bankers to our Company

#### State Bank of India

St. John's Road Branch, Opp. Geeta Nursing Home, East Marredpally, Secunderabad – 500 026.

**Tel:** +91 9012052523

**Facsimile:** N.A.

**Email:** [sbi.06645@sbi.co.in](mailto:sbi.06645@sbi.co.in)

**Website:** [www.sbi.bank.in](http://www.sbi.bank.in)

**Contact Person:** Vibhor Yadav

## OBJECTS OF THE OFFER

**Schedule of Implementation for both objects is as mentioned below:**

Activity	Expected Date of Commencement
Acquisition of Land	Completed
Arrangement for different Licenses	June 2026
Arrangement for Power	June 2026
Land Development	June 2026
Building Construction	February 2027
Shifting and Installation of Machinery	March 2027
Trial Runs	March 2027
Commercial Production	April 2027

### **Funding of Capital Expenditure towards Construction of proposed manufacturing Unit II**

The proposed expansion in die-cut manufacturing is intended to strengthen in-house production capabilities in the Manesar region, support growing customer demand, and reduce reliance on external vendors. Our Company is gradually transitioning from a trading-led model to increased in-house manufacturing, reflected in the consistent growth in manufacturing volumes and higher in-house production share. The expansion is aligned with our Company's strategy to enhance manufacturing capacity, improve operational efficiency, strengthen quality and delivery control, and support future demand growth.

### **Government and other Approvals:**

We require the approvals stated in the table below at various stages of the proposed manufacturing facilities, as indicated below. Such approvals are granted on commencement or completion of various activities, as applicable. All such approvals shall be procured as and when they are required in accordance with applicable law. The details of such approvals and the stage of application for the manufacturing facility have been provided below:

Sr. No.	Approval For	Authority	Stage at which approvals are required	Status
1.	Consent to Operate	State Pollution Control Board	Routine approval After the commissioning and before production of the proposed manufacturing facility	To be applied
2.	License to work a factory	Factory Inspectorate	Routine approval After the commissioning and before production of the proposed manufacturing facility	To be applied
3.	Certificate of stability of factory	Chartered Engineer	Routine approval After the commissioning and before production of the proposed manufacturing facility	To be applied
4.	Electricity Board License	Electricity Board	Routine approval	To be applied
5.	Fire NOC	Fire Department	Routine approval After the commissioning and before production of the proposed manufacturing facility	To be applied

### **Capacity Utilization Comparison: Existing Facilities and Proposed Unit I & Unit II**

Our Company is presently operating through two manufacturing and storage facilities located at Chennai and Manesar, having a combined built-up area of approximately 57,559 sq. ft. (26,000 sq. ft. at Chennai and 31559 sq. ft. at Manesar). Over the years, our Company has achieved near-optimal utilization of the available space at both locations. However, the existing infrastructure has reached a stage where further expansion of product lines, particularly in high-demand segments, is constrained due to limited space availability. This has also restricted our ability to scaleup operations in line with the growing market demand.

A significant limitation arises from the Manesar facility, which is a leased premises. Being a rented property, it does not provide us with the operational flexibility required for expansion or structural modifications. In order to overcome these constraints and to position itself for future growth, our Company proposes to vacate the Manesar facility and shift its operations to two newly proposed units (Unit I and Unit II), which will be located within a radius of 60 km from the existing facility. The proposed Unit-I will have a built-up area of approximately 30,000 sq. ft., while Unit II will have a built-up area of approximately 75,000 sq. ft., aggregating to a total of 1,05,000 sq. ft. Upon completion of this expansion, and along with the existing Chennai facility, our Company's total operational capacity will increase to approximately 1,31,000 sq. ft., representing a substantial enhancement of about 2.27 times over the current capacity.

## **Rationale for Establishment of Proposed Manufacturing Unit I and Unit II**

The rationale for setting up the new facilities is primarily driven by strong growth potential in key product segments, particularly die-cut products, where our Company is currently constrained by inadequate in-house capacity and is therefore dependent on external vendors to meet demand. This dependence not only impacts margins but also limits operational control over quality and delivery timelines. By establishing enhanced in-house die-cut capabilities, our Company will be better positioned to cater to both existing and prospective customers in a more efficient and cost-effective manner. Additionally, the proposed expansion will facilitate improved production processes, enable better compliance with evolving OEM manufacturing standards, and support our Company's strategic objective of strengthening its position in the automotive segment.

In this regard, Unit I is proposed to be dedicated exclusively to car care products, including their manufacturing, packing, and warehousing, and its location has been selected keeping in view proximity to key automotive OEM customers, thereby improving logistics efficiency and customer responsiveness.

### **Amount of capital expenditure incurred during the last three years.**

With respect to historical capital expenditure, our Company has incurred a total of Rs. 306.32 lakhs over the last three financial years, comprising Rs. 225.63 lakhs in FY 2022–23, Rs. 12.62 lakhs in FY 2023–24, and Rs. 68.07 lakhs in FY 2024–25. A significant portion of this expenditure, amounting to Rs. 193.04 lakhs in FY 2022–23, was incurred towards the construction of an additional 13,300 sq. ft. at the Chennai facility, which has already contributed to enhancing our Company's ability to manufacture higher-margin products and maintain higher levels of inventory for such products.

### **Benefits arising out of the capital expenditure-**

The benefits arising from the proposed capital expenditure are multifold. Our Company will achieve a substantial increase in production and storage capacity, leading to improved operational efficiency and better inventory management. The enhanced infrastructure will reduce outside dependence, particularly in the die-cut segment, thereby improving margins and ensuring better control over quality and delivery schedules. The consolidation of operations into larger and more efficient facilities is also expected to streamline logistics, optimize resource utilization, and enable our Company to cater to a wider customer base. Overall, the expansion is expected to result in economies of scale and improved productivity.

### **Order book position and demand outlook**

As regards order visibility, our Company primarily deals with OEM customers who operate on an open order system. Under this arrangement, customers do not specify fixed quantities in the purchase order provided to our Company and only issue delivery schedules as and when product requirements arise. These purchase orders remain valid until revised mutually. While this model does not result in a conventional order book with defined quantities, it reflects continuous and recurring demand backed by long-standing customer relationships. This nature of engagement provides reasonable visibility of future business, albeit without formal quantification of order volumes.

### **Funding working capital requirements of our company**

#### **Rationale for the increase in working capital requirements over the past financial years**

Our Company's working capital requirements have increased from ₹2,751.65 lakhs in Fiscal 2022 to ₹5,717.07 lakhs in Fiscal 2027 (Projected). This increase is primarily driven by the expanding scale of operations, a strategic shift in the product portfolio, and specific changes in the key components of the operating cycle as detailed below:

Inventory holding levels have increased from 56 days in Fiscal 2023 to 64 days in Fiscal 2025, and are projected to reach approximately 71 days in Fiscal 2026–2027. This trend is attributable to several factors:

- **Product Mix Shift:** Our Company has transitioned toward higher-value and higher-margin products, such as fine-line tapes and abrasives. These products require a higher per-unit investment and longer holding periods compared to the previous product mix.
- **Import Reliance and Lead Times:** To mitigate risks associated with long lead times and international price fluctuations, our Company has adopted a strategy of stocking imported raw materials. As per Annexure XLII, the value of imports rose from ₹5,956.69 lakhs in Fiscal 2023 to ₹7,392.58 lakhs in Fiscal 2025.
- **Operational Resilience:** Higher safety stock levels are maintained to ensure uninterrupted production and order fulfillment amidst global supply chain uncertainties.
- **Specific Timing Differences:** The inventory spike in Fiscal 2025 was further impacted by logistics-related delays where shipments of abrasive products scheduled for January were received in late February and March, resulting in an atypically high closing inventory position at year-end.

The trade receivables cycle increased from 34 days in Fiscal 2023 to 49 days as of September 30, 2025, and is expected to stabilize at 47 days. This elongation is driven by:

- **Strategic Credit Extensions:** Our Company has extended credit terms to key, high-volume customers to foster long-term relationships and maintain a competitive market position.
- **OEM Term Revisions:** Certain Original Equipment Manufacturer (OEM) customers revised their standard credit terms from 30 days to 45 days, partly in alignment with MSME-related considerations. This structural shift has necessitated a higher deployment of working capital.

