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**EXATO TECHNOLOGIES LIMITED**  
Corporate Identification Number: U74999UP2016PLC228280

Our Company was originally incorporated as 'Exato Technologies (OPC) Private Limited' as a one person private limited company under the Companies Act, 2013 at Delhi, pursuant to a certificate of incorporation dated May 18, 2016, issued by the Central Registration Centre. Subsequently, name of our Company was changed from 'Exato Technologies (OPC) Private Limited' to 'Exato Technologies Private Limited', upon its conversion from OPC to Private Limited Company, pursuant to a resolution passed by the members of our Company on December 07, 2017 and a fresh certificate of incorporation dated January 05, 2018 was issued by the Registrar of Companies, Delhi. Thereafter, the name of our Company was further changed from 'Exato Technologies Private Limited' to 'Exato Technologies Limited', upon its conversion from Private Limited Company to Public Limited company, pursuant to a resolution passed by the members of our Company on June 17, 2025 and a fresh certificate of incorporation dated July 31, 2025, was issued by the Registrar of Companies, Central Registration Centre. The Corporate identification number of our company is U74999UP2016PLC228280. For further details, please refer to the chapter titled "**History and Certain Corporate Matters**" on page 171 of this Draft Red Herring Prospectus.

**Registered Office:** A-33, 02nd Floor, Sector-2, Noida, Gautam Buddha Nagar, Noida, Uttar Pradesh, India, 201301;

**Telephone:** +91 9810430894; **E-mail:** [compliance@exato.ai](mailto:compliance@exato.ai); **Website:** <https://www.exato.ai>

**Contact Person:** Ms. Geeta Jain, Company Secretary & Compliance Officer;

**PROMOTER OF OUR COMPANY: MR. APPUORV K SINHA, MRS. SWATI SINHA AND MR. ABHIJEET SINHA**

**ADDENDUM TO THE DRAFT RED HERRING PROSPECTUS DATED 27<sup>th</sup> SEPTEMBER, 2025: NOTICE TO THE INVESTORS ("THE ADDENDUM")**

INITIAL PUBLIC OFFER OF UPTO 28,50,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH ("EQUITY SHARES") OF EXATO TECHNOLOGIES LIMITED (THE "COMPANY" OR "EXATO" OR "ISSUER") AT AN OFFER PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE) FOR CASH, AGGREGATING UPTO ₹ [●] LAKHS ("PUBLIC OFFER") COMPRISING A FRESH ISSUE OF UPTO 24,50,000 EQUITY SHARES AGGREGATING TO ₹ [●] LAKH (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF UPTO 4,00,000 EQUITY SHARES BY MR. APPUORV K SINHA ("THE PROMOTER SELLING SHAREHOLDER") AGGREGATING TO ₹ [●] LAKH OUT OF WHICH [●] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH, AT AN OFFER PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE OFFER (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC OFFER LESS MARKET MAKER RESERVATION PORTION I.E. OFFER OF [●] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH, AT AN OFFER PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ [●] LACS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE PUBLIC OFFER AND NET OFFER WILL CONSTITUTE [●] % AND [●] % RESPECTIVELY OF THE POST- OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY AND THE PROMOTER SELLING SHAREHOLDER IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN [●] EDITION OF [●] (A WIDELY CIRCULATED ENGLISH NATIONAL DAILY NEWSPAPER) AND [●] EDITION OF [●] (A WIDELY CIRCULATED HINDI NATIONAL DAILY NEWSPAPER (AS HINDI BEING THE REGIONAL LANGUAGE OF UTTAR PRADESH WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO THE BSE LIMITED ("BSE") FOR THE PURPOSES OF UPLOADING ON THEIR WEBSITE IN ACCORDANCE WITH SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED (THE "SEBI ICDR REGULATIONS").

Potential Bidders may note the following:

1. In the sections "Definitions and Abbreviations", "Offer Document Summary", "Risk Factors", "Capital Structure", "Object of the Offer" "Our Business", "Our Management" and "Our Promoter & Promoter Group" provided herein below as part of Addendum, modifications have been updated.

The above is to be read in conjunction with the Draft Red Herring Prospectus and accordingly their references in the Draft Red Herring Prospectus stand amended pursuant to this Addendum. Please note that the changes pursuant to this Addendum will be appropriately included in the Red Herring Prospectus and Prospectus, as and when filed with the RoC, the SEBI and the Stock Exchange. All capitalised terms used in this Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Draft Red Herring Prospectus.

