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COMMON  
BID CUM  
APPLICATION  
FORM

## ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - R

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007 Tamil Nadu  
Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;  
E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN.:U71120TN1992PLC023705

FOR RESIDENT INDIANS INVESTORS,  
INCLUDING RESIDENT QIBs, NON  
INSTITUTIONAL BIDDERS, RETAIL  
INDIVIDUAL BIDDERS AND ELIGIBLE NRIs  
APPLYING ON A NON-REPATRIATION BASIS

To,  
The Board of Directors  
ABS MARINE SERVICES LIMITED

100% BOOK BUILT OFFER

ISIN: INE0QRV01016

Bid Cum  
Application  
Form No.

|   |   |   |
|---|---|---|
| SYNDICATE MEMBER'S STAMP & CODE             | SYNDICATE/SUB SYNDICATE/ REGISTERED BROKER'S /<br>SCSB / CDP / RTA STAMP & CODE | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b><br>Mr. /Ms. /M/s. _____<br>_____<br>Address _____<br>_____<br>Email _____<br>Tel. No (with STD code) / Mobile _____ |
| SUB-BROKER'S / SUB-AGENT'S STAMP & CODE     | SCSB BRANCH STAMP & CODE  |   |
| BANK BRANCH SERIAL NO.                      | SCSB SERIAL NO.   |   |
| <b>2. PAN OF SOLE/FIRST BIDDER</b><br>_____ |   |   |

|   |  |
|---|--|
| <b>3. BIDDER'S DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL | <b>6. INVESTOR STATUS</b><br><input type="checkbox"/> Individual(s) - IND<br><input type="checkbox"/> Hindu Undivided Family* - HUF<br><input type="checkbox"/> Non-Resident Indians - NRI<br>(Non-Repatriation basis)<br><input type="checkbox"/> Bodies Corporate - CO<br><input type="checkbox"/> Banks & Financial Institutions - FI<br><input type="checkbox"/> Mutual Funds - MF<br><input type="checkbox"/> National Investment Funds - NIF<br><input type="checkbox"/> Insurance Funds - IF<br><input type="checkbox"/> Insurance Companies - IC<br><input type="checkbox"/> Venture Capital Funds - VCF<br><input type="checkbox"/> Alternate Investment Funds - AIF<br><input type="checkbox"/> Systematically Important NBFCs<br><input type="checkbox"/> All entities other than QIBs, Bodies<br>Corporates and Individuals - NOH<br><input type="checkbox"/> Others (Please Specify) _____<br>*HUF<br>Should apply only through Karta (Application by<br>HUF would be treated on par with individual) |
|---|--|

For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.

| <b>4. BID OPTIONS (Only Retail individual Bidders can BID at "Cut-Off").</b> |  |   |   |   |   |   |   |   |   | <b>5. CATEGORY</b> |           |  |                                |
|--|--|---|---|---|---|---|---|---|---|--------------------|-----------|--|--------------------------------|
| Bid Options  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot<br>as advertised) |   |   |   |   |   |   |   | Price per Equity Share (₹) / "Cut-off"<br>(Price in multiples of ₹ 10/- only) (In Figures only) |                    |           |  | "Cut-Off"<br>(Please (✓) tick) |
|  | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1 | Bid Price   | Retail Discount    | Net Price |  |                                |
| Option 1   |  |   |   |   |   |   |   |   |   |                    |           |  | <input type="checkbox"/>       |
| (OR) Option 2  |  |   |   |   |   |   |   |   |   |                    |           |  | <input type="checkbox"/>       |
| (OR) Option 3  |  |   |   |   |   |   |   |   |   |                    |           |  | <input type="checkbox"/>       |

|  |   |
|--|---|
| <b>7. PAYMENT DETAILS [IN CAPITAL LETTERS]</b><br>Amount Blocked<br>(₹ in Figures) _____<br>(₹ in words) _____<br>ASBA Bank A/c No. _____<br>Bank Name & Branch<br>OR<br>UPI ID _____<br>(Maximum 45 characters) | <b>PAYMENT OPTION : FULL PAYMENT <input checked="" type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/></b> |
|--|---|

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT ("GID") FOR INVESTING IN PUBLIC OFFER AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.

|  |  |   |
|--|--|---|
| <b>8A. SIGNATURE OF SOLE / FIRST BIDDER</b><br>Date: _____, 2024 | <b>8 B. SIGNATURE OF ASBA BANK ACCOUNT<br/>HOLDERS (AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make the Application in the offer<br>1) _____<br>2) _____<br>3) _____ | <b>MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER/<br/>REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP</b><br>(Acknowledging upload of Bid in Stock Exchange System) |
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ABS MARINE SERVICES LIMITED -  
INITIAL PUBLIC OFFER - R

Acknowledgement Slip for  
Members of the Syndicate/  
Sub-Syndicate Member/Registered  
Broker/SCSB/CDP/RTA/Agent

Bid Cum  
Application  
Form No.

PAN of Sole / First Bidder

|                               |                    |  |  |  |  |  |  |  |  |       |                                  |  |  |  |  |  |  |  |  |  |
|-------------------------------|--------------------|--|--|--|--|--|--|--|--|-------|----------------------------------|--|--|--|--|--|--|--|--|--|
| DPID / CLID                   |                    |  |  |  |  |  |  |  |  |       |                                  |  |  |  |  |  |  |  |  |  |
| Amount Blocked (₹ in figures) | Bank Name & Branch |  |  |  |  |  |  |  |  |       | Stamp & Signature of SCSB Branch |  |  |  |  |  |  |  |  |  |
| ASBA Bank A/c No./UPI ID      |                    |  |  |  |  |  |  |  |  |       |                                  |  |  |  |  |  |  |  |  |  |
| Received from Mr./Ms./M/s.    |                    |  |  |  |  |  |  |  |  |       |                                  |  |  |  |  |  |  |  |  |  |
| Telephone / Mobile            |                    |  |  |  |  |  |  |  |  | Email |                                  |  |  |  |  |  |  |  |  |  |

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|   |                               |          |          |          |   |  |
|---|-------------------------------|----------|----------|----------|---|--|
| <b>ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - R</b>   | No. of Equity Shares          | Option 1 | Option 2 | Option 3 | Stamp & Signature of Member of the<br>Syndicate/Sub-Syndicate Member/<br>Registered Broker/SCSB/CDP/RTA/Agent | <b>Name of Sole / First Bidder</b><br>_____<br>_____<br>_____<br>_____       |
|   | Bid Price                     |          |          |          |   |  |
|   | Amount Blocked (₹ in figures) |          |          |          |   |  |
|   | ASBA Bank A/c No. / UPI ID:   |          |          |          |   |  |
| Bank Name & Branch:   |                               |          |          |          |   | <b>Acknowledgment Slip for Bidder</b><br><b>Bid Cum Application Form No.</b> |
| Important Note: Application made using third party UPI ID or ASBA Bank A/c are liable to be rejected. |                               |          |          |          |   |  |

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IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS  
DATED MAY 03, 2024, (THE “RHP”). YOU ARE ENCOURAGED TO READ GREATER DETAILS AVAILABLE IN THE RHP.

BIDDER’S UNDERTAKING AND CONFIRMATION FOR BID CUM APPLICATION FORM

(IN CASE OF A JOINT BID, THE CONFIRMATIONS, AUTHORISATIONS, UNDERTAKINGS AND REPRESENTATIONS MADE BY THE FIRST BIDDER WILL BE DEEMED TO HAVE BEEN MADE ON BEHALF OF ALL JOINT BIDDERS. THE FIRST BIDDER SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE OFFER OF EQUITY SHARES).