In contrast to assets, the payable cycle has remained relatively stable, ranging between 16 to 20 days. While absolute trade payables have increased alongside procurement volumes, our Company continues to prioritize shorter credit terms and timely payments to maintain strong supplier relationships and ensure a consistent supply of critical raw materials.

Overall, current assets have grown at a faster pace than current liabilities, leading to a rise in net working capital requirements. This trend is consistent with our Company's business expansion and the elongation of the operating cycle driven by a strategic shift toward higher-value products and a robust procurement strategy.

#### **Rationale for the increase in working capital requirements for the estimated period.**

For the estimated period, the Company's working capital requirement for Fiscal 2027 is projected at ₹5,717.07 lakhs, representing an incremental increase of ₹1,239.22 lakhs and ₹1,389.96 lakhs compared to Fiscal 2026 and Fiscal 2025, respectively. While the absolute quantum of working capital shows a significant upward trend, this increase remains aligned with the scale of operations, product mix, and established credit terms with customers and suppliers. Notably, the holding levels are expected to remain consistent across Fiscal 2026 and Fiscal 2027, indicating that the additional capital requirement is directly commensurate with business expansion and projected revenue growth rather than a structural change in the operational cycle. The continued focus on higher-value products and the anticipated scale-up in operations necessitates this higher deployment to ensure operational resilience and support the Company's growth trajectory.

#### **Point-wise rationale for fluctuations in debtor and creditor days over the last three financial years and the projected period.**

##### **Trade Receivables**

Our company's trade receivable cycle has undergone a strategic expansion, rising from 34 days in fiscal 2023 to 38 days in fiscal 2024 and 41 days in fiscal 2025, eventually reaching 49 days by September 30, 2025. This upward trend aligns with a significant increase in revenue concentration among the firm's top-tier clients. Specifically, the revenue contribution from the top 10 customers grew from 44.35% in fiscal 2023 to 52.67% of total revenue by September 30, 2025.

This shift is a deliberate, proactive choice rather than a reflection of diminished collection efficiency. By extending credit terms to these high-volume customers who now represent more than half of the company's business, the entity aims to solidify long-term relationships and maintain a sharp competitive edge. Essentially, the company is trading a degree of short-term liquidity for deeper market integration and enhanced customer loyalty.

Looking ahead, the receivables cycle is expected to normalize and stabilize at approximately 47 days. This calculated adjustment in working capital is intended to support the company's primary growth drivers while positioning the business for sustainable, long-term market dominance.

##### **Trade Payables**

Our company has maintained a remarkably consistent trade payable cycle, with figures recorded at 18 days in fiscal 2023, 18 days in fiscal 2024, 16 days in fiscal 2025, and 20 days as of September 30, 2025. While absolute trade payables have trended upward in alignment with increased procurement volumes, the firm has successfully moderated the impact on working capital by adhering to these relatively short credit terms.

This stability reflects a deliberate management strategy to prioritize supplier relationships over aggressive cash preservation. By opting for timely payments rather than extending credit windows, the company fosters reliability and trust within its supply chain. This approach ensures a stable and responsive vendor base, which is essential for supporting operational scaling. Ultimately, the firm's commitment to disciplined, prompt settlement reinforces its reputation as a dependable partner while maintaining a well-controlled working capital structure, positioning the business for sustainable growth.

#### **Rationale for fluctuations in the operating cycle for the estimated period.**

Our company's operating cycle is projected to remain stable at 102 days for Fiscal 2026 and Fiscal 2027, compared to 101 days as of September 30, 2025. This consistency reflects a balanced management of net working capital components despite shifting market dynamics.

The rationale for this stability is two-fold:

- **Receivables Stabilization:** Following a strategic extension of credit terms to high-volume customers to secure long-term partnerships, the trade receivables cycle is expected to normalize and stabilize at approximately 47 days.

- **Payable Discipline:** This is offset by a disciplined trade payable cycle, which management intends to maintain within the 16 to 20-day range to foster strong supplier relationships.

Consequently, while our company has adjusted its credit policy to drive revenue growth, the overall operating cycle remains consistent, ensuring that working capital requirements scale proportionately with procurement volumes and sales expansion.

#### **Rationale for fluctuations in the working capital to turnover ratio.**

*(Rs. In Lakhs)*

Particulars	Fiscal 2023 (Restated)	Fiscal 2024 (Restated)	Fiscal 2025 (Restated)	As at Sept 30, 2025 (Restated)
Average working capital requirement	2,604.85	3,013.54	3,801.26	4,512.70
Revenue from operations	12,682.09	13,079.45	14,612.60	7,174.69
<b>Working capital turnover ratio (times)</b>	<b>4.87</b>	<b>4.34</b>	<b>3.84</b>	<b>1.59*</b>

\*The ratio for the six-month period ended September 30, 2025, is not annualized. On an annualized basis, the ratio stands at 3.18 times.

The historical decline in the working capital turnover ratio is primarily driven by a strategic increase in net working capital to support the Company's business expansion. While the ratio has shifted, the management of working capital components remains consistent for the provisional and projected periods as outlined below:

#### **Operating Cycle Stability**

The company's operating cycle is projected to remain stable at 102 days for Fiscal 2026 and Fiscal 2027, compared to 101 days as of September 30, 2025. This consistency reflects a balanced management of net working capital components despite shifting market dynamics. The rationale for this stability is as follows:

- **Strategic Augmentation:** Inventory holding levels transitioned from 56 days in Fiscal 2023 to 64 days in Fiscal 2025, with a projected stabilization at 71 days for the Fiscal 2026–2027 period.
- **Import Strategy:** This intentional buildup is a direct result of scaling operations and a commitment to higher safety stock levels for imported raw materials. The value of imports increased from ₹5,956.69 lakhs in Fiscal 2023 to ₹7,392.58 lakhs in Fiscal 2025 to hedge against global supply chain uncertainties.
- **Receivables Stabilization:** Following a strategic extension of credit terms to high-volume customers—which saw the receivables cycle rise from 34 days in Fiscal 2023 to 49 days as of September 30, 2025—the trade receivables cycle is expected to normalize and stabilize at approximately 47 days in future periods.
- **Payable Discipline:** This is offset by a disciplined trade payable cycle, which management intends to maintain within the 16 to 20-day range to foster strong supplier relationships.

**Conclusion:** Consequently, while our company has adjusted its credit policy to drive revenue growth, the overall operating cycle remains consistent. This ensures that working capital requirements in the provisional and projected periods scale proportionately with procurement volumes and sales expansion.

#### **Rationale for Disproportionate Growth in Working Capital vis-à-vis Revenue in FY2024 and FY2025**

The disproportionate growth in working capital during Fiscal 2024 and Fiscal 2025, relative to revenue expansion, is primarily driven by a strategic elongation of the company's operating cycle. Total production rose from 6,08,44,886 in Fiscal 2023 to 6,46,20,414 in Fiscal 2025. To support this increased volume, inventory holding levels were expanded from 56 days in fiscal 2023 to 64 days in fiscal 2025. To mitigate risks associated with extended lead times, global supply chain uncertainties, and volatility in international input prices, management has adopted a proactive procurement strategy of stacking imported inventory. This deliberate measure allows our company to accommodate scaled operations, meet anticipated demand, and maintain higher safety stock levels. By securing essential materials in advance, our company safeguards its production schedule against input price fluctuations and supply disruptions, ensuring a consistent fulfilment of orders despite the inherent complexities of global sourcing.

Simultaneously, the trade receivables cycle expanded from 34 days in fiscal 2023 to 38 days in fiscal 2024 and 41 days in fiscal 2025. This increase stems from a management-led initiative to extend credit terms to high-volume customers, a move aimed at securing long-term partnerships and strengthening the company's competitive market position. While these investments in inventory and receivables increased current assets, the impact was not offset by payables, as our company maintained a stable and disciplined payable cycle of 16 to 20 days. By prioritizing timely supplier payments to foster strong vendor relationships, our company opted for a higher net working

capital requirement to ensure operational resilience and future scalability.

**General Corporate Purpose**

We propose to deploy the balance Net Proceeds, aggregating to ₹ [●] Lakhs towards general corporate purposes to drive our business growth. As per the applicable laws, we shall utilise the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act and SEBI ICDR regulations and amendments thereto.