On behalf of Exato Technologies Limited

Sd/-

Ms. Geeta Jain  
Company Secretary & Compliance Officer

**Place:** Noida, Uttar Pradesh  
**Date:** November 11, 2025

BOOK RUNNING LEAD MANAGER	REGISTRAR TO THE OFFER
<p><b>GYR Capital Advisors</b> CLARITY   TRUST   GROWTH</p> <p><b>GYR CAPITAL ADVISORS PRIVATE LIMITED</b> 428, Gala Empire, Near JB Tower, Drive in Road, Thaltej, Ahmedabad -380 054, Gujarat, India. Telephone: +91 87775 64648 E-mail: <a href="mailto:exato.ipo@gyrcapitaladvisors.com">exato.ipo@gyrcapitaladvisors.com</a> Website: <a href="http://www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a> Investor grievance: <a href="mailto:investors@gyrcapitaladvisors.com">investors@gyrcapitaladvisors.com</a> Contact Person: Mr. Mohit Baid/Mrs. Neelam Gurbaxani SEBI Registration Number: INM000012810 CIN: U67200GJ2017PTC096908</p>	<p><b>KFINTECH</b> EXPERIENCE TRANSFORMATION</p> <p><b>KFIN TECHNOLOGIES LIMITED</b> Selenium Tower-B, Plot 31 &amp; 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad – 500 032, Telangana Contact Person: M Murali Krishna Tel: +91 40 6716 2222 Fax: N.A. Email: <a href="mailto:exato.ipo@kfintech.com">exato.ipo@kfintech.com</a> Investor grievance e-mail: <a href="mailto:einward.ris@kfintech.com">einward.ris@kfintech.com</a> Website: <a href="http://www.kfintech.com">www.kfintech.com</a> SEBI Registration No.: INR000000221 CIN: L72400MH2017PLC444072</p>

**ISSUE PROGRAMME**

ANCHOR PORTION ISSUE OPENS/CLOSES ON: [●]	BID/OFFER OPENS ON: [●]*	ISSUE CLOSES ON: [●]**^
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\*The Company and the selling shareholders may, in consultation with the Book Running Lead Manager, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Offer Period shall be one Working Day prior to the Bid/Offer Opening Date.

\*\*Our Company and the selling shareholders may in consultation with the BRLMs, consider closing the Bid/Offer Period for QIBs one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations.

\*\*\*^UPI mandate end time and date shall be at 5:00 p.m. on Bid/offer Closing Day

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## **ENTIRE OFFER DOCUMENT**

Entire offer document has been updated to give changes consequent to inclusion of Mr. Abhijeet Sinha as the Promoter of the company i.e. word as “Promoters” shall represent 3 promoters i.e. Mr. Appuorv Sinha, Mrs. Swati Sinha and Mr. Abhijeet Sinha where ever necessary.

### **COVER PAGE**

- a. Name of **Mr. Abhijeet Sinha** has been included as Promoter on both cover pages.

*Below is the revised text:*

**PROMOTERS OF OUR COMPANY: MR. APPUORV K SINHA, MRS. SWATI SINHA AND MR. ABHIJEET SINHA**

## **DEFINITIONS AND ABBREVIATIONS**

Definition of promoter of the company has been updated by including “Mr. Abhijeet Sinha” under the table titled “General and Company related terms” on page 06 of Draft Red Herring Prospectus.

<b>Term</b>	<b>Description</b>
Our Promoters	The Promoters of our company, are Mr. Appuorv K Sinha, Mrs. Swati Sinha and Mr. Abhijeet Sinha. For details, see “ <b><i>Our Promoter and Promoter Group</i></b> ” on page 193 of this Draft Red Herring Prospectus.

## OFFER DOCUMENT SUMMARY

**Name of Mr. Abhijeet Sinha has been included as Promoters under the paragraph titled “Promoter” on page 27 of Draft Red Herring Prospectus.**

**Below is the revised text:**

### **3. Promoters**

Promoters of Our Company are Mr. Appuorv K Sinha, Mrs. Swati Sinha and Mr. Abhijeet Sinha. For further details please refer to the chapter titled “Our Promoters and Promoter Group” beginning on Page No. 193 of this Draft Red Herring Prospectus.