The Equity Shares offered in the Offer have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. On the basis of the RHP dated May 03, 2024, filed with the Registrar of Companies, Tamil Nadu, the General Information Document (“GID”) for Investing in Public Offers and having studied the attached details as per the Abridged Prospectus, I/we hereby apply for Allotment to me/us of the Equity Shares in the offer upto my/our Bids for maximum number of Equity Shares at or above the offer Price, to be discovered through the Book Building Process. I/we hereby confirm that I am/we are eligible person(s) to invest in the offer in accordance with applicable laws. The amount payable on Bidding has been blocked in the ASBA Account with the relevant SCSB or the bank account linked with the UPI ID (in case of UPI Bidders using UPI Mechanism) as mentioned in this Bid cum Application Form, as the case may be. I/we agree to accept the Equity Shares Bid for, or such lesser number as may be Allotted to me/us subject to the terms of the RHP. Abridged Prospectus, the GID, the Bid cum Application Form and other applicable laws. I/we undertake that I/we will sign all such documents and do all such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Equity Shares which may be Allotted and to register my/our address as given in the Depository records and to place my/our name on the register of members of the Company. I/we acknowledge that in case of QIB Bidders, only the SCSBs (for Bids other than the Bids by Anchor Investors), and the BRLM and their affiliated Syndicate Member (only in the Specified Locations) have the right to reject Bids (including on technical grounds) at the time of acceptance of Bid cum Application Form provided that the reasons for rejecting the same shall be provided to such Bidder in writing, whereas it has a right to reject it from Non-Institutional Bidders and Retail Individual Bidders based only on technical grounds and/or as specified in the Abridged Prospectus, GID and the RHP. I/we authorise the Company to make the necessary changes in this Bid cum Application Form and the RHP for filing of the Prospectus with the RoC without intimation to me/us and use this Bid cum Application Form as the application form for the purpose of the offer. I/we confirm that I/we have read the RHP. My/our investment decision is solely based on the RHP and the Prospectus.

**I/We confirm that:** I am/we are Indian national(s) resident in India and I am/we are not applying for the said Equity Shares as nominees of any person resident outside India or foreign nationals OR I am/we are Indian national(s) resident in India and I am/we are applying for the said Equity Shares as power of attorney holder(s) of non-resident Indian(s) as mentioned on non-repatriation basis OR I am/we are Indian national(s) resident outside India and I am/we are applying for the said Equity Shares on my/our own behalf through NRO account on non-repatriation basis. I/we represent, warrant, acknowledge and agree with the Company and the BRLM as follows: (A) I/we have read the RHP and that my/our investment decision is based solely on the RHP; (B) I/we have read and agree to the representations, warranties and agreements contained the section “Other Regulatory and Statutory Disclosures-Disclaimer in respect of Jurisdiction” in the RHP; (C) the Equity Shares offered in the offer have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”) or the securities laws of any state of the United States and may not be offered or sold in the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws and that the Equity Shares are being offered and sold only outside the United States in accordance with Regulation S under the Securities Act; (D) I was/were outside of the United States at the time of the issue of Equity Shares was made to me/us and I am/we are outside the United States at the time I/we signed this Bid cum Application Form; (E) the Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction; (F) I am/we are purchasing the Equity Shares pursuant to the laws of the jurisdictions applicable to me/us; (G) I am/we are not an affiliate of the Company or a person acting on behalf of such affiliate; (H) if I/we are making an application to acquire any of the Equity Shares as fiduciary or agent for one or more investor accounts, I/we have sole investment discretion with respect to each such account and I/we have full power to make the foregoing representations, warranties, acknowledgements and agreements on behalf of each such account; and (i) if I/we are making an application to acquire any of the Equity shares for one or more managed accounts, I am/we are authorized in writing by each such managed account to subscribe to the Equity shares for each such managed account and to make (and I/we hereby make) the representations, warranties, acknowledgements and agreements herein for and on behalf of each such account, reading the reference to “I/we” to include such accounts.

**FOR QIB BIDDERS:** I/we confirm that the Bid size/maximum Equity Shares applied for by me/us do not exceed the relevant regulatory approvals/limits. I am/we are not prohibited from accessing capital markets under any order/ruling/judgment of any regulatory, judicial or any other authority, including Securities and Exchange Board of India (“SEBI”) or under the provisions of any law, regulation or statute.

**Further:** 1) In accordance with ASBA process provided in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (“SEBI ICDR Regulations”) and as disclosed in the RHP, I/we authorise (a) the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centres) or the SCSBs (at Designated SCSBs Branches) or the RTAs (at the Designated RTA Locations) or the CDPs (at Designated CDP Locations), as the case may be, to do all acts as necessary to make the application in the offer, including uploading my Bid, blocking, unblocking of funds in the bank account of the applicant maintained with the SCSB as specified in the Bid cum Application Form or in the bank account of the Applicant linked with the UPI ID provided in the Bid cum Application Form, as the case may be, transfer of funds to the Public offer Account on receipt of instruction from Registrar to the offer or the Sponsor Bank, as the case may be, after finalisation of Basis of Allotment; and (b) the Registrar to the offer or Sponsor Bank, as the case may be, to issue instruction to the SCSBs to unblock the funds in the specified bank account upon finalisation of the Basis of Allotment. 2) In case the amount available in the specified bank account is insufficient as per the highest Bid option, the SCSB /Registrar to the Offer shall reject the application. 3) I/we hereby authorise the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centres) or the SCSBs (at Designated SCSBs Branches) or CDPs (at Designated CDP locations) or the RTAs (at Designated RTA locations), as the case may be, to make relevant revisions as may be required to be done in the Bid, in the event of a revision of the Price Band.

I/we hereby provide my/our consent to the Stock Exchanges / Sponsor Banks / NPCI / Registrar to the offer for collecting, storing and usage validating my/our PAN details from the bank account where my / our amount is blocked by the relevant SCSBs.

I/we acknowledge that as per existing policy of the Government of India, OCBs cannot participate in the offer. I am/We are not an OCB. For further details, see “Offer Procedure” and “Restrictions on Foreign Ownership of Indian Securities” on page 244 and 273 respectively of the RHP.