We confirm that any offer related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in this Draft Red Herring Prospectus, shall not exceed fifteen percent of the amount being raised by our Company or ₹ 10 Crores, whichever is less.

## INDUSTRY OVERVIEW

### Indian Automotive Adhesive Tapes Markets

The India Automotive Adhesive Tapes Market is projected to grow from USD 6.8 billion in 2025 to USD 10.9 billion by 2031, at a CAGR of 8.1% during the forecast period. Growth is primarily driven by the automotive industry's transition toward lightweight materials such as aluminium and composites, which require specialized adhesive bonding solutions. Increasing production of electric and hybrid vehicles is generating demand for insulation, thermal management, and battery protection tapes.

Expanding vehicle electrification and digitalization are encouraging manufacturers to adopt high-performance tapes with enhanced dielectric strength. Furthermore, the shift toward automated assembly lines is promoting the use of pressure-sensitive adhesive tapes for efficiency and consistency in vehicle manufacturing across India.

By 2031, the India Automotive Adhesive Tapes Market will continue evolving with a strong focus on high-performance materials, sustainability, and electric mobility integration. The development of bio-based and recyclable adhesive formulations will align with automotive sustainability goals. Increasing demand for autonomous and connected vehicles will require advanced tapes capable of withstanding high temperatures and electromagnetic interference. Manufacturers will invest in smart adhesive technologies with improved bonding strength and longevity.

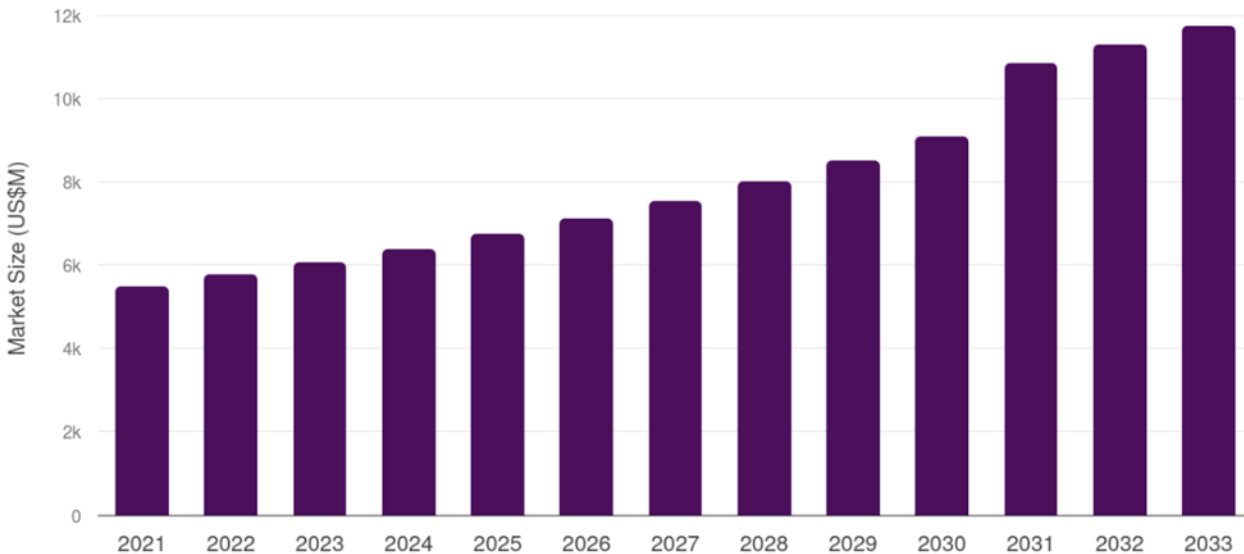
Expansion of EV battery production facilities will create significant opportunities for thermal management and flame-retardant tape solutions. As automotive production scales and electrification accelerates, India will emerge as a strategic growth region for innovative adhesive tape technologies.

Source: <https://mobilityforesights.com/product/india-automotive-adhesive-tapes-market>

The adhesive tapes market in India is expected to reach a projected revenue of US\$ 11,746.8 million by 2033. A compound annual growth rate of 7.4% is expected of India adhesive tapes market from 2026 to 2033

### India adhesive tapes market highlights

#### India adhesive tapes market, 2021-2033

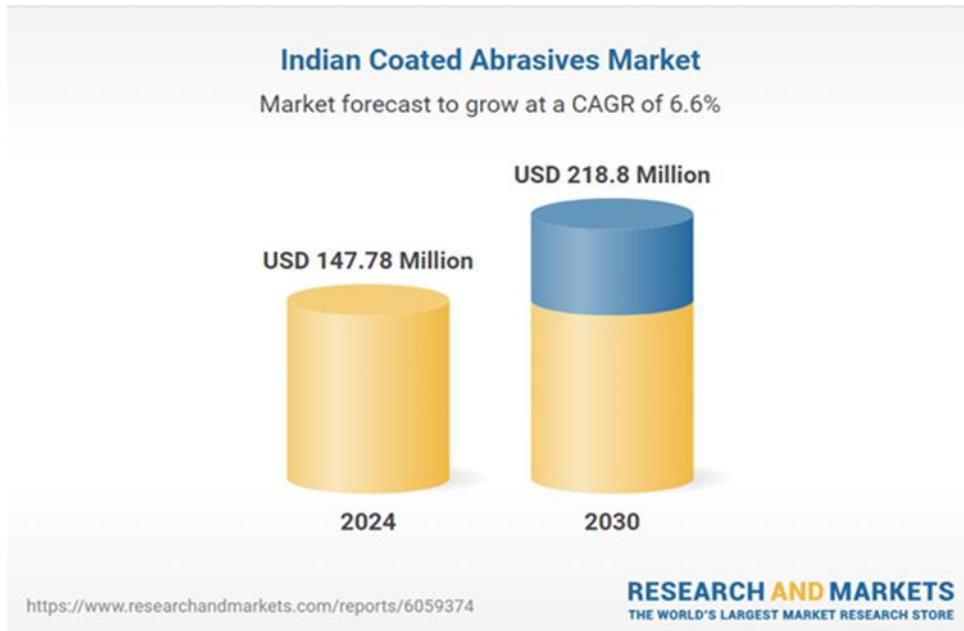


<https://www.grandviewresearch.com/horizon/outlook/adhesive-tapes-market/india>



- The India adhesive tapes market generated a revenue of USD 6,757.4 million in 2025 and is expected to reach USD 11,746.8 million by 2033.
- The India market is expected to grow at a CAGR of 7.4% from 2026 to 2033.
- In terms of segment, acrylic was the largest revenue generating resin type in 2025.
- Silicone is the most lucrative resin type segment registering the fastest growth during the forecast period.

### Indian Automotive Abrasives Market



The India Coated Abrasives Market was valued at USD 147.78 Million in 2024 and is expected to reach USD 218.80 Million by 2030 with a CAGR of 6.60% during the forecast period.

The India Coated Abrasives Market is experiencing significant growth, driven by rising industrialization, infrastructure development, and the expansion of key end-use sectors such as automotive, metal fabrication, woodworking, and electronics. Coated abrasives, which include sandpaper, belts, and discs, are widely used for surface finishing, polishing, and grinding applications. The increasing adoption of advanced manufacturing processes and precision engineering in India has fueled demand for high-quality coated abrasives that offer superior durability, efficiency, and cost-effectiveness. Additionally, the growing emphasis on automation and robotics in industrial sectors is further contributing to market expansion, as coated abrasives play a crucial role in automated grinding and finishing operations.

### Key Market Drivers

#### Growth in the Automotive Industry

India's expanding automotive sector is a major driver for the coated abrasives market, as these materials are widely used in surface finishing, grinding, and polishing during vehicle manufacturing and repair processes. India is one of the largest automotive manufacturing hubs, with over 4 million passenger vehicles produced annually. The growing demand for electric vehicles (EVs) has further increased the need for precision-engineered components, requiring high-performance abrasives. Additionally, the rising trend of vehicle customization and restoration has fueled demand for coated abrasives in bodywork and refinishing applications. Government initiatives like the Production Linked Incentive (PLI) scheme for the auto industry have further encouraged investment in vehicle production, boosting coated abrasives usage. The increasing adoption of automated manufacturing and robotics in car production also drives the demand for premium abrasives that ensure precise material removal, surface refinement, and defect-free finishing.