### **7. Aggregate Pre - offer Shareholding of Promoters and Promoter Group and Promoter Selling Shareholders**

Following are the details of the pre-Offer shareholding of Promoters and Promoter Group:

Sr. No.	Name of the Shareholder	Pre-Offer Equity Share Capital		Post-Offer Equity Share Capital*	
		No. of Equity Shares	% of total Share-holding	No. of Equity Shares	% of total Share-holding
<b>(A) Promoters</b>					
1.	Mr. Appuorv K Sinha (Promoter Selling Shareholder)	58,32,886	76.59%	[●]	[●]
2.	Mrs. Swati Sinha	5,510	0.07%	[●]	[●]
3.	Mr. Abhijeet Sinha	70,528	0.93%		
<b>(B) Promoter Group</b>					
<i>N. A</i>					
<b>Total</b>		<b>59,08,924</b>	<b>77.59%</b>	[●]	[●]

For further details, please refer to the chapter titled “*Capital Structure*” beginning on Page No. 74 of this Draft Red Herring Prospectus.

### **8. Shareholding Pattern of Promoter / Promoter Group and Additional Top 10 Shareholders of the Company as at Allotment:**

Sr. No.	Pre-Offer shareholding as at the date of Advertisement			Post-Offer shareholding as at Allotment			
	Shareholders	Number of Equity Shares	Share holding (in %)	At the lower end of the price band (₹[●])		At the upper end of the price band (₹[●])	
				Number of Equity Shares	Share holding (in %)	Number of Equity Shares	Share holding (in %)
<b>Promoters</b>							
1.	Mr. Appuorv K Sinha (Promoter Selling Shareholder)	58,32,886	76.59%	[●]	[●]	[●]	[●]
2.	Mrs. Swati Sinha	5,510	0.07%	[●]	[●]	[●]	[●]
3.	Mr. Abhijeet Sinha	70,528	0.93%	[●]	[●]	[●]	[●]
<b>Promoter Group</b>							
<i>N. A</i>							
<b>Additional Top 10 Shareholders</b>							
4.	M/s. Ecocare Infratech Solutions Private Limited	4,61,187	6.06%	[●]	[●]	[●]	[●]
5.	Mr. Vijay Kishanlal	3,50,436	4.60%	[●]	[●]	[●]	[●]

	Kedia						
6.	Mr. Sheela Baskar Subramanian	2,01,666	2.65%	[●]	[●]	[●]	[●]
7.	Mr. Asheesh Shrivastav	1,21,220	1.59%	[●]	[●]	[●]	[●]
8.	Mr. Mitchell Sally Anne Elizabeth	1,21,220	1.59%	[●]	[●]	[●]	[●]
9.	Mr. Shivakumar K	1,21,220	1.59%	[●]	[●]	[●]	[●]
10.	Ms. Jyoti Anand	94,772	1.24%	[●]	[●]	[●]	[●]
11.	M/s. Nine Alps Trust - Nine Alps Opportunity Fund	88,160	1.16%	[●]	[●]	[●]	[●]
12.	M/s Ativir Financial Services Private Limited	47,386	0.62%	[●]	[●]	[●]	[●]
13.	Mr. Abhishek Surana	14,326	0.19%	[●]	[●]	[●]	[●]
	Mr. Aaikeya Bhavesh Mamnia	14,326	0.19%	[●]	[●]	[●]	[●]
<b>Total</b>		<b>75,44,843</b>	<b>99.07%</b>	[●]	[●]	[●]	[●]

**16. Weighted Average Price of the Equity Shares acquired by our Promoters and Promoter Selling Shareholders in the last one year preceding the date of this Draft Red Herring Prospectus**

The details of the weighted average price of the Equity Shares acquired by our Promoters during the one year preceding the date of this Draft Red Herring Prospectus is as follows:

Name of Promoters	No. of shares acquired in last one year from the date of this Draft Red Herring Prospectus	Weighted Average Price* (in ₹)
<i>Promoter and Promoter Selling Shareholder</i>		
Mr. Appuorv K Sinha (Promoter Selling Shareholder)	58,22,896	0.82
Mrs. Swati Sinha	5,500	Nil
Mr. Abhijeet Sinha	70,528	Nil

**17. Average Cost of Acquisition of Equity Shares for Promoters and Promoter Selling Shareholders**

The average cost of acquisition of Equity Shares for the Promoters is as follows:

Name of Promoter	No. of shares held	Average Cost of Acquisition *(in ₹)
<i>Promoter Selling Shareholders</i>		
Mr. Appuorv K Sinha (Promoter Selling Shareholder)	58,32,886	0.83
Mrs. Swati Sinha	5,510	0.02
Mr. Abhijeet Sinha	70,528	16.79

## RISK FACTORS

a) **Existing Risk Factor no. 8 shall be updated as follows**

**RF 8. If our information security measures are compromised, damaged or interrupted by cyberattacks, breaches, computer viruses or other security problems, our business, reputation and financial condition could be adversely affected.**

We are in to the business of Customer Experience as a Service (CXaaS) and analytical services and handle significant volumes of customer and client data. Consequently, we are exposed to cybersecurity risks which, if realized, could adversely affect our operations, financial condition, reputation, and results of operations. In providing our services, we collect, store, process, and transmit sensitive information, we also maintain employee personal data such as names, contact details, and employment-related records. Client-provided data, including customer support records, call recordings, and limited financial or health information, where contractually mandated, are also retained.

Given the nature of information handled and platforms operated, we face exposure to cybersecurity threats including, but not limited to, hacking, malware, ransomware, phishing, and social engineering. Any unauthorized access, loss, or disclosure of sensitive information, or disruptions to our systems, whether arising from external threats, employee error, insider misconduct, vulnerabilities in third-party systems, or other causes, could subject us to regulatory investigations, litigation, contractual liabilities, operational interruptions, financial losses, and reputational harm. While we have not experienced any material cyber related incidents during the Fiscals 2025, 2024 and 2023 and there have been no reported instances of any data breach or security compromise in the past, we cannot assure you if we will be in a position to control or mitigate any such instances in the future which could have an adverse impact on our business operations and revenue from operations.

We employ security systems, including firewalls and password encryption, multi-factor authentication for access controls, endpoint protection solutions and role-based access control protocols designed to minimize the risk of security breaches but we cannot assure you that these security measures will be successful. As the techniques used to exploit vulnerabilities evolve rapidly and may not always be detectable in advance, we may be unable to anticipate these techniques or to implement adequate preventative measures.

b) **Following New Risk Factor has been added as Risk Factor No. 10 as follows**

**RF 10: There have been some instances of delays in filing of statutory forms and regulatory dues in the past with the various government authorities.**

In the past, there have been instances of delays in filing of GST returns, ESIC returns and EPF returns with the concerned authorities. These delays have resulted in penalties and interest charges for late tax deposits. Despite efforts to regularize these delays, we cannot guarantee that future defaults or delays in payments or filings will not occur. As our operations expand, there is a risk that deficiencies in our internal controls and compliance processes may arise. We may not be able to implement or maintain adequate measures to rectify or mitigate these deficiencies in a timely manner, if at all. Consequently, we may be subject to legal proceedings or regulatory actions, including monetary penalties by statutory authorities, which could adversely affect our business, financial condition, and reputation.

Although these delays have been regularized, we cannot assure you that there will be no future defaults or delays in the payment of such dues or the filing of returns. We also cannot guarantee that we will not be subject to legal proceedings or regulatory actions, including monetary penalties by statutory authorities, due to such delays. These issues could negatively impact our business, financial condition, and reputation.

The details of delays in filing of EPF returns in the last three fiscal years is given below:

Particulars	Period	Due Date	Filed Dated	No. of	Days Delayed
EPF-FY-2022-23	April	15-05-2022	17-May-22		2
	June	15-07-2022	20-Jul-22		5
	July	15-08-2022	16-Aug-22		1

	Feb	15-03-2023	23-Mar-23	8
<b>EPF-FY-2023-24</b>	May	15-06-2023	18-06-2023	3
	July	15-08-2023	28-08-2023	13
	Dec	15-01-2024	16-01-2024	1

The details of delays in filing of EPF returns in the last three fiscal years is given below:

Particulars	Period	Due Date	Filed Dated	No. of	Days Delayed
<b>ESIC-FY-2022-23</b>	April	15-05-2022	23-May-22		8
	June	15-07-2022	20-Jul-22		5
	July	15-08-2022	16-Aug-22		1
	Aug	15-09-2022	21-Sep-22		6
	Feb	15-03-2023	31-Mar-23		16
<b>ESIC-FY-2023-24</b>	April	15-05-2023	16-05-2023		1
	May	15-06-2023	19-06-2023		4
	June	15-07-2023	28-07-2023		13
	July	15-08-2023	28-08-2023		13
	Sept	15-10-2023	17-10-2023		2
	Nov	15-12-2023	16-01-2024		32
	Dec	15-01-2024	16-01-2024		1
	Jan	15-02-2024	21-02-2024		6
	March	15-04-2024	24-04-2024		9