INSTRUCTION FOR FILLING UP THE BID CUM APPLICATION FORM

- Name of Sole /First Bidder should be exactly the same as it appears in the Depository records. In case of joint Bids, only the name of the first Bidder (which should also be the first name in which the beneficiary account is held) should be provided in the Bid cum Application Form. The Bid means an ‘Indication to make an offer’ during the Bid/offer period by a Bidder and not ‘an offer’.
- The first Bidder should mention his / her PAN allotted under the Income Tax Act 1961, DP ID, UPI ID (as applicable) and Client ID except for Bids by on behalf of the Central or State Government and the officials appointed by the courts and by Investors who are exempted from the requirement of obtaining/ specifying their PAN for transacting in the securities markets and by persons residing in the state of Sikkim, and any other category of Bidders including without limitation, multilateral/bilateral institutions the Bidders or in the case of Bid in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/ her PAN allotted under the Income Tax Act, 1961. Any Bid cum Application Form without the PAN is liable to be rejected other than as specified above. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with Central Board of Direct Taxes (“CBDT”) notification dated February 13, 2020 and press release dated June 25, 2021, read with press release dated September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022, read with press release dated March 28, 2023.
- Based on the PAN, DP ID, UPI ID (as applicable) and Client ID provided by the Bidders, the Registrar to the offer will obtain demographic details registered with depository participants to be used among other things for allotment, technical rejections, or unblocking of ASBA Account. Hence, Bidders are advised to immediately update any change in their demographic details as appearing on the records of the Depository Participant to ensure accuracy of records. Please note that failure to do so could result in failure in allotment of Equity Shares, delays in unblocking of ASBA Account at the Bidders sole risk and neither the Syndicate nor the Registrar to the offer or RTAs/CDPs or the SCSBs nor the Company shall have any responsibility and undertake any liability for the same.
- Bid Lot and Price Band:** The face value of Equity Shares is ₹10/- each. The Price Band will be decided by our Company in consultation with the BRLM and advertised in English edition of Financial Express (a widely circulated English national daily newspaper), Hindi edition of Janasatta (a widely circulated Hindi national daily newspaper), and Tamil Editions of The Tamil Regional Newspaper Hindu Tamil Thisai, Tamil being the regional language of Chennai, where our Registered Office is located), at least two working days prior to the Bid/offer Opening Date, with the relevant financial ratios calculated at the Floor Price and at the Cap Price and have been made available to the BSE Limited (“BSE”) and the National Stock Exchange of India Limited (“NSE”) and together with BSE, the “Stock Exchanges”) National Stock Exchange of India Limited for the purpose of uploading on their website in accordance with SEBI ICDR Regulations. In case of revision of the Price Band, the Bid/offer Period will be extended for at least three (3) additional Working Days after revision of Price Band subject to the Bid /offer Period not exceeding a total of ten (10) Working Days. Any revision in the Price Band and the revised Bid/offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release and also by indicating the changes on the websites of the BRLM, and on the terminals of the members of the Syndicate and Sub-Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank as applicable.
- Maximum and Minimum Bid Size:** In case of Retail Individual Bidders, such number of Equity Shares in multiples of the minimum Bid Lot such that the Bid Amount does not exceed ₹200,000/-; Bids at the Cut-Off Price indicate their agreement to purchase the Equity Shares at the Offer Price, as determined at the completion of the Book Building Process. In case of Non-Institutional Bidders and QIB Bidders, the minimum Bid size shall be such number of Equity Shares in multiples of the minimum Bid Lot such that Bid Amount exceeds ₹ 200,000/- The maximum Bid by any investor should not exceed the investment limits prescribed for them by applicable laws and mentioned in the RHP.
- Please tick Category as applicable to ensure proper upload of Bid in Stock Exchange system.
- Please tick investor status as applicable. Please ensure investor status is updated in your Depository records.
- “Cheques/Demand Draft/Cash/stock invest/money orders/postal orders will not be accepted”.** Eligible NRIs bidding on a non-repatriation basis by using the Resident Bid cum Application Form are required to authorise their SCSB to confirm or accept the UPI Mandate Request in case of UPI Bidders using the UPI Mechanism, block their Non-Resident (NRO) Accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form. All Bidders including the Eligible NRIs Bidding on a non-repatriation basis can obtain the Bid cum Application Form from the Registered and Corporate Office of the Company or from any of the members of the Syndicate or CDPs or RTAs or Registered Brokers from the Bidding centers. In accordance with applicable law and UPI Circulars, Bidders to please ensure that SCSB where the ASBA Account is maintained has notified at least one branch in the location is Bid cum Application Forms will be deposited by Designated Intermediaries.
- Please note that application made using third party UPI ID or third party ASBA Bank Account are liable to be rejected.
  - QIBs and Non-Institutional Investors Bidding for an amount exceeding Rs. 500,000 cannot use UPI Mechanism as per NPCI vide circular reference no. NPCI/UI/OC No. 127/2021-22 dated December 09, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL/2/CIR/P/2022/45 dated April 5, 2022.
  - UPI Bidders using UPI Mechanism:**
    - Please ensure that your bank is offering UPI facility for public offers.
    - Please mention UPI ID clearly in CAPITAL LETTERS only.
    - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=40>) and (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=43>) respectively, as updated from time to time.
    - Eligible NRIs applying in the offer through the UPI Mechanism, are advised to enquire with the relevant bank whether their account is UPI linked prior to submitting their Bid cum Application Form.
    - UPI ID cannot exceed 45 characters.
    - Please ensure that you are using your UPI ID only and not the UPI ID of any third party.
    - UPI Bidders Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see “offer Procedure” on page 244 of the RHP.
- Only the First Bidder is required to sign the Bid cum Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of ASBA Account holder is mandatory. If the First Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Necessary revisions in the Bidders’ undertaking and instructions will be required depending upon the jurisdiction in which the sale of shares is proposed.
- Other Instructions: a. Bids must be made only in the prescribed Bid cum Application Form. b. Bids must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the Members of the Syndicate, Registered Broker, CDPs, RTAs, and/or SCSBs will not be liable for errors in data entry due to incomplete or illegible Bid cum Application Forms; and c. Ensure that all applicable documents in support of the Bid are attached with the Bid cum Application Form.
- The Bidders may note that in case the DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic bidding systems of the Stock Exchanges do not match with the DP ID, Client ID and PAN available in the Depository database, the Bid cum Application Form is liable to be rejected. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated February 13, 2020 and press release dated June 25, 2021, read with press release dated September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022, read with press release dated March 28, 2023.
- You may be sent the RHP and the Prospectus either in physical form or electronic form or both. You shall not distribute or forward this documents and these documents are subject to the disclaimers and restrictions contained in or accompanying in it.
- The Equity Shares have not been and will not be registered under the Securities Act or any other applicable law of the United States and, unless so registered, may not be offered or sold outside the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are only being offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and pursuant to the applicable laws of the jurisdictions where those offers and sales are made. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.
- This Bid cum Application Form is being offered to you on the basis that you (i) confirm that the representations, warranties, agreements and acknowledgement set out in “Other Regulatory and Statutory Disclosures” and “offer Procedure” on pages 221 and 244, respectively of the RHP and (ii) agree to abide by (1) this Bid cum Application Form and (2) the RHP (if you are in India) or the Preliminary Offering Memorandum (if you are outside India) together with the terms and conditions contained therein

**Note:** Terms used but not defined herein shall have the meaning assigned to such terms in the RHP. For detailed instructions for filling the various fields of this Bid cum Application Form, please refer to the GID, which is available on the websites of the BRLM and Stock Exchanges.

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- In case of queries related to Allotment/ credit of Allotted Equity Shares, the Bidders should contact Registrar to the offer.
- In case of Bids submitted to the SCSBs, the Bidders should contact the relevant SCSB.
- In case of queries related to upload of Bids submitted to the relevant Members of the Syndicate / RTAs / Registered Brokers / CDPs, as applicable, the Bidders should contact the relevant Designated Intermediary.
- For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail Id:- [ipo.upi@npci.org.in](mailto:ipo.upi@npci.org.in) and the Registrar to the offer at Tel:- +022 4961 4132/3199 8810 and E-mail: [newissue@purvashare.com](mailto:newissue@purvashare.com)
- In case of ASBA Bidders (other than 3-in-1 Bids) for a bid above INR 5,00,000, ensure that the bid is uploaded only by the SCSBs
- Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 5:00 p.m. of the Bid/ offer Closing Date

COMPANY CONTACT DETAILS

ABS MARINE SERVICES LIMITED

CIN: U71120TN1992PLC023705

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu

Tel No: +044- 42914135/155;

E-mail: [cs@absmarine.com](mailto:cs@absmarine.com);

Website: [www.absmarine.com](http://www.absmarine.com);

Contact Person: Ganesh SaiKrisshna, Company Secretary and Compliance Officer

REGISTRAR CONTACT DETAILS

PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED

9 SHIV SHAKTI INDIA, ESTT, J.R. BORICHA MARG, LOWER PAREL, MUMBAI- 400011

Tel No: 022 4961 4132/3199 8810

Email: [newissue@purvashare.com](mailto:newissue@purvashare.com)

Website: [www.purvashare.com](http://www.purvashare.com)

Investor Grievance Email: [newissue@purvashare.com](mailto:newissue@purvashare.com)

Contact Person: Deepali Dhuri

SEBI Registration No.:INR000001112

CIN: U67120MH1993PTC074079

# IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS (RHP) BIDDER'S UNDERTAKING FOR BID CUM REVISION FORM

I/We (on behalf of joint bidder's, if any) confirm that the Acknowledgement slip for my/our bids are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid cum Application Form submitted earlier by me/us.  
I/We (on behalf of joint bidder's, if any) authorise you to reject this Bid Revision Form, in case any of the details of my existing Bids as appearing on the electronic book building system do not tally with the details given in this Bid Revision Form.

## INSTRUCTION FOR FILLING UP THE BID REVISION FORM

- Name of sole/ First Bidder should be exactly the same as it appears in the Depository records. In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The Bid means an 'indication to make an offer' and not 'an offer'.
- Please ensure that the Bid Options provided are in the same order as that provided in the Bid cum Application Form submitted earlier.
- In case there is no change in the particular Bid Option, please write "NO CHANGE". In case you want to cancel the Bid Option, please write "CANCELLED".
- Total Bid Amount payable must be calculated for the highest of three options, at Bid Price. Total amount to be paid must be calculated net of total amount paid at the time of submission of Bid cum Application Form. Bidders, please ensure that your Bank has notified an SCSB Branch in the city where Application Form is being submitted.
- Revision of Bids in case of Revision of Price Band:** In case of an upward revision in the Price Band, Retail Individual Bidders who had Bid at Cut-off Price could either (i) revise their Bid or (ii) shall make additional payment based on the cap of the revised Price Band (such that the total amount i.e., original Bid Amount plus additional payment does not exceed ₹ 200,000 if the Bidder wants to continue to Bid at Cut-off Price), with the SCSBs/members of the Syndicate/Registered Brokers/RTA/CDPs to whom the original Bid was submitted. In case the total amount (i.e., original Bid Amount plus additional payment) exceeds ₹ 200,000/-, the Bid will be considered for allocation under the Non-Institutional category in terms of the RHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of Allotment, such that no additional payment would be required to be blocked and the Bidder is deemed to have approved such revised Bid at Cut-off Price. (i) In case of a downward revision in the Price Band, announced as above, Retail Individual Bidders, who have bid at Cut-off Price could either revise their Bid or the excess amount blocked at the time of bidding would be unblocked from the ASBA Account after the Allotment is finalised.
- Only the first Bidder is required to sign the Bid cum Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of the Bank Account Holder is mandatory. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder.
- Please note that application made using third party UPI ID or third party ASBA Bank Account is liable to be rejected.
  - QIBs and Non-Institutional Investors Bidding for an amount exceeding ₹ 500,000 cannot use UPI Mechanism as per NPCI vide circular reference no. NPCI/UIP/OC No. 127/2021-22 dated December 09, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022.
  - UPI Bidders using UPI Mechanism:**
    - Please ensure that your bank is offering UPI facility for public offers.
    - Please mention UPI ID clearly in CAPITAL LETTERS only.
    - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=40>) and (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=43>) respectively, as updated from time to time.
    - Eligible NRIs applying in the offer through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Bid cum Application Form.
    - UPI ID cannot exceed 45 characters.
    - Please ensure that you are using your UPI ID only and not the UPI ID of any third party.
    - UPI Bidders Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see "offer Procedure" on page 244 of the RHP.
- Other Instructions:** a. Revision to Bids must be made only in the prescribed Revision Form, as applicable; b. Revision Form must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the Member of the Syndicate/SCSBs/Registered Brokers/RTA/CDPs will not be liable for errors in data entry due to incomplete or illegible Revision Forms; c. Ensure that Acknowledgment Slip for your Bid and any other applicable documents in support of the revision are attached with the Revision Form; and d. Bidders shall only be required to issue instruction to block the revised amount in excess of their original blocked amount based on the cap of the revised Price Band upon an upward revision of their Bid.
- Revision(s) in the Bid, the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof. Investors must ensure that their PAN is linked with Aadhar Card and are in compliance with the CBDT notification dated February 13, 2020 and press release dated June 25, 2021, read with press release dated September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022, read with press release dated March 28, 2023.