### Key Market Trends

#### Growth in Metal Fabrication and Construction Sectors

The metal fabrication and construction industries in India are witnessing rapid growth, significantly boosting the demand for coated abrasives. These industries require coated abrasives for metal cutting, grinding, polishing, and surface finishing applications. With India's push for infrastructure development under initiatives such as the Smart Cities Mission, Make in India, and Bharatmala Project, the demand for metal processing and fabrication has surged, thereby fueling the coated abrasives market.

The increasing urbanization and expansion of commercial and residential projects have also driven demand for high-quality metal components, where coated abrasives play a crucial role in sheet metal fabrication, structural steel processing, and machinery manufacturing. Additionally, India's push toward becoming a global manufacturing hub has resulted in increased industrial machinery production, requiring precision finishing solutions that coated abrasives provide.

Another key factor driving growth is the adoption of automation and robotics in metalworking. Automated grinding and polishing systems use high-performance coated abrasives to enhance precision and efficiency, reducing material waste and labor costs. Moreover, the increasing use of aluminum and stainless steel in construction and industrial applications has led to a rising demand for abrasives with higher durability and cutting efficiency.

## OUR BUSINESS

### Overview

Our revenues from operations for the period ended September 30, 2025, Fiscals 2025, 2024, and 2023 were 7,174.69 Lakhs, 14,612.60 Lakhs, 13,079.45 Lakhs, and 12,682.09 Lakhs, respectively.

### OUR PRODUCT PORTFOLIO

Our Segment wise bifurcation for products is as mentioned below:

#### A. Manufacturing

#### B. Trading of Products

##### A. Manufacturing

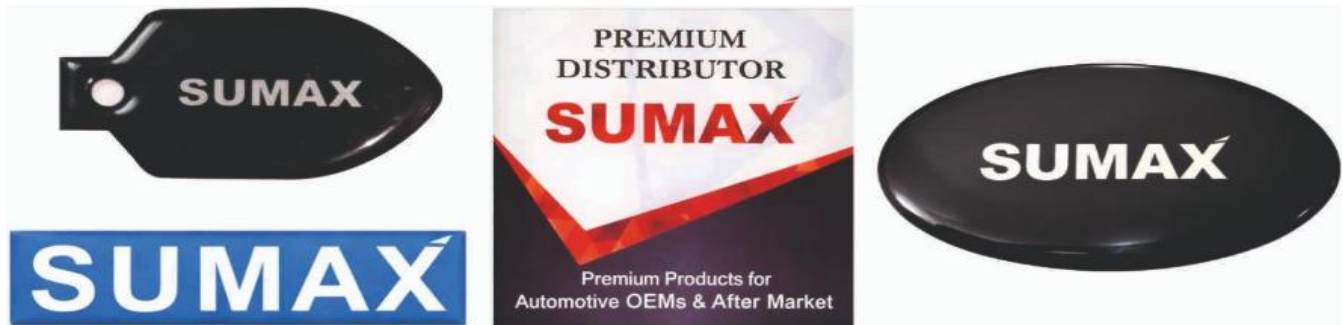
1. Adhesive Tapes and Die-cuts
2. Pre-Taped Masking Film
3. Rubbing and Polishing Compounds
4. Buffing Pads and Foam Pads
5. Reflective Tapes
6. Domes and Graphics
7. Car Care Products

##### B. Trading

1. Tools – Electrical and Pneumatic
2. Abrasive Sheets Discs & Rolls
3. Body Shop Consumables
4. Retail Products
5. Accessories
6. Aerosol Products

### A. MANUFACTURING

#### 6. Domes and Graphics



#### 7. Car Care Products

Car care products are specially formulated solutions and tools designed to clean, protect, maintain, and enhance the appearance and performance of a vehicle, both inside and out. These products help preserve the vehicle's condition, extend its lifespan, and maintain its resale value. Our Company offers a range of car care products, including rubbing compounds, premium liquid wax gloss, all-in-one shampoo, vinyl dresser, ceramic polish and wax, and all-purpose cleaners. These products are formulated for application on vehicles to facilitate cleaning, surface protection, and maintenance, thereby supporting a refined and well-maintained appearance across cars, trucks, SUVs, and motorcycles.



## B. TRADING OF PRODUCTS

### 1. Tools – Electrical and Pneumatic



In the automotive sector, proper tools are essential for achieving high-quality finishes and efficient car care. Among these tools, orbital sanders, rotary polishers, and angle polishers are key for tasks such as sanding, polishing, and detailing. The **Orbital Sanders** are designed for smooth, consistent sanding, helping to prepare surfaces for painting or restoration. The **Dust Extraction Unit** works in conjunction with sanders to minimize dust, ensuring a cleaner workspace and better air quality and mostly useful in industrial segment. **Rotary Polishers** and **Orbital Polishers** are used for polishing and enhancing the vehicle's exterior, removing scratches and swirl marks to achieve a flawless finish. **Angle Polishers** offer precision, ideal for intricate areas, while **Hand Blocks** are employed for manual sanding, providing control and fine detailing. **The products are manufactured by third-party manufacturers and are marketed and sold by our Company under the "SUMAX" brand. Such arrangements constitute white labelling, wherein products are sourced from third-party manufacturers and sold under our brand without any further processing. For the purpose of classification and disclosure, these activities are identified as white labelling and are distinguished from pure trading operations. Below please find the revenue bifurcation for Trading and White Labelling:**

(₹ in Lakhs)

Category	For the Period ending September 30, 2025	%	March 31, 2025	%	March 31, 2024	%	March 31, 2023	%
<b>Trading</b>	79.07	65.07	221.54	79.05	187.29	69.90	138.21	69.83
<b>White Labelling</b>	42.44	34.93	58.71	20.95	80.65	30.10	59.71	30.17
<b>Total</b>	<b>121.51</b>	<b>100.00</b>	<b>280.25</b>	<b>100.00</b>	<b>267.94</b>	<b>100.00</b>	<b>197.92</b>	<b>100.00</b>

### 3. Body Shop Consumables

Body Shop Consumables encompass products such as Masking Paper, Masking Film (OPS), Compounding Wool Pads, Foam Pads,

Light Weight Body Filler, Backup Pads and Tack Cloth all designed to support vehicle repair and refinishing processes. These consumables are specifically engineered to ensure efficiency and precision in surface preparation, painting, and finishing tasks in automotive body repair.



### 5. Accessories

Accessories comprise supplementary products used for vehicle upkeep and enhancement, including Micro fibre cloths, backup pads and tack cloths.



#### Note below Key Manufacturing Process:

Key manufacturing processes for Adhesive Tapes and Buffing Pads have been disclosed on a consolidated basis, as various tape products (including masking, PVC, and Fine Line tapes) follow a common manufacturing process; additionally, certain liquid and semi-liquid products are imported in bulk and subsequently diluted or blended in accordance with customer requirements; accordingly, separate detailed manufacturing processes for each product have not been disclosed.