**c. Existing Risk Factor no. 38 shall be updated as follows**

**RF 38: The Objects of the Issue for which funds are being raised, are based on our management estimates and any bank or financial institution or any independent agency has not appraised the same. The deployment of funds in the project is entirely at our discretion, based on the parameters as mentioned in the chapter titles “Objects of the Issue”.**

The fund requirement and deployment, as mentioned in the “Objects of the Issue” on page 89 of this Draft Red Herring Prospectus is based on the estimates of our management and has not been appraised by any bank or financial institution or any other independent agency. These fund requirements are based on our current business plan. We cannot assure that the current business plan will be implemented in its entirety or at all. In view of the highly competitive and dynamic nature of our business, we may have to revise our business plan from time to time and consequently these fund requirements. In accordance with Sections 13(8) and 27 of the Companies Act, 2013, our Company shall not vary the Objects of the Issue unless our Company is authorised to do so by way of a special resolution of its Shareholders through a postal ballot and such variation will be in compliance with other applicable laws in addition to Companies Act, 2013 and the SEBI ICDR Regulations. The deployment of the funds as stated under chapter Objects of the Issue is at the discretion of our Board of Directors and is not subject to monitoring by any external independent agency and the Audit Committee of the Company shall monitor the deployment of funds for the overall objects of the Issue and specifically for the object “Investment in Product Development” and shall prepare a statement detailing the utilization of funds allocated towards the said object” and provide disclosure for the same as per applicable provisions. Further, we cannot assure that the actual costs or schedule of implementation as stated under chapter Objects of the Issue will not vary from the estimated costs or schedule of implementation. Any such variance may be on account of one or more factors, some of which may be beyond our control. Occurrence of any such event may delay our business plans and/or may have an adverse bearing on our expected revenues and earnings.

**d. Existing Risk Factor no. 39 shall be updated as follows**

***RF 39: We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.***

Employee misconduct or errors could expose us to business risks or losses, and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business financial condition, results of operations and goodwill could be adversely affected.

While there have been no reported instances of any material employee misconduct or significant errors in the past, we cannot assure you that such events will not occur in the future. Any such incident, if it occurs, could adversely impact our business operations, reputation, and financial performance.

## CAPITAL STRUCTURE

**a) On Page no.75 following details shall be updated**

**1. Equity Share capital history of our Company**

a. The following table sets forth the history of the Equity Share capital of our Company:

Date of allotment/Buy Back of Equity Shares	Reason / Nature of allotment	No. of Equity Shares allotted	Face value per Equity Share (₹)	Offer price per Equity Share (₹)	Form of consideration	Cumulative No. of Equity Shares
On Incorporation <sup>(1)</sup>	Initial subscription to the Memorandum of Association	10,000	10	10	Cash	10,000
March 31, 2022 <sup>(2)</sup>	Preferential issue	527	10	6,885	Cash	10,527
March 31, 2022 <sup>(3)</sup>	Preferential issue	591	10	6,885	Non-cash	11,118
June 08, 2022 <sup>(4)</sup>	Preferential Issue	127	10	6,885	Non-cash	11,245
November 15, 2022 <sup>(5)</sup>	Preferential Issue	706	10	6,980	Cash	11,951
March 31, 2023 <sup>(6)</sup>	Preferential Issue	660	10	86,832	Cash	12,611
March 07, 2024 <sup>(7)</sup>	Conversion of 1 % optionally convertible non cumulative Redeemable Preference shares	148*	10	26,144.39	Non-cash	12,759
March 29, 2025 <sup>(8)</sup>	Preferential Issue	1,062	10	56,520	Cash	13,821
June 14, 2025 <sup>(9)</sup>	Bonus Issue	76,01,550	10	Nil	Non Cash	76,15,371

**Note:** The 1% Optionally Convertible Non-Cumulative Redeemable Preference Shares were converted into Equity Shares on March 07, 2024. Accordingly, there are no outstanding preference shares as on the date of filing the Draft Red Herring Prospectus.