## OFFER STRUCTURE

| Particulars of the Issue (2)                      | Market Maker Reservation Portion   | QIBs  | Non-Institutional Applicants  | Retail Individual Investors  |
|---|--|---|---|--|
| Number of Equity Shares available for allocation  | Up to 4,10,000 Equity Shares   | Not more than 30,69,000 Equity Shares.  | Not less than 9,22,000 Equity Shares  | Not less than Equity Shares 21,49,000  |
| Percentage of Issue size available for allocation | 6.26% of the issue size  | Not more than 50% of the Net Offer being available for allocation to QIB Bidders. However, up to 5% of the Net QIB Portion may be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be added to the Net QIB Portion<br>Up to 60.00% of the QIB Portion may be available for allocation to Anchor Investors and one third of the Anchor Investors Portion shall be available for allocation to domestic mutual funds only." | Not less than 15% of the Net Issue  | Not less than 35% of the Net Issue   |
| Basis of Allotment(3)                             | Firm Allotment   | Proportionate as follows:<br>a) Up to 62,000 Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and<br>b) Up to 11,66,000 Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above  | Proportionate   | Proportionate  |
| Mode of Bid                                       | Only through the ASBA Process  | Only through the ASBA process.  | Through ASBA Process through banks or by using UPI ID for payment   | Through ASBA Process through banks or by using UPI ID for payment  |
| Mode of Allotment                                 | Compulsorily in dematerialized form  |   |   |  |
| Minimum Bid Size                                  | [●] Equity Shares in multiple of [●] Equity shares   | Such number of Equity Shares and in multiples of [●] Equity Shares that the Bid Amount exceeds ₹ 200,000  | Such number of Equity Shares in multiples of [●] Equity Shares that Bid size exceeds ₹ 200,000  | [●] Equity Shares in multiple of [●] Equity shares so that the Bid Amount does not exceed ₹ 2,00,000             |
| Maximum Bid Size                                  | [●] Equity Shares  | Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the Net Issue, subject to applicable limits  | Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the issue (excluding the QIB portion), subject to limits as applicable to the Bidder | Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount does not exceed ₹ 2,00,000 |
| Trading Lot                                       | [●] Equity Shares, however, the Market Maker may accept odd lots if any in the market as required under the SEBI ICDR Regulations  | [●] Equity Shares and in multiples thereof  | [●] Equity Shares and in multiples thereof  | [●] Equity Shares  |
| Terms of Payment                                  | Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder or by the Sponsor Bank through the UPI Mechanism that is specified in the ASBA Form at the time of submission of the ASBA Form. |   |   |  |
| Mode of Bid                                       | Only through the ASBA process  |   |   |  |

**COMMON BID  
REVISION  
FORM**

**ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - REVISION - R**

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007 Tamil Nadu.;  
Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;  
E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN.:U71120TN1992PLC023705

FOR RESIDENT INDIANS INVESTORS,  
INCLUDING RESIDENT QIBs, NON  
INSTITUTIONAL BIDDERS, RETAIL  
INDIVIDUAL BIDDERS AND ELIGIBLE NRIs  
APPLYING ON A NON-REPATRIATION BASIS



To,  
The Board of Directors  
ABS MARINE SERVICES LIMITED

**100% BOOK BUILT OFFER**  
ISIN: INE0QRV01016

**Bid Cum  
Application  
Form No.**

|  |  |  |
|--|--|--|
| <b>SYNDICATE MEMBER'S STAMP &amp; CODE</b>         | <b>SYNDICATE / SUB SYNDICATE / REGISTERED BROKER'S / SCSB / CDP / RTA STAMP &amp; CODE</b> | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b>  |
|  |  | Mr./Ms./M/s. _____   |
|  |  | Address _____  |
|  |  | Email _____  |
|  |  | Tel. No (with STD code) / Mobile _____   |
| <b>SUB-BROKER'S / SUB-AGENT'S STAMP &amp; CODE</b> | <b>SCSB BRANCH STAMP &amp; CODE</b>  | <b>2. PAN OF SOLE / FIRST BIDDER</b>   |
|  |  | _____  |
| <b>BANK BRANCH SERIAL NO.</b>                      | <b>SCSB SERIAL NO.</b>   | <b>3. BIDDERS DEPOSITORY ACCOUNT DETAILS <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL</b> |
|  |  | _____  |
|  |  | For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.          |

**PLEASE CHANGE MY BID**

| 4. FROM (AS PER LAST BID OR REVISION) |   |   |   |   |   |   |   |   |           |  |           |  |                              |
|---------------------------------------|---|---|---|---|---|---|---|---|-----------|--|-----------|--|------------------------------|
| Bid Options                           | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |   |   |   |   |   |   |   |           | Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only) |           |  | "Cut-off"<br>(Please ✓ tick) |
|                                       | 8   | 7 | 6 | 5 | 4 | 3 | 2 | 1 | Bid Price | Retail Discount, if any  | Net Price |  |                              |
| Option 1                              |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |
| (OR) Option 2                         |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |
| (OR) Option 3                         |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |

| 5. TO (REVISED BID) (Only Retail individual Bidders can BID at "Cut-Off") |   |   |   |   |   |   |   |   |           |  |           |  |                              |
|---|---|---|---|---|---|---|---|---|-----------|--|-----------|--|------------------------------|
| Bid Options   | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |   |   |   |   |   |   |   |           | Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only) |           |  | "Cut-off"<br>(Please ✓ tick) |
|   | 8   | 7 | 6 | 5 | 4 | 3 | 2 | 1 | Bid Price | Retail Discount, if any  | Net Price |  |                              |
| Option 1  |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |
| (OR) Option 2   |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |
| (OR) Option 3   |   |   |   |   |   |   |   |   |           |  |           |  | <input type="checkbox"/>     |

| 6. PAYMENT DETAILS [IN CAPITAL LETTERS]                           |  |  |  |  |  |  |  |  |  |  |  |  | PAYMENT OPTION : FULL PAYMENT <input checked="" type="checkbox"/> PART PAYMENT <input type="checkbox"/> |  |
|---|--|--|--|--|--|--|--|--|--|--|--|--|---|--|
| Additional Amount Blocked (₹ in Figures) _____ (₹ in words) _____ |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| ASBA Bank A/c No. _____   |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| Bank Name & Branch _____  |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| OR UPI ID _____<br>(Maximum 45 characters)                        |  |  |  |  |  |  |  |  |  |  |  |  |   |  |

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT ("GID") FOR INVESTING IN PUBLIC OFFER AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.

|  |  |   |
|--|--|---|
| <b>7 A. SIGNATURE OF SOLE / FIRST BIDDER</b> | <b>7 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make the Application in the Offer | <b>MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER / REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP (Acknowledging upload of Bid in Stock Exchange System)</b> |
| Date: _____, 2024                            | 1) _____<br>2) _____<br>3) _____   |   |