#### STATEWISE REVENUE BIFURCATION

Revenue Break Up of the revenue earned from various states for Manufacturing and Trading Products for the period ended on September 30, 2025 and preceding three fiscals has been provided below:

(Rs.in Lakhs)

Name of State & Union Territory	For the Period ending on September 30, 2025		March 31, 2025		March 31, 2024		March 31, 2023	
	Total Revenue	% of Total Domestic Sales	Total Revenue	% of Total Domestic Sales	Total Revenue	% of Total Domestic Sales	Total Revenue	% of Total Domestic Sales
Tamil Nadu	2,362.53	32.93%	4,183.72	28.63%	3,597.22	27.50%	3,492.40	27.5%

Haryana	1,095.86	15.27%	2,825.63	19.34%	2,744.23	20.98%	2,788.45	22.0%
Maharashtra	910.18	12.69%	1,833.63	12.55%	1,652.66	12.64%	1,394.30	11.0%
Karnataka	477.65	6.66%	839.42	5.74%	732.83	5.60%	774.76	6.1%
Gujarat	408.92	5.70%	1,075.56	7.36%	520.57	3.98%	437.68	3.5%
Rajasthan	302.01	4.21%	598.39	4.10%	633.53	4.84%	582.68	4.6%
Kerala	314.68	4.39%	573.98	3.93%	546.25	4.18%	460.94	3.6%
Andhra Pradesh	117.81	1.64%	327.42	2.24%	379.95	2.90%	686.76	5.4%
Telangana	204.71	2.85%	443.53	3.04%	454.05	3.47%	440.69	3.5%
Uttar Pradesh	239.78	3.34%	562.83	3.85%	467.67	3.58%	376.65	3.0%
Jharkhand	77.94	1.09%	196.53	1.34%	204.24	1.56%	120.35	0.9%
Punjab	102.04	1.42%	145.17	0.99%	163.38	1.25%	138.97	1.1%
Uttarakhand	94.90	1.32%	157.63	1.08%	132.90	1.02%	103.31	0.8%
West Bengal	25.10	0.35%	54.15	0.37%	57.73	0.44%	106.92	0.8%
Bihar	51.25	0.71%	100.19	0.69%	81.65	0.62%	82.44	0.7%
Madhya Pradesh	30.55	0.43%	54.19	0.37%	69.94	0.53%	64.41	0.5%
Chhattisgarh	9.57	0.13%	13.53	0.09%	14.60	0.11%	28.34	0.2%
Odisha	21.72	0.30%	30.46	0.21%	28.19	0.22%	32.89	0.3%
Goa	21.17	0.30%	33.31	0.23%	27.62	0.21%	22.43	0.2%
Himachal Pradesh	1.85	0.03%	4.69	0.03%	8.54	0.07%	6.00	0.0%
Assam	3.12	0.04%	1.49	0.01%	1.40	0.01%	0.92	0.0%
Nagaland	-	0.00%	0.28	0.00%	0.28	0.00%	-	0.0%
DELHI (NCT)	109.36	1.53%	258.95	1.77%	275.56	2.11%	345.92	2.7%
Chandigarh	136.65	1.90%	205.81	1.41%	141.03	1.08%	161.02	1.3%
Jammu & Kashmir	5.91	0.08%	13.25	0.09%	13.95	0.11%	16.71	0.1%
Puducherry	3.83	0.05%	1.52	0.01%	-	0.00%	-	0.0%
Other Country	45.61	0.63%	77.36	0.53%	129.47	0.99%	16.14	0.1%
<b>Total</b>	<b>7,174.69</b>	<b>100</b>	<b>14,612.600</b>	<b>100</b>	<b>13,079.45</b>	<b>100</b>	<b>12,682.09</b>	<b>100</b>

Our revenue break-up for the preceding three fiscals based on the sale of our products in domestic and international markets is as follows:

(₹ in lakhs)

Particulars	For the period ended September 30, 2025	For the Financial year ended		
		March 31, 2025	March 31, 2024	March 31, 2023
Domestic Sales	7,129.09	14,535.24	12,949.98	12,665.95

Export Sales	45.61	77.36	129.47	16.14
Total	7,174.69	14,612.60	13,079.45	12,682.09

#### Revenue Bifurcation for B2B and B2C:

(Rs. In Lakhs)

Particulars	For the period ended September 2025		For the Year ended March 2025		For the Year ended March 2024		For the Year ended March 2023	
	Amount	%	Amount	%	Amount	%	Amount	%
<b>B2B</b>	7,172.14	99.96%	14,605.06	99.95%	13,074.82	99.96%	12,675.71	99.95%
<b>B2C</b>	2.56	0.04%	7.54	0.05%	4.63	0.04%	6.37	0.05%
<b>Grand Total</b>	<b>7,174.69</b>	<b>100.00%</b>	<b>14,612.60</b>	<b>100.00%</b>	<b>13,079.45</b>	<b>100.00%</b>	<b>12,682.09</b>	<b>100.00%</b>

#### Revenue Bifurcation for Offline and Online:

(Rs. In Lakhs)

Particulars	For the period ended September 2025		For the Year ended March 2025		For the Year ended March 2024		For the Year ended March 2023	
	Amount	%	Amount	%	Amount	%	Amount	%
<b>Offline</b>	7,173.15	99.98%	14,609.31	99.98%	13,076.02	99.97%	12,681.07	99.99%
<b>Online</b>	1.54	0.02%	3.29	0.02%	3.43	0.03%	1.02	0.01%
<b>Grand Total</b>	<b>7,174.69</b>	<b>100.00%</b>	<b>14,612.60</b>	<b>100.00%</b>	<b>13,079.45</b>	<b>100.00%</b>	<b>12,682.09</b>	<b>100.00%</b>

#### Customer Details

(Rs. In Lakhs)

Year/ Stub	Revenue: New	%	Revenue: Old	%	Total Revenue	%
FY 2022-23	471.75	3.72%	12,210.34	96.28%	12,682.09	100.00
FY 2023-24	356.68	2.73%	12,722.77	97.27%	13,079.45	100.00
FY 2024-25	697.19	4.77%	13,915.41	95.23%	14,612.60	100.00
FY 2025-26 (Stub)	350.80	4.89%	6,823.89	95.11%	7,174.69	100.00

Our Company has not introduced any new product categories in the last three financial years and the stub period, continuing to operate within its existing portfolio while adapting products through ongoing customization based on evolving OEM requirements. For further details with regards to state wise revenue bifurcation, please refer to the section titled “Our Business- Revenue Bifurcation and Key Performance Indicator” on page 104 of this Draft Red Herring Prospectus.

#### SUPPLIERS DETAILS

The following table sets out the details of suppliers for the fiscal period ended September 30, 2025, Fiscal 2025, Fiscal 2024 and Fiscal 2023:

(Rs. In Lakhs)

Concentrated Suppliers	For the period ended September 30, 2025		Fiscal 2025		Fiscal 2024		Fiscal 2023	
	Amount	In % of Total Purchase	Amount	In % of Total Purchase	Amount	In % of Total Purchase	Amount	In % of Total Purchase
Top 1 Suppliers	1,371.17	25.54%	2,178.71	18.31%	1,741.08	16.63%	1,720.33	16.33%
Top 3 Suppliers	2,395.05	44.61%	4,550.32	38.23%	4,302.46	41.09%	4,108.58	39.01%
Top 5 Suppliers	3,182.23	59.27%	6,278.30	52.75%	5,656.21	54.02%	5,523.03	52.43%

Top 10 Suppliers	3,686.29	68.65%	8,075.23	67.85%	7,122.89	68.03%	7,213.87	68.49%
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## Geographical Dependency for Raw Material Procurement

(Rs. In Lakhs)

Particulars	For the half-year ended September 30, 2025	In %	For the year ended March 31, 2025	In %	For the year ended March 31, 2024	In %	For the year ended March 31, 2023	In %
Import Purchase	3727.99	69.43%	7392.58	62.11%	6460.75	61.71%	5956.69	56.55%
Domestic Purchase	1641.38	30.57%	4509.45	37.89%	4008.99	38.29%	4576.55	43.45%
Total Purchase	5369.37	100.00%	11902.03	100.00%	10469.74	100.00%	10533.24	100.00%

## MACHINERY & EQUIPMENTS

We operate advanced and well-equipped manufacturing facilities tailored for the production of car care and related products. Our infrastructure is supported by a diverse range of modern machinery and testing equipment, enabling efficient and high-quality production across categories such as adhesive tapes and die-cuts, pre-taped masking films and car covers, rubbing and polishing compounds, buffing and foam pads, reflective tapes, domes, graphics, and comprehensive car care solutions.