**b. The following table sets forth the history of the Preference Share capital of our Company**

Date of allotment/Buy Back of Equity Shares	Reason / Nature of allotment	No. of Preference shares allotted	Face value per Equity Share (₹)	Offer price per Preference Share (₹)	Form of consideration	Cumulative No. of Preference shares
June 08, 2022 <sup>(1)</sup>	1 % optionally convertible non cumulative Redeemable Preference shares	562	10	6,885	Cash	562

**Note:** There are no outstanding Convertible preference shares as on the date of filing the Draft Red Herring Prospectus.

b) On Page no.82 following details shall be updated

## 11. Details of Shareholding of our Promoters and members of the Promoter Group in the Company

### (i) *Equity Shareholding of the Promoter*

As on the date of this Draft Red Herring Prospectus, our Promoters hold **59,08,924** Equity Shares, equivalent to 77.59% of the issued, subscribed and paid-up Equity Share capital of our Company, as set forth in the table below.

Sr. No.	Name of the Shareholder	Pre-Offer Equity Share Capital		Post-Offer Equity Share Capital*	
		No. of Equity Shares	% of total Shareholding	No. of Equity Shares	% of total Shareholding
<b>(A) Promoters</b>					
1.	Mr. Appuorv K Sinha (Promoter Selling Shareholder)	58,32,886	76.59%	[●]	[●]
2.	Mrs. Swati Sinha	5,510	0.07%	[●]	[●]
3.	Mr. Abhijeet Sinha	70,528	0.93%		
<b>(B) Promoter Group</b>					
<i>N. A</i>					
<b>Total</b>		<b>59,08,924</b>	<b>77.59%</b>	[●]	[●]

\* Subject to finalisation of Basis of Allotment

### (iv) Build-up of the Promoters' shareholding in our Company

The build-up of the Equity shareholding of our Promoters since the incorporation of our Company is set forth in the table below

<i>Abhijeet Sinha</i>									
March 31,2022	Preferential Issue	Non – cash	172	10	6,885	172	Negligible	[●]	N.A.
April 22, 2025	Transfer to Approuv Sinha	Non-cash Gift	(44)	10	N.A	128	Negligible	[●]	N.A.
June 14, 2025	Bonus Issue	Other than Cash	70,400	10	N. A	70,528	0.93%	[●]	N.A.
<b>Total</b>			<b>70,528</b>	-	-	-	<b>0.93%</b>	[●]	N.A.

### c) On Page no.84 following details shall be updated

(vii) Except as mentioned below, there were no shares purchased/sold by the Promoter(s) and Promoter Group, directors of our Company and their relatives during last six months:

Date of Allotment/ transfer	Transferor	Name of Allottee/ Transferee	Party Category	Number of Shares Allotted/ Transferred	Face Value	Issue Price/ Transfer Price	Reason of Allotment/ Transfer
April 22, 2025	Abhijeet Sinha	Appuorv K Sinha	Promoter	(44)	10	Nil	Shares Transferred as Gift

## OBJECTS OF THE OFFER

**a. On page 94 following details shall be updated under the heading” Proposed Deployment of IPO Proceeds”**

The Audit Committee of the Company shall monitor the deployment of funds for the object “**Investment in Product Development**” and shall prepare and maintain a statement detailing the utilization of funds allocated towards the said object periodically.

**b. On page 94 following details shall be updated under the heading” Historical Expenditure on Proprietary Products**

Sr. No.	Product	Designation	No. of Resources	Total Salary per annum(Lakhs)	
<b>A</b>	<b>CompliCall</b>	Application Developer	2	13.15	
		Engineering Head	1	8.27	
		QA Engineer	1	28.00	
		Project Manager	1	14.37	
		AI/ML Developer	1	23.42	
<b>Total (A)</b>				<b>87.21</b>	
<b>B</b>	<b>Unified Agent Management (UAM)</b>	QA Engineer	1	16.87	
		Engineering Head	1	8.27	
		Product Manager	1	6.12	
				<b>31.26</b>	
<b>C</b>	<b>Prompt Base Dialer</b>	Engineering Lead	3	110.27	
		Product Head / VP Digital	3	69.93	
		AI/ML Developer	1	54.40	
		QA Engineer	2	18.37	
		Application Developer	1	23.40	
		Solution Architect	2	14.34	
		CTO	1	76.00	
		National Lead	1	47.62	
		Tech Lead	2	68.41	
		Associate Professional service engineer	3	11.10	
		Sr. Software Engineer	2	40.63	
		Software Engineer	2	6.00	
		Jr. Software Engineer	5	15.00	
		MIS Analyst	1	6.06	
<b>Total (C)</b>				<b>561.52</b>	
<b>Grand Total (A+B+C)</b>				<b>680.00</b>	

All employees assigned to the development of our three priority proprietary platforms i.e Prompt Base Dialer, Unified Agent Management (UAM), and CompliCall are deployed exclusively on these projects and are not engaged in the development of our other products, namely Call Sense – ZIVA and Shiftwise – Middleware.