TEAR HERE



**ABS MARINE SERVICES LIMITED -  
BID REVISION FORM - INITIAL PUBLIC OFFER - R**

Acknowledgement Slip for  
Members of the Syndicate/  
Sub-Syndicate Member/Registered  
Broker/SCSB/CDP/RTA/Agent

**Bid Cum  
Application  
Form No.**

PAN of Sole / First Bidder

|  |  |  |  |  |  |  |  |  |  |                    |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--------------------|--|--|--|--|
| DPID / CLID                              |  |  |  |  |  |  |  |  |  |                    |  |  |  |  |
| Additional Amount Blocked (₹ in figures) |  |  |  |  |  |  |  |  |  | Bank Name & Branch |  |  |  |  |
| ASBA Bank A/c No./UPI ID                 |  |  |  |  |  |  |  |  |  |                    |  |  |  |  |
| Received from Mr./Ms./M/s.               |  |  |  |  |  |  |  |  |  |                    |  |  |  |  |
| Telephone / Mobile                       |  |  |  |  |  |  |  |  |  | Email              |  |  |  |  |

Stamp & Signature of SCSB Branch

TEAR HERE

|   |  |          |          |  |   |
|---|--|----------|----------|--|---|
| <b>ABS MARINE SERVICES LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - R</b>                     | Option 1                                 | Option 2 | Option 3 | Stamp & Signature of Member of the Syndicate/Sub-Syndicate Member/Registered Broker/SCSB/CDP/RTA/Agent | <b>Name of Sole / First Bidder</b>          |
|   | No. of Equity Shares                     |          |          |  |   |
|   | Bid Price                                |          |          |  |   |
|   | Additional Amount Blocked (₹ in figures) |          |          |  |   |
| ASBA Bank A/c No. / UPI ID:   |  |          |          | <b>Acknowledgment Slip for Bidder</b>  | <b>Bid Cum<br/>Application<br/>Form No.</b> |
| Bank Name & Branch:   |  |          |          |  |   |
| Important Note: Application made using third party UPI ID or ASBA Bank A/c are liable to be rejected. |  |          |          |  |   |



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**IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS  
DATED May 03, 2024, (THE “RHP”). YOU ARE ENCOURAGED TO READ GREATER DETAILS AVAILABLE IN THE RHP.**

**BIDDER’S UNDERTAKING AND CONFIRMATION FOR BID CUM APPLICATION FORM**

**(IN CASE OF A JOINT BID, THE CONFIRMATIONS, AUTHORISATIONS, UNDERTAKINGS AND REPRESENTATIONS MADE BY THE FIRST BIDDER WILL BE DEEMED TO HAVE BEEN MADE ON BEHALF OF ALL JOINT BIDDERS. THE FIRST BIDDER SHALL BE LIABLE FOR ALL THE OBLIGATIONS ARISING OUT OF THE OFFER OF EQUITY SHARES.)**

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. On the basis of the RHP dated May 03, 2024, filed with the Registrar of Companies, Tamil Nadu, the General Information Document (“GID”) for Investing in Public Offers and having studied the attached details as per the Abridged Prospectus, I/We hereby apply for Allotment to me/us of the Equity Shares in the offer upto my/our Bids for maximum number of Equity Shares at or above the offer Price, to be discovered through the Book Building Process. I/We hereby confirm that I am/we are eligible person(s) to invest in the offer in accordance with applicable laws. The amount payable on Bidding has been blocked in the ASBA Account with the relevant SCSB or the bank account linked with the UPI ID (in case of UPI Bidders using UPI Mechanism) as mentioned in this Bid cum Application Form, as the case may be. I/We agree to accept the Equity Shares Bid for, or such lesser number as may be Allotted to me/us subject to the terms of the RHP, Abridged Prospectus, the GID, the Bid cum Application Form and other applicable laws. I/We undertake that I/we will sign all such other documents and do all such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Equity Shares which may be Allotted and to register my/our address as given in the Depository records and to place my/our name on the register of members of the Company. I/We acknowledge that in case of QIB Bidders, only the SCSBs (for Bids other than the Bids by Anchor Investors), and the BRLM and their affiliated Syndicate Member (only in the Specified Locations) have the right to reject Bids (including on technical grounds) at the time of acceptance of Bid cum Application Form provided that the reasons for rejecting the same shall be provided to such Bidder in writing, whereas it has a right to reject it from Non-Institutional Bidders and Retail Individual Bidders based only on technical grounds and/or as specified in the Abridged Prospectus, GID and the RHP. I/We authorise the Company to make the necessary changes in this Bid cum Application Form and the RHP for filing of the Prospectus with the RoC without intimation to me/us and use this Bid cum Application Form as the application form for the purpose of the offer. I/We confirm that I/We have read the RHP. My / our investment decision is solely based on the RHP and the Prospectus.

**I/We confirm that:** I am/we are Indian national(s) resident in India and I am/we are not applying for the said Equity shares as nominees of any person resident outside India or foreign nationals OR I am/we are Indian national(s) resident in India and I am/we are applying for the said Equity Shares as power of attorney holder(s) of non-resident Indian(s) as mentioned on non-repatriation basis OR I am/we are Indian national(s) resident outside India and I am/we are applying for the said Equity Shares on my/our own behalf through NRO account on non-repatriation basis. I am/we are, or at any time the Equity Shares are purchased will be, the beneficial owner of such Equity Shares and I/we and any customer I/we represent, am/are located outside the United States within the meaning of Regulation S under the U.S. Securities Act of 1933, as amended, (“U.S. Securities Act”) and am/are purchasing the Equity shares in an “offshore transaction” as defined in Regulation S under the U.S. Securities Act and (b) am/are not an affiliate of the Company, or a person acting on behalf of such affiliate. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. This Bid cum Application Form is being issued to you on the basis that you (i) agree to abide by (1) this Bid cum Application Form and (2) the RHP together with the terms and conditions contained therein.

**FOR QIB BIDDERS:** I/We confirm that the Bid size/maximum Equity Shares applied for by me/us do not exceed the relevant regulatory approvals/limits. I am/We are not prohibited from accessing capital markets under any order/ruling/judgment of any regulatory, judicial or any other authority, including Securities and Exchange Board of India (“SEBI”) or under the provisions of any law, regulation or statute.

**Further:** 1) In accordance with ASBA process provided in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (“SEBI ICDR Regulations”) and as disclosed in the RHP, I/We authorise (a) the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centers) or the SCSBs (at Designated SCSBs Branches) or the RTAs (at the Designated RTA Locations) or the CDPs (at Designated CDP Locations), as the case may be, to do all acts as are necessary to make the application in the OFFER, including uploading my/our Bid, blocking, unblocking of funds in the bank account of the applicant maintained with the SCSB as specified in the Bid cum Application Form or in the bank account of the Applicant linked with the UPI ID provided in the Bid cum Application Form, as the case may be, transfer of funds to the Public Offer Account on receipt of instruction from Registrar to the OFFER or the Sponsor Bank, as the case may be, after finalisation of Basis of Allotment; and (b) the Registrar to the OFFER or Sponsor Bank, as the case may be, to issue instruction to the SCSBs to unblock the funds in the specified bank account upon finalisation of the Basis of Allotment. 2) In case the amount available in the specified bank account is insufficient as per the highest Bid option, the SCSB Registrar to the Offer shall reject the application. 3) I/We hereby authorise the members of the Syndicate (in Specified Locations only) or the Registered Brokers (at Broker Centers) or the SCSBs (at Designated SCSBs Branches) or CDPs (at Designated CDP locations) or the RTAs (at Designated RTA locations), as the case may be, to make relevant revisions as may be required to be done in the Bid, in the event of a revision of the Price Band.

I/We hereby provide my/our consent to the Stock Exchanges / Sponsor Banks / NPCI / Registrar to the offer for collecting, storing and usage validating my/our PAN details from the bank account where my / our amount is blocked by the relevant SCSBs.

I/We acknowledge that as per existing policy of the Government of India, OCBs cannot participate in the Offer. I am/We are not an OCB. For further details, see “Offer Procedure” and “Restrictions on Foreign Ownership of Indian Securities” on page 244 and 273 respectively of the RHP.