Our machinery portfolio includes UV machines, dome machines, filling machines, label printing machines, shrink tunnels, pre-tape masking paper machines, masker roller machines, die-punching machines, and cone high-lift pallet trucks. With this upgraded and versatile equipment base, the company is well-positioned to deliver reliable, precision-driven manufacturing while catering to a wide range of automotive care and allied product requirements. **The machinery used is owned by us.**

## OUR MANUFACTURING FACILITY, CAPACITY AND CAPACITY UTILIZATION

### Installed Capacity and Capacity Utilization

The following tables set forth the annual installed capacity of the Manufacturing Facility for the period ended September 30, 2025 and the past three Fiscals:

Manufacturing Unit I - Survey No 280 P and 281 P, Plot. No S-36, SIPCOT Industrial Park, Vengadu Village, Sriperumbudur TK, Pillaipakkam, Tamil Nadu – 602105

Sl No	Product on Line	Capacity/year	Unit	FY22-23		FY23-24		FY24-25		FY25-26 (April to September)	
				Total Production	Utilization	Total Production	Utilization	Total Production	Utilization	Total Production	Utilization
1	Buffing Pads	5,000	Sq ft	2,162	43%	2,024	40%	2,631	53%	2,366	95%
2	Die-cut-Trading	20,00,000	No	9,20,996	46%	9,79,631	49%	19,70,027	99%	13,47,049	135%
3	Die cut - Production	5,00,000	No		0%		0%	16,348	3%	1,44,630	58%
4	Polish	1,00,000	Ltr	62,401	62%	72,631	73%	65,402	65%	44,650	89%
5	Pre-Taped Film	11,00,000	No	10,45,545	95%	5,88,451	53%	5,42,891	49%	3,07,199	56%
6	Masking Tape	55,00,000	sq m	53,11,032	97%	47,97,070	87%	32,47,082	59%	16,74,107	61%

7	Trading	2,00,00,000	No	1,84,88,571	92%	1,64,05,906	82%	1,73,55,696	87%	1,04,87,465	105%
8	Aluminium, Die Cut	2,00,00,000	No	1,46,09,602	73%	1,91,55,561	96%	1,82,79,662	91%	80,88,832	81%
9	Car Cover	4,50,000	No	4,14,063	92%	3,80,019	84%	3,38,270	75%	1,78,250	79%

#### Manufacturing Unit II- Ground Floor, Plot No.32, Sector 5, IMT Manesar, Gurgaon, Haryana 122052

Sl No	Product on Line	Capacity/year	Unit	FY22-23		FY23-24		FY24-25		FY25-26 (April to September)	
				Total Production	Utilization	Total Production	Utilization	Total Production	Utilization	Total Production	Utilization
1	Buffing Pads	1,50,000	No	1,34,164	89%	1,38,379	92%	1,05,891	71%	55,505	74%
2	Die cut- Trading	61,00,000	No	39,95,676	66%	60,48,943	99%	43,86,398	72%	1,61,958	5%
3	Die cut - Production	50,00,000	No	4,03,037	8%	4,59,420	9%	12,29,913	25%	21,12,123	84%
4	Polish	5,50,000	Ltr	4,94,353	90%	5,12,422	93%	2,20,267	40%	73,395	27%
5	Pre-Taped Film	3,00,000	No	1,23,106	41%	1,28,819	43%	2,72,465	91%	66,723	44%
6	Masking Tape	70,00,000	Sq Mt	69,53,197	99%	57,92,017	83%	55,64,854	79%	23,39,155	67%
7	Trading	1,00,00,000	No	63,25,474	63%	85,50,524	86%	93,64,044	94%	52,96,681	106%
8	Dome Sticker	17,00,000	No	15,61,507	92%	15,56,084	92%	16,58,573	98%	8,34,209	98%

\*As Certified by Mr. C. Kamalakannan, Chartered Engineer by their certificate dated March 15, 2026.

Registration No: M-1564255

**Note:** The decline in capacity utilization for the specified products i.e Pre-Taped Film from FY2024, Masking Tape from FY2024, Car Cover from FY2024 in Unit 1 and Buffing Pads in FY2025, Polish in FY2025, Masking Tape from FY2024 in Unit 2 is primarily attributable to the Company's strategic decision to scale down operations in lower-margin product segments and shift focus towards products offering higher volumes and improved margins.

#### HUMAN RESOURCE

Our workforce is critical factor in maintaining quality and safety, which strengthens our competitive position. We rely on our trained and technically capable personnel to complete orders effectively and efficiently. Set forth below are details of our permanent employees department wise as on February 28, 2026

Sr. No.	Place	Number of employees
1.	Admin	14
2.	Dispatch	10
3.	Finance & Accounts	12
4.	Human Resource	2
5.	Inventory	2
6.	Logistics	2
7.	Maintenance	2
8.	Procurement	2

9.	Production	31
10.	Quality Control	2
11.	Sales	36
12.	Warehouse Staff	6
	Total	121

Note:

- We have engaged 202 contractual employees for our operations.
- Our employees are not part of any union and we have not experienced any work stoppages due to labour disputes or cessation of work in the past three years.

The bifurcation of permanent and contractual employees, as of March 31, 2023, 2024, and 2025, is provided below:

S. No.	Employees	March 31, 2025	March 31, 2024	March 31, 2023
1	Permanent	130	153	134
2	Contractual	90	54	49
	<b>Total</b>	<b>220</b>	<b>207</b>	<b>183</b>

### Employee Strength and Attrition

The table below sets forth the details of employee strength and attrition for the last three financial years:

Particulars	Period ended Sep 2025	Fiscal 2025	Fiscal 2024	Fiscal 2023
Employees at the beginning of the period	130	153	134	127
Additions during the year	11	56	76	45
Deletions during the year	16	79	57	38
Employees at the end of the period	125	130	153	134
<b>Attrition rate (%)</b>	<b>12.55%</b>	<b>55.83%</b>	<b>39.72%</b>	<b>29.12%</b>

Note: The attrition rate is calculated by dividing No. of employees left with average number of employees during the year/period

### Insurance Coverage of Assets

The table below sets forth details of insurance coverage of the Company's assets as a percentage of net assets:

Particulars	Amount (In lakhs)
Insurance coverage	13,786.75
Net Assets	5474.21
Insurance coverage as a percentage of net assets	251.85%

## PROPERTY

The Details of the **Material** Immovable properties taken on lease / rent basis are given below:

Sr. No	Name of Lessor	Name of Lessee	Address of Property	Area	Consideration Fee	Tenure/Term	Usage	Related Party
1	Vimla Mehta	Sumax Engineering Limited	Ground Floor, Plot No. 45, Shantiniketan Colony, Mahendra Hills, East Marredpally, Secunderabad, Telangana-500026	1500 Sq. Ft.	Rs.73,873 p.m.	3 Years	Registered Office	Yes#
2	Marudhar	Sumax	Ground Floor,	31559 Sq.	Rs. 7,57,416	9 Years	Manufacturing	No

	Technology Private Limited	Engineering Limited	Plot No.32, Sector 5, IMT Manesar, Gurgaon, Haryana 122052	Ft.	P.M		Unit II	
3	Vidhoba Dnyaneshwar Jaid	Sumax Engineering Limited	Plot Bearing No. Gat No.243, Road: Jaid Vasti, Location: A/P Chimbali Gaon, Taluka Khed, District-Pune, Maharashtra-412105	2900 Sq. Ft.	Rs. 49,980 P.M	10 Years	Godown	No
4.	Sunil Kumar	Sumax Engineering Limited	Plot No. 636, F Block, Saraswati Enclave, Near HSM Public School, Gurugram, Haryana-122006	4000 Sqm.	Rs.60,000 P.M	3 Years	Godown	No
5.	Innova AM Tech Private Limited*	Sumax Engineering Limited	Innova AM Tech Private Limited,61 B/3, A Block, Sector 63, Noida201301	Director Cabin + 2 Dedicated Seats	Rs. 67,410 P.M	11 Months	Marketing Office	No
6.	R Sakkubai Reddy & R Venkateshwara Reddy	Sumax Engineering Limited	Plot No. 55&56, Level 1 basement, Road No.2, Balamrai Housing Society, Mahendra Hills, East Marredpally, Secunderabad, Telangana-500026	3250 Sq. Ft.	Rs. 40,204 P.M	2 Years	Godown	No
7.	Rajasthan State Industrial Development & Investment Corporation Limited	Sumax Engineering Limited	Plot No-E-185, RIICO IND Area Karoli Teh Tapukara, Rajasthan	4000 Sqm	-	Exceeding 30 Years or perpetual	Proposed Manufacturing Facility-I	No

*\*The property operates as a co-working facility along with related services, and the arrangement does not confer or create any right, title, interest, leasehold, tenancy, or any other proprietary rights in respect of the underlying immovable property.*

## OUR MANAGEMENT

### Our Board of Directors

Mr. Vinay Kumar **Piparsania** - Non-Executive Independent Director

<b>Mr. Sudeep Mehta</b>	
<b>Address</b>	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, <b>Secunderabad, Hyderabad, Telangana</b> - 500026, India.