## OUR BUSINESS

### 1. On Page no. 160 under the heading of Human Resources following details shall be updated

#### HUMAN RESOURCES

As of date of draft Red Herring Prospectus the Company does not have any full-time employees located outside India, though it engages certain consultants on a contractual basis.

### 2. On Page no. 163 under the heading of Immovable Property following details shall be updated

#### IMMOVABLE PROPERTY

#### DETAILS OF VIRTUAL OFFICE'S OUTSIDE INDIA

Location	Name of the company	Address
Singapore (Virtual office)	Exato.ai Pte. Ltd	1 Scotts Road, #24-10, Shaw Centre, Singapore 228208
USA (Virtual office)	Exato.ai Inc.	108 West 13th Street, Wilmington, New Castle, Deleware, 19801 United States of America
USA (Virtual office)	Exato.ai Inc.	300 Carnegie Centre, Suite #150, Princeton, New Jersey, 08540 United States of America

**Note:** The Company has set up a virtual office in Singapore, under its subsidiary, *Exato.ai Pte. Ltd.*, and in USA via its subsidiary *Exato.ai. Inc.* with the objective of enhancing business connectivity, coordinating client servicing activities and enabling access to overseas markets.

## OUR MANAGEMENT

### 1. On Page no. 180 under the heading of Brief Biographies of Directors following details shall be updated

#### **Brief Biographies of Directors:**

**Mr. Abhijeet Sinha**, aged 44 years, is the **Promoter** and Non-Executive Director of our Company. He has been associated with our Company since June 04, 2025. He holds a Bachelor of Law degree from the University of Pune, completed in 2004, and is an advocate by profession with over 20 years of Legal experience. He has been enrolled as an Advocate-on-Record at the Supreme Court of India since 2011. In addition, he holds a Diploma in Consumer Protection Law from the Institute of Advanced Legal Studies and a Diploma in Taxation Laws from the University of Pune.

## OUR PROMOTER AND PROMOTER GROUP

As on the date of this Draft Red Herring Prospectus, Promoters of our Company are:

- a. **Mr. Approuv Sinha**
- b. **Mrs. Swati Sinha**
- c. **Mr. Abhijeet Sinha**

### 1. On Page no. 193 under the heading of Details of Promoters following details shall be updated

#### *Details of our Promoters*

	<b>Mr. Abhijeet Sinha</b>  Mr. Abhijeet Sinha, aged 44 years, is the Promoter and Non Executive Director of our Company.  For details of his educational qualifications, experience, other directorships, positions / posts held in the past and other directorships and special achievements, see the chapter titled " <b>Our Management</b> " beginning on Page No. 178 of this Draft Red Herring Prospectus.  <b>Date of Birth:</b> January 27, 1981  <b>Permanent account number:</b> BGOPS5457E  <b>Address:</b> Flat No. L- 021, Gulshan Vivante Apartments, Sector 137, Noida, Gautam Buddha Nagar, Uttar Pradesh, 201304, India.  <b>Other Ventures Promoted:</b> N.A.
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### 1. On Page no. 196 under the heading of Business Overview following details shall be updated

## **OUR PROMOTER GROUP**

### **Mr. Abhijeet Sinha**

<b>Name of the member of Promoter Group</b>	<b>Relationship with the Promoter</b>
Shiva Kumar Sinha	Father
Late Nilam Sinha	Mother
Charu Lata	Spouse
Appuorv K Sinha	Brother
N.A	Sister

<b>Name of the member of Promoter Group</b>	<b>Relationship with the Promoter</b>
Shiva Kumar Sinha	Father
Acchintya Sinha	Son
Anahita Sinha	Daughter
Late Pravin Kumar Gupta	Spouse's Father
Anju Rani Gupta	Spouse's Mother
Pratim Kumar	Spouse's Brother
Piyush Raj	Spouse's Brother
N.A	Spouse's Sister