**INSTRUCTION FOR FILLING UP THE BID CUM APPLICATION FORM**

- Name of Sole/ First Bidder should be exactly the same as it appears in the Depository records. In case of joint Bids, only the name of the first Bidder (which should also be the first name in which the beneficiary account is held) should be provided in the Bid cum Application Form. The Bid means an ‘Indication to make an offer’ during the Bid/offer period by a Bidder and not ‘an offer’.
- The first Bidder should mention his/ her PAN allotted under the Income Tax Act 1961, DP ID, UPI ID (as applicable) and Client ID except for Bids by On behalf of the Central or State Government and the officials appointed by the courts and by Investors who are exempted from the requirement of obtaining/ specifying their PAN for transacting in the securities markets and by persons residing in the state of Sikkim, and any other category of Bidders including without limitation, multilateral/bilateral institutions the Bidders or in the case of Bid in joint names, the First Bidder (the first name under which the beneficiary account is held), should mention his/ her PAN allotted under the Income Tax Act, 1961. Any Bid cum Application Form without the PAN is liable to be rejected other than as specified above.
- Based on the PAN, DP ID, UPI ID (as applicable) and Client ID provided by the Bidders, the Registrar to the OFFER will obtain demographic details registered with depository participants to be used among other things for allotment, technical rejections, or unblocking of ASBA Account. Hence, Bidders are advised to immediately update any change in their demographic details as appearing on the records of the Depository Participant to ensure accuracy of records. Please note that failure to do so could result in failure in allotment of Equity Shares, delays in unblocking of ASBA Account at the Bidders sole risk and neither the Registrar or RTAs/CDPs or the SCSBs nor the Company shall have any responsibility and undertake any liability for the same.
- Bid Lot and Price Band:** The Price Band will be decided by our Company in consultation with the BRLM and advertised in English edition of Financial Express (a widely circulated English national daily newspaper), Hindi edition of Jansatta (a widely circulated Hindi national daily newspaper), and Tamil Editions of The Tamil Regional Newspaper Hindu Tamil Thisai. Tamil being the regional language of Chennai, where our Registered Office is located, at least two working days prior to the Bid / Issue opening date, with the relevant financial ratios calculated at the Floor Price and at the Cap Price and have been made available to the BSE Limited (“BSE”) and the National Stock Exchange of India Limited (“NSE”) and together with BSE, the “**Stock Exchanges**”) National Stock Exchange of India Limited for the purpose of uploading on their website in accordance with SEBI ICDR Regulations. In case of revision of the Price Band, the Bid/offer Period will be extended for at least three (3) additional Working Days after revision of Price Band subject to the Bid/ Offer Period not exceeding a total of ten (10) Working Days. Any revision in the Price Band and the revised Bid/offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release and also by indicating the changes on the websites of the BRLM, and on the terminals of the members of the Syndicate and Sub-Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank as applicable.
- Maximum and Minimum Bid Size:** In case of Retail Individual Bidders, such number of Equity Shares in multiples of the minimum Bid Lot such that the Bid Amount does not exceed ₹200,000/. Bids at the Cut-Off Price indicate their agreement to purchase the Equity Shares at the offer Price, as determined at the completion of the Book Building Process. In case of Non-Institutional Bidders and QIB Bidders, the minimum Bid Lot shall be such number of Equity Shares in multiples of the minimum Bid Lot such that Bid Amount exceeds ₹ 200,000/-. The maximum Bid by any investor should not exceed the investment limits prescribed for them by applicable laws and mentioned in the RHP.
- Please tick Category as applicable to ensure proper upload of Bid in Stock Exchange system.
- Please tick investor status as applicable. Please ensure investor status is updated in your Depository records.
- “Cheques/Demand Draft/Cash/stock invest/money orders/postal orders will not be accepted”.** Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their respective SCSB or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident External (“NRE”) accounts (including UPI ID, if activated), or Foreign Currency Non-Resident (“FCNR”) Accounts. Eligible NRIs bidding on a non-repatriation basis by using the Resident Bid cum Application Form are required to authorise their SCSB to confirm or accept the UPI Mandate Request in case of Retail Individual Investors Bidding through the UPI Mechanism, block their Non-Resident Ordinary (NRO) Accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form. All Bidders including the Eligible NRIs Bidding on a non-repatriation basis can obtain the Bid cum Application Form from the Registered and Corporate Office of the Company or from any of the members of the Syndicate or CDPs or RTAs or Registered Brokers from the Bidding centers. In accordance with applicable law and UPI Circulars, Bidders to please ensure that SCSB where the ASBA Account is maintained has notified at least one branch in the location where Bid cum Application Forms will be deposited by Designated Intermediaries.
- Please note that application made using third party UPI ID or third party ASBA Bank Account is liable to be rejected.
  - QIBs and Non-Institutional Investors Bidding for an amount exceeding Rs. 500,000 cannot use UPI Mechanism as per NPCI vide circular reference no. NPCI/UPI/OC No. 127/2021-22 dated December 09, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2023/45 dated April 5, 2023.
  - UPI Bidders using UPI Mechanism:**
    - Please ensure that your bank is offering UPI facility for public offers.
    - Please mention UPI ID clearly in CAPITAL LETTERS only.
    - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmlid=40>) and (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmlid=43>) respectively, as updated from time to time.
    - Eligible NRIs applying in the offer through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Bid cum Application Form.
    - UPI ID cannot exceed 45 characters.
    - Please ensure that you are using your UPI ID only and not the UPI ID of any third party.
    - UPI Bidders Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see “offer Procedure” on page 244 of the RHP.
- Only the first Bidder is required to sign the Bid cum Application Form / Bid Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of ASBA Account holder is mandatory. If the first Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Necessary revisions in the Bidders’ undertaking and instructions will be required depending upon the jurisdiction in which the sale of shares is proposed.
- Other Instructions:** a. Bids must be made only in the prescribed Bid cum Application Form. b. Bids must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the members of the Syndicate, Registered Broker, CDPs, RTAs, and/or SCSBs will not be liable for errors in data entry due to incomplete or illegible Bid cum Application Forms. c. Ensure that all applicable documents in support of the Bid are attached with the Bid cum Application Form.
- The Bidders may note that in case the DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic bidding systems of the Stock Exchange do not match with the DP ID, Client ID and PAN available in the Depository database, the Bid cum Application Form is liable to be rejected. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated February 13, 2020 and press release dated June 25, 2021, read with press release dated September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022, read with press release dated March 28, 2023.
- The Equity Shares have not been and will not be registered under the Securities Act or any other applicable law of the United States and, unless so registered, may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are only being offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and pursuant to the applicable laws of the jurisdictions where those offers and sales are made. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.  
This Bid cum Application Form is being offered to you on the basis that you (i) confirm that the representations, warranties, agreements and acknowledgments set out in “Other Regulatory and Statutory Disclosures” and “offer Procedure” on pages 221 and 244, respectively of the RHP and (ii) agree to abide by (1) this Bid cum Application Form and (2) the RHP (if you are in India) or the Preliminary Offering Memorandum (if you are outside India) together with the terms and conditions contained therein.
- You may send the RHP either in physical form or electronic form or both. You shall not distribute or forward these documents and these documents are subject to the disclaimers and restrictions contained in or accompanying them.

**Note:** Terms used but not defined herein shall have the meaning assigned to such terms in the RHP. For detailed instructions for filling the various fields of this Bid cum Application Form, please refer to the GID, which is available on the websites of the BRLM and Stock Exchanges.

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- In case of queries related to Allotment/ credit of Allotted Equity Shares, the Bidders should contact Registrar to the offer.
- In case of Bids submitted to the SCSBs, the Bidders should contact the relevant SCSB.
- In case of queries related to upload of Bids submitted to the relevant Members of the Syndicate / RTAs / Registered Brokers / CDPs, as applicable, the Bidders should contact the relevant Designated Intermediary.
- For UPI related queries, investors can contact NPCI at the toll free number- 18001201740 and Mail Id:- [ipo.upi@npci.org.in](mailto:ipo.upi@npci.org.in) and the Registrar to the offer at Tel:- +022 4961 4132/3199 8810 and E-mail: [newissue@purvashare.com](mailto:newissue@purvashare.com)
- In case of ASBA Bidders (other than 3-in-1 Bids) for a bid above INR 5,00,000, ensure that the bid is uploaded only by the SCSBs
- Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 5:00 p.m. of the Bid/ offer Closing Date

**COMPANY CONTACT DETAILS**

**ABS MARINE SERVICES LIMITED**

**CIN:** U71120TN1992PLC023705

**Registered Office:** Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu

**Tel No:** +044- 42914135/155;

**E-mail:** [cs@absmarine.com](mailto:cs@absmarine.com);

**Website:** [www.absmarine.com](http://www.absmarine.com);

**Contact Person:** Ganesh SaiKrisshna, Company Secretary and Compliance Officer

**REGISTRAR CONTACT DETAILS**

**PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED**

9 SHIV SHAKTI INDIA, ESTT, J.R. BORICHA MARG, LOWER

PAREL, MUMBAI- 400011

**Tel No:** 022 4961 4132/3199 8810

**Email:** [newissue@purvashare.com](mailto:newissue@purvashare.com)

**Website:** [www.purvashare.com](http://www.purvashare.com)

**Investor Grievance Email:** [newissue@purvashare.com](mailto:newissue@purvashare.com)

**Contact Person:** Deepali Dhuri

**SEBI Registration No.:** JNR000001112

**CIN:** U67120MH1993PTC074079

# IN THE NATURE OF ABRIDGED PROSPECTUS – MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS (RHP) BIDDER'S UNDERTAKING FOR BID CUM REVISION FORM

I/We (on behalf of joint bidder's, if any) confirm that the Acknowledgement slip for my/our bids are enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid cum Application Form submitted earlier by me/us.  
I/We (on behalf of joint bidder's, if any) authorise you to reject this Bid Revision Form, in case any of the details of my existing Bids as appearing on the electronic book building system do not tally with the details given in this Bid Revision Form.