<b>Mrs. Smriti Mehta</b>	
<b>Address</b>	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, <b>Secunderabad, Hyderabad, Telangana</b> - 500026, India.

<b>Mr. Vijay S Bapna</b>	
<b>No. of Years of Experience</b>	He has over 20 years of <b>rich</b> experience in the Steel, Petrochemical, and Manufacturing Industries

### Brief Biographies of our Directors

**Smriti Mehta**, aged 50 years, is a Whole Time Director of our Company. She has been associated with the Company since 2007. She holds Bachelor’s Degree in Arts from Maharshi Dayanand Saraswati University, Ajmer and Degree of Interior Designer from South Delhi Polytechnic for Women. She has over 17 years of **rich** experience in the field of Human Resources. She has played a pivotal role in strengthening the Company’s human resource framework and has extensive experience in managing HR functions including talent acquisition, employee engagement, performance management, policy formulation, and organizational development.

**Ramnik Chhabra**, aged 56 years, is Non-Executive Independent Director of our Company. He holds a Bachelor’s Degree in Science from University of Delhi and Master of Business Administration from University of Pune. He has over 16 years of extensive experience in the financial services industry, particularly in the field of marketing and business development. He was previously associated with Motilal Oswal Financial Services Limited, where he served as Executive Director and was responsible for handling the marketing function. He possesses significant expertise in Strategic Planning, Marketing Management, Client Relationship Management, and Business Operations. **He has been associated with our Company since January 23, 2026 as Non-Executive Independent Director.**

**Vijay S Bapna**, aged 77 years, is Non-Executive Independent Director of our Company. He is a Qualified Chartered Accountant and a Fellow member of the Institute of Chartered Accountants of India. He holds Master of Commerce from University of Udaipur. He has over 20 years of Experience in the Steel, Petrochemical, and Manufacturing Industries. He was associated with Indorama Petrochem as the Executive Director. Further, He was associated with Welspun Maxsteel Limited as Executive Director & CEO. Later, He was appointed as an Advisor to Essar Steel India Limited. He has Extensive Expertise in the areas of overall Management, Finance, Plant Operations, Project Implementation, Strategic Planning, And Risk Management. He has also served as Chairman and Independent Director on the boards and Audit Committees of various Listed and Unlisted Companies. **He has been associated with our Company since January 23, 2026 as Non-Executive Independent Director.**

**Vinay Kumar Piparsania**, aged 64 years, is Non-Executive Independent Director of our Company. He holds a Degree in Bachelor of Technology in Mechanical Engineering from Indian Institute of Technology (IIT), Delhi and Master of Business Administration from Tulane University, United States. He has 30 years of experience in the automotive and mobility sector, with leadership roles in marketing, strategic planning, business operations, and executive management, along with strategic advisory and management consulting. He commenced his professional career with Ford India Private Limited, where he served as Vice President – Marketing. He later served as Executive Vice President (Chairman’s Office) at Hero Corporate Service Limited. He was subsequently associated with Ford Motor Private Limited (Ford Business Services Centre Private Limited) as Director – MS&S, and later served as President at TVS Automobile Solutions Private Limited. He then served as Chief Executive Officer of Al Jenaibi International Automobiles LLC, Oman (BMW Group importer). He has also been associated with MillenStrat Advisory & Research as Principal and Lead Consultant, providing strategic advisory and management consulting services. In addition, he served as Chief Executive Officer of IIT Delhi Endowment Management Foundation. His extensive leadership experience, industry knowledge, and strategic expertise enable him to provide valuable guidance to our Company in the areas of business strategy, marketing, corporate governance, and overall management. **He has been associated with our Company since January 23, 2026 as Non-Executive Independent Director.**

### Changes in our Board during the Last Three Years

Except as disclosed below, there have been no changes in our Board during the last three years.

Name of Director	Date of Appointment/Change in Designation	Date of Cessation	Reasons for Change/ Appointment
Mrs. Smriti Mehta	July 16, 2024	-	Appointed as Additional Director and Change in Designation as Whole Time Director
Mrs. Vimla Mehta	-	September 01, 2025	Resignation as Whole-Time Director <b>due to personal reasons</b>
Mr. Sudeep Mehta	September 01, 2025	-	Re-Appointed as Managing Director
Ms. Aakanksha Sachin Dubey	September 18, 2024	-	Appointed as Non-Executive Independent Director
Ms. Priyanka Agarwal	September 18, 2024	-	Appointed as Non-Executive Independent Director
Ms. Aakanksha Sachin Dubey	-	January 23, 2026	Resignation as Independent Director <b>due to personal reasons</b>
Ms. Priyanka Agarwal	-	January 23, 2026	Resignation as Independent Director <b>due to personal reasons</b>
Mr. Ramnik Chhabra	January 23, 2026	-	Appointed as Non-Executive Independent Director
Mr. Vijay S Bapna	January 23, 2026	-	Appointed as Non-Executive Independent Director
Mr. Vinay Kumar Piparsania	January 23, 2026	-	Appointed as Non-Executive Independent Director

## OUR PROMOTERS AND PROMOTERS GROUP

### Details of our Promoters

<b>Mr. Sudeep Mehta</b>	
<b>Address</b>	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, <b>Secunderabad, Hyderabad, Telangana</b> - 500026, India.
<b>Mrs. Smriti Mehta</b>	
<b>Address</b>	45, Shantiniketan Colony, Mahendra Hills, East Marredpally, <b>Secunderabad, Hyderabad, Telangana</b> - 500026, India.

## OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

*In terms of the materiality policy above any litigations (apart from (a) criminal proceedings; (b) actions by statutory or regulatory authorities and (c) claims relating to direct and indirect taxes), the monetary value of which or the adverse impact resulting from such litigation exceeds ₹35.79 lakhs shall be considered Material Litigation.*

**GOVERNMENT AND OTHER APPROVALS**

**C. Regulatory & Labour / employment related approvals obtained by our Company:**

<b>Sr. No.</b>	<b>Nature of Registration/ License</b>	<b>Registration/Licens e/Certificate No.</b>	<b>Issuing Authority</b>	<b>Date of Issue/ Renewal</b>	<b>Date of Expiry</b>
12.	Consent to Establish under Air Act and Water Act - Plot No. P 32 Street No. B, Sector 11, Model Economic Township, Nimana, Badli, Jhajjar, Haryana	12074147226JHACTE141537446	Haryana Pollution Control Board	April 28, 2026	April 27, 2031

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Profit for the Year

#### *Fiscal 2025 compared to Fiscal 2024*

##### ***Profit/ (Loss) after Tax***

Profit after tax for the Fiscal 2025 were at ₹ 999.32 Lakhs against profit after tax of ₹ 744.02 Lakhs in fiscal 2024, An Increase of 34.31%.

This increase was due to Strategic Shift in Product Mix - As part of its long-term growth strategy, our Company has progressively increased the share of higher-value and relatively higher-margin products, including die-cut products, fine-line tapes, abrasives and rubbing & polishing compounds, which offer better realizations compared to the traditional product portfolio. The contribution of these products to overall turnover increased from 47% in FY2023 to 59% during the Stub Period. These products involve higher value addition, customized applications and specialized processing requirements, particularly for automotive OEMs, and generally provide relatively better margins compared to conventional trading products. Consequently, their contribution to our Company's overall gross profit increased from 55% in FY2023 to 74% during the Stub Period, alongside improvement in overall profitability indicators, including PAT margin.

In Fiscal 2025, the PAT margin further expanded to 6.79%, a growth of 1.13% over the previous year. Key factors included:

**Strategic Shift in Product Mix:** As part of our long-term strategy, the Company increased the share of higher-value and higher-margin products, specifically fine-line tapes and abrasive products. These products command better realizations compared to our traditional product portfolio.

**Reduced Employee Benefit Outgo:** Through increased automation and better manpower utilization, employee benefit expenses decreased as a percentage of Total Income from 6.67% in Fiscal 2024 to 6.24% in Fiscal 2025, contributing to the margin expansion.