## INSTRUCTION FOR FILLING UP THE BID REVISION FORM

- Name of sole/ First Bidder should be exactly the same as it appears in the Depository records. In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The Bid means an 'indication to make an offer' and not 'an offer'.
- Please ensure that the Bid Options provided are in the same order as that provided in the Bid cum Application Form submitted earlier.
- In case there is no change in the particular Bid Option, please write "NO CHANGE". In case you want to cancel the Bid Option, please write "CANCELLED".
- Total Bid Amount payable must be calculated for the highest of three options, at Bid Price. Total amount to be paid must be calculated net of total amount paid at the time of submission of Bid cum Application Form. Bidders, please ensure that your Bank has notified an SCSB Branch in the city where Application Form is being submitted.
- Revision of Bids in case of Revision of Price Band:** In case of an upward revision in the Price Band, Retail Individual Bidders who had Bid at Cut-off Price could either (i) revise their Bid or (ii) shall make additional payment based on the cap of the revised Price Band (such that the total amount i.e., original Bid Amount plus additional payment does not exceed ₹ 200,000 if the Bidder wants to continue to Bid at Cut-off Price), with the SCSBs/members of the Syndicate/Registered Brokers/RTA/CDPs to whom the original Bid was submitted. In case the total amount (i.e., original Bid Amount plus additional payment) exceeds ₹ 200,000/-, the Bid will be considered for allocation under the Non-Institutional category in terms of the RHP. If, however, the Bidder does not either revise the Bid or make additional payment and the offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of Allotment, such that no additional payment would be required to be blocked and the Bidder is deemed to have approved such revised Bid at Cut-off Price. (i) In case of a downward revision in the Price Band, announced as above, Retail Individual Bidders, who have bid at Cut-off Price could either revise their Bid or the excess amount blocked at the time of bidding would be unblocked from the ASBA Account after the Allotment is finalised.
- Only the first Bidder is required to sign the Bid cum Application Form /Revision Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Signature of the Bank Account Holder is mandatory. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder.
- Please note that application made using third party UPI ID or third party ASBA Bank Account are liable to be rejected.
  - QIBs and Non-Institutional Investors Bidding for an amount exceeding ₹ 500,000 cannot use UPI Mechanism as per NPCI vide circular reference no. NPCI/UPI/OC No. 127/2021-22 dated December 09, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2023/45 dated April 5, 2023.
  - UPI Bidders using UPI Mechanism:**
    - Please ensure that your bank is offering UPI facility for public offers.
    - Please mention UPI ID clearly in CAPITAL LETTERS only.
    - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=40>) and (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=43>) respectively, as updated from time to time.
    - Eligible NRIs applying in the offer through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Bid cum Application Form.
    - UPI ID cannot exceed 45 characters.
    - Please ensure that you are using your UPI ID only and not the UPI ID of any third party.
    - UPI Bidders Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see "Offer Procedure" on page 244 of the RHP.
- Other Instructions:** a. Revision to Bids must be made only in the prescribed Revision Form, as applicable; b. Revision Form must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the Member of the Syndicate/ SCSBs/Registered Brokers/RTA/CDPs will not be liable for errors in data entry due to incomplete or illegible Revision Forms; c. Ensure that Acknowledgement Slip for your Bid and any other applicable documents in support of the revision are attached with the Revision Form; and d. Bidders shall only be required to issue instruction to block the revised amount in excess of their original blocked amount based on the cap of the revised Price Band upon an upward revision of their Bid.
- Revision(s) in the Bid, the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof. Investors must ensure that their PAN is linked with Aadhaar card and are in compliance with the CBDT notification dated February 13, 2020 and press release dated June 25, 2021 and September 17, 2021 and CBDT circular no.7 of 2022 dated March 30, 2022 read with press release dated March 28, 2023.

## OFFER STRUCTURE

| Particulars of the Issue (2)                      | Market Maker Reservation Portion   | QIBs  | Non-Institutional Applicants  | Retail Individual Investors  |
|---|--|---|---|--|
| Number of Equity Shares available for allocation  | Up to 4,10,000 Equity Shares   | Not more than 30,69,000 Equity Shares.  | Not less than 9,22,000 Equity Shares  | Not less than Equity Shares 21,49,000  |
| Percentage of Issue size available for allocation | 6.26% of the issue size  | Not more than 50% of the Net Offer being available for allocation to QIB Bidders. However, up to 5% of the Net QIB Portion may be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be added to the Net QIB Portion<br>Up to 60.00% of the QIB Portion may be available for allocation to Anchor Investors and one third of the Anchor Investors Portion shall be available for allocation to domestic mutual funds only." | Not less than 15% of the Net Issue  | Not less than 35% of the Net Issue   |
| Basis of Allotment(3)                             | Firm Allotment   | Proportionate as follows:<br>a) Up to 62,000 Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and<br>b) Up to 11,66,000 Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above  | Proportionate   | Proportionate  |
| Mode of Bid                                       | Only through the ASBA Process  | Only through the ASBA process.  | Through ASBA Process through banks or by using UPI ID for payment   | Through ASBA Process through banks or by using UPI ID for payment  |
| Mode of Allotment                                 | Compulsorily in dematerialized form  |   |   |  |
| Minimum Bid Size                                  | [●] Equity Shares in multiple of<br>[●] Equity shares  | Such number of Equity Shares and in multiples of [●] Equity Shares that the Bid Amount exceeds ₹ 200,000  | Such number of Equity Shares in multiples of [●] Equity Shares that Bid size exceeds ₹ 200,000  | [●] Equity Shares in multiple of<br>[●] Equity shares so that the Bid Amount does not exceed ₹ 2,00,000          |
| Maximum Bid Size                                  | [●] Equity Shares  | Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the Net Issue, subject to applicable limits  | Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the issue (excluding the QIB portion), subject to limits as applicable to the Bidder | Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount does not exceed ₹ 2,00,000 |
| Trading Lot                                       | [●] Equity Shares, however, the Market Maker may accept odd lots if any in the market as required under the SEBI ICDR Regulations  | [●] Equity Shares and in multiples thereof  | [●] Equity Shares and in multiples thereof  | [●] Equity Shares  |
| Terms of Payment                                  | Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder or by the Sponsor Bank through the UPI Mechanism that is specified in the ASBA Form at the time of submission of the ASBA Form. |   |   |  |
| Mode of Bid                                       | Only through the ASBA process  |   |   |  |

COMMON BID  
REVISION  
FORM

## ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - REVISION - NR

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007 Tamil Nadu;  
Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;  
E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN.:U71120TN1992PLC023705

FOR NON-RESIDENTS, INCLUDING ELIGIBLE NRIs, FPIs, FVCIs AND REGISTERED MULTI LATERAL AND BILATERAL DEVELOPMENT FINANCIAL INSTITUTIONS ETC. APPLYING ON A REPATRIATION BASIS

To,  
The Board of Directors  
ABS MARINE SERVICES LIMITED

100% BOOK BUILT OFFER  
ISIN: INE0QRV01016

Bid Cum  
Application  
Form No.

|   |  |
|---|--|
| SYNDICATE MEMBER'S STAMP & CODE         | SYNDICATE/SUB SYNDICATE/ REGISTERED BROKER'S / SCSB / CDP / RTA STAMP & CODE |
| SUB-BROKER'S / SUB-AGENT'S STAMP & CODE | SCSB BRANCH STAMP & CODE   |
| BANK BRANCH SERIAL NO.                  | SCSB SERIAL NO.  |

|   |  |
|---|--|
| 1. NAME & CONTACT DETAILS OF SOLE/FIRST BIDDER  |  |
| Mr./Ms./M/s.  |  |
| Address   |  |
| Email   |  |
| Tel. No (with STD code) / Mobile  |  |
| 2. PAN OF SOLE / FIRST BIDDER   |  |
| 3. BIDDERS DEPOSITORY ACCOUNT DETAILS <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL |  |
| For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.   |  |