**Profitability Momentum:** While revenue grew by approximately 11.89%, our Profit Before Tax (PBT) grew by 34.16%, indicating significant operating leverage where our fixed costs were spread over a larger revenue base.

#### *Fiscal 2024 compared to Fiscal 2023*

##### ***Profit/ (Loss) after Tax***

Profit after tax for the Fiscal 2024 were at ₹ 744.02 Lakhs against profit after tax of ₹ 464.44 Lakhs in fiscal 2023. This growth of 60.20% was driven by a strategic shift toward higher-value and relatively higher-margin products including die-cut items, fine-line tapes, abrasives, and rubbing & polishing compounds - which offer better realizations than our traditional portfolio. By expanding these customized, specialized applications for automotive OEMs, their contribution to overall turnover rose from 47% to 52%, while their share of gross profit grew from 55% to 60% year-over-year. Consequently, this optimized product mix successfully enhanced our overall profitability indicators, including our PAT margin.

In Fiscal 2024, our PAT margin increased by 2.01%, rising to 5.66% from 3.65% in Fiscal 2023. This improvement was primarily driven by:

**Optimization of Material Costs:** Total consumption (comprising cost of materials, purchases of stock-in-trade, and changes in inventories) as a percentage of Total Income decreased from 80.44% in Fiscal 2023 to 78.11% in Fiscal 2024. This was achieved through better procurement terms and improved production yields.

**Operating Efficiencies:** Other expenses as a percentage of total income declined from 4.59% to 4.09%, reflecting the benefits of scaling operations without a proportionate increase in administrative and selling overheads.

**Stable Finance Costs:** Finance costs remained stable as a percentage of income (0.46%), ensuring that the growth in operating EBITDA translated effectively into bottom-line profits.

### Revenue from Operations.

#### *Fiscal 2025 compared with Fiscal 2024*

The revenue growth in the "Adhesive Tapes and Die-cuts" segment in FY2025 was mainly driven by higher sales from the die-cut division. This growth offset the decline in masking tape volumes. The change is largely due to a shift in product mix towards higher-value products, with minimal impact from pricing changes.

### Other Income

#### *Other Income*

#### *Fiscal 2025 compared with fiscal 2024*

### ***Interest received***

The Interest received of our company for fiscal year 2025 was ₹ 1.60 Lakhs against ₹ 7.81 Lakhs for Fiscal year 2024. A decrease of 79.51% in interest received. Represents interest earned on bank deposits, fixed deposits, and other interest-bearing financial instruments. Variations across years are due to changes in deployment of surplus funds in short-term bank deposits to meet banking and operational requirements.

### ***Bad debts Recovered***

The Bad debts Recovered of our company for fiscal year 2025 was Nil against ₹ 1.06 for Fiscal year 2024. This was due to amounts recovered during the year against debts previously written off. The recovery in FY 2023-24 reflects successful collection efforts relating to old receivables.

### ***Discount received***

The Discount received of our company for fiscal year 2025 was ₹ 0.76 Lakhs against ₹ 1.11 Lakhs for Fiscal year 2024. A decrease of 31.53% in discount received. This was due to discounts from foreign vendors.

### ***Gain on Translation of foreign currency balances***

The Gain on Translation of foreign currency balances of our company for fiscal year 2025 was ₹ 91.03 Lakhs against ₹ 58.14 Lakhs for Fiscal year 2024. An increase of 56.57%. This increase was due to gain on translation of foreign currency balances was primarily due to higher exposure to foreign currency denominated receivables and payables during the year, coupled with favorable movement in exchange rates, particularly appreciation of relevant foreign currencies against the Indian Rupee.

### ***Profit on sale of PPE***

The Profit on sale of PPE of our company for fiscal year 2025 was Nil against ₹ 0.67 Lakhs for Fiscal year 2024. This was due to gains arising from the disposal of fixed assets. The relatively small amounts indicate limited asset disposals during the period.

### ***Profit on Sale of Investment***

The Profit on Sale of Investment of our company for fiscal year 2025 was ₹ 7.71 Lakhs against Nil for Fiscal year 2024. This was due to realized gains on sale of investments, such as mutual funds. Variations are driven by timing of disposals and prevailing market conditions.

### ***Other misc. income***

The Other misc. income of our company for fiscal year 2025 was ₹ 2.54 Lakhs against ₹ 1.99 Lakhs for Fiscal year 2024. An increase of 27.64%. This increase was due to vehicle insurance claims received during the period under consideration. Variations across years are due to the non-recurring nature of such income.

### ***Reversal of gratuity expense***

The Reversal of gratuity expense of our company for fiscal year 2025 was ₹ 1.60 Lakhs against Nil for Fiscal year 2024. This was due to export incentives received from the government. The absence in FY24 may indicate lower export activity or non-eligibility/claims during the period.

### ***Liabilities written back***

The Liabilities written back of our company for fiscal year 2025 was ₹ 0.48 Lakhs against Nil for Fiscal year 2024. This was due to Represents liabilities that are no longer payable and have been written back to income.

### ***Fiscal 2024 compared with fiscal 2023***

#### ***Interest received***

The Interest received of our company for fiscal year 2024 was ₹ 7.81 Lakhs against ₹ 0.66 Lakhs for Fiscal year 2023. An increase of 1083.33% in interest received. Represents interest earned on bank deposits, fixed deposits, and other interest-bearing financial instruments. Variations across years are due to changes in deployment of surplus funds in short-term bank deposits to meet banking and operational requirements.

#### ***Bad debts Recovered***

The Bad debts Recovered of our company for fiscal year 2024 was ₹ 1.06 Lakhs against Nil for Fiscal year 2023. This was due to amounts recovered during the year against debts previously written off. The recovery in FY 2023-24 reflects successful collection efforts relating to old receivables.

#### ***Discount received***

The Discount received of our company for fiscal year 2024 was ₹ 1.11 Lakhs against ₹ 0.76 Lakhs for Fiscal year 2023. An increase of

46.05% in Discount received. This was due to discounts from foreign vendors.

***Gain on Translation of foreign currency balances***

The Gain on Translation of foreign currency balances of our company for fiscal year 2024 was ₹ 58.14 Lakhs against ₹ 33.47 Lakhs for Fiscal year 2023. An increase of 73.71%. This increase was due to gain on translation of foreign currency balances was primarily due to higher exposure to foreign currency denominated receivables and payables during the year, coupled with favorable movement in exchange rates, particularly appreciation of relevant foreign currencies against the Indian Rupee.

***Dividend Received***

The Dividend Received of our company for fiscal year 2024 was Nil against ₹ 0.24 Lakhs for Fiscal year 2023. This was due to income earned from investments in shares and mutual funds. Fluctuations depend on dividend declarations by investee entities and changes in the investment portfolio.

***Profit on sale of PPE***

The Profit on sale of PPE of our company for fiscal year 2024 was ₹ 0.67 Lakhs against Nil for Fiscal year 2023. This was due to This was due to gains arising from the disposal of fixed assets. The relatively small amounts indicate limited asset disposals during the period.

***Profit on Sale of Investment***

The Profit on Sale of Investment of our company for fiscal year 2024 was Nil against ₹ 15.22 Lakhs for Fiscal year 2023. This was due realized gains on sale of investments, such as mutual funds. Variations are driven by timing of disposals and prevailing market conditions.

***Other misc. income***

The Other misc. income of our company for fiscal year 2024 was ₹ 1.99 Lakhs against ₹ 0.76 Lakhs for Fiscal year 2023. An increase of 161.84%. This increase was due to This increase was due to vehicle insurance claims received during the period under consideration. Variations across years are due to the non-recurring nature of such income.

## **DECLARATION**

I hereby certify and declare that all relevant provisions of the Companies Act and the guidelines/regulations issued by the Government or the regulations, rules or guidelines issued by SEBI, established under section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Addendum to the Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the SCRA, the SEBI Act or rules or regulations made there under or guidelines issued, as the case may be. I further certify that all the statements in this Corrigendum cum Addendum to the Draft Red Herring Prospectus are true and correct.

**Signed by the Director**

**Sd/-**

**Sudeep Mehta**

**Chairman and Managing Director**

**DIN: 00483072**

**Date: June 02, 2026**

**Place: Hyderabad**