## PLEASE CHANGE MY BID

| 4. FROM (AS PER LAST BID OR REVISION) |   | Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only) |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   |                              |
|---------------------------------------|---|--|---|---|---|---|---|---|---|---|---|-----------|---|-------------------------|---|-----------|---|------------------------------|
| Bid Options                           | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |  |   |   |   |   |   |   |   |   |   | Bid Price |   | Retail Discount, if any |   | Net Price |   | "Cut-off"<br>(Please ✓ tick) |
|                                       |   | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 3 | 2 | 1         | 3 | 2                       | 1 | 2         | 1 |                              |
| Option 1                              |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |
| (OR) Option 2                         |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |
| (OR) Option 3                         |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |

| 5. TO (REVISED BID) (Only Retail individual Bidders can BID at "Cut-Off") |   | Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only) |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   |                              |
|---|---|--|---|---|---|---|---|---|---|---|---|-----------|---|-------------------------|---|-----------|---|------------------------------|
| Bid Options   | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |  |   |   |   |   |   |   |   |   |   | Bid Price |   | Retail Discount, if any |   | Net Price |   | "Cut-off"<br>(Please ✓ tick) |
|   |   | 8  | 7 | 6 | 5 | 4 | 3 | 2 | 1 | 3 | 2 | 1         | 3 | 2                       | 1 | 2         | 1 |                              |
| Option 1  |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |
| (OR) Option 2   |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |
| (OR) Option 3   |   |  |   |   |   |   |   |   |   |   |   |           |   |                         |   |           |   | <input type="checkbox"/>     |

|   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| 6. PAYMENT DETAILS [IN CAPITAL LETTERS] |  |  |  |  |  |  |  |  |  | PAYMENT OPTION : FULL PAYMENT <input checked="" type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/> |  |  |  |  |  |  |  |  |  |
| Amount Blocked<br>(₹ in Figures)        |  |  |  |  |  |  |  |  |  | (₹ in words)   |  |  |  |  |  |  |  |  |  |
| ASBA Bank A/c No.                       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank Name & Branch                      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OR<br>UPI ID                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (Maximum 45 characters)                 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC OFFERS ("GID") AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.

|                                       |  |  |  |   |  |
|---------------------------------------|--|--|--|---|--|
| 7 A. SIGNATURE OF SOLE / FIRST BIDDER |  | 7 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)                          |  | MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER/ REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP (Acknowledging upload of Bid in Stock Exchange System) |  |
| Date: ....., 2024                     |  | I/We authorize the SCSB to do all acts as are necessary to make the Application in the offer |  |   |  |
|                                       |  | 1) _____<br>2) _____<br>3) _____   |  |   |  |

TEAR HERE

|   |  |  |  |                                  |  |
|---|--|--|--|----------------------------------|--|
| ABS MARINE SERVICES LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - NR |  | Acknowledgement Slip for Members of the Syndicate/ Sub-Syndicate Member/Registered Broker/SCSB/CDP/RTA/Agent |  | Bid Cum Application Form No.     |  |
| DPID / CLID   |  |  |  | PAN of Sole / First Bidder       |  |
| Additional Amount Blocked (₹ in figures)                                    |  | Bank Name & Branch   |  | Stamp & Signature of SCSB Branch |  |
| ASBA Bank A/c No./UPI ID  |  |  |  |                                  |  |
| Received from Mr./Ms./M/s.  |  |  |  |                                  |  |
| Telephone / Mobile  |  | Email  |  |                                  |  |

TEAR HERE

|   |  |  |  |                                |  |
|---|--|--|--|--------------------------------|--|
| ABS MARINE SERVICES LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - NR                           |  | Stamp & Signature of Member of the Syndicate/Sub-Syndicate Member/Registered Broker/SCSB/CDP/RTA/Agent |  | Name of Sole / First Bidder    |  |
| No. of Equity Shares  |  |  |  |                                |  |
| Bid Price   |  |  |  |                                |  |
| Additional Amount Blocked (₹ in figures)  |  |  |  |                                |  |
| ASBA Bank A/c No. / UPI ID:   |  |  |  | Acknowledgment Slip for Bidder |  |
| Bank Name & Branch:   |  |  |  | Bid Cum Application Form No.   |  |
| Important Note: Application made using third party UPI ID or ASBA Bank A/c are liable to be rejected. |  |  |  |                                |  |



This is an abridged prospectus containing salient features of the Red Herring Prospectus dated May 03, 2024 (the “RHP”). You are encouraged to read greater details available in the RHP (Download link: [www.absmarine.com](http://www.absmarine.com)) Unless otherwise specified all capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

**THIS ABRIDGED PROSPECTUS CONSISTS OF TEN PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.**



(Scan this QR Code to view  
Abridged Prospectus)



ABS MARINE SERVICES LIMITED

**ABS MARINE SERVICES LIMITED**

CIN: U71120TN1992PLC023705; Date of Incorporation: October 27, 1992

| Registered Office   | Contact Person   | Email and Telephone   | Website  |
|---|--|---|--|
| Flat No. 3, Anugraha Foundation,<br>No. 15, Valliammal Road, Vepery,<br>Chennai – 600007, Tamil Nadu. | Ganesh Saikrishna, Company<br>Secretary and Compliance Officer | Email-id: <a href="mailto:cs@absmarine.com">cs@absmarine.com</a><br>Tel.: 044- 42914135/155 | <a href="http://www.absmarine.com">www.absmarine.com</a> |

### Promoters of the Company

**CAPT. P B NARAYANAN, MS. SHREELATHA NARAYANAN, MS. ARATHI NARAYANAN AND CAPT. JEEVAN KRISHNAN SANJEEVAN**

### Details of Offer to Public

| Type of Issue<br>(Fresh/ OFS/<br>Fresh & OFS) | Fresh Issue Size<br>(by no. of shares<br>or by amount in ₹) | OFS Size (by no.<br>of shares or by<br>amount in ₹) | Total Issue Size<br>(by no. of shares<br>or by amount in ₹) | Issue Under 6(1)/ 6(2)  | Share Reservation                                 |  |   |                                       |
|---|---|---|---|---|---|--|---|---------------------------------------|
|   |   |   |   |   | QIB   | NII  | RII   | Market<br>Maker                       |
| Fresh Issue                                   | Up to 65,50,000<br>Equity Shares                            | Nil   | Up to 65,50,000<br>Equity Shares                            | This issue is being made in<br>terms of Regulation 229(2)<br>of Chapter IX of the SEBI<br>(ICDR) Regulations, 2018<br>as amended. | Not more<br>than<br>30,69,000<br>Equity<br>Shares | Not less<br>than<br>9,22,000<br>Equity<br>Shares | Not less<br>than<br>21,49,000<br>Equity<br>Shares | Up to<br>4,10,000<br>Equity<br>Shares |

These equity shares are proposed to be listed on NSE Emerge (i.e. SME platform of National Stock Exchange of India Limited).

### DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION – NOT APPLICABLE AS THIS IS A FRESH ISSUE OF EQUITY SHARES

#### Price Band, Minimum Bid Lot & Indicative Timelines

|  |   |
|--|---|
| Price Band*  | ₹ 140/- to ₹ 147/- Per Equity Share of face value of ₹ 10/- each.   |
| Minimum Bid Lot Size                                   | For details of minimum bid lot size, please refer to price band advertisement to be published in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least two working days prior to the Bid / Issue Opening Date. |
| Anchor Portion Offer Opens/Closes on**                 | Thursday, May 09, 2024  |
| Bid/Offer Open On                                      | Friday, May 10, 2024  |
| Bid/Closes Open On                                     | Wednesday, May 15, 2024   |
| Finalisation of Basis of Allotment                     | On or before Thursday, May 16, 2024   |
| Initiation of Refunds                                  | On or before Thursday, May 16, 2024   |
| Credit of Equity Shares to Demat accounts of Allottees | On or before Friday, May 17, 2024   |
| Commencement of trading of Equity Shares               | On or before Tuesday, May 21, 2024  |

\*For details of price band and Basis of Issue Price, please refer to price band advertisement and page 94 of RHP.

\*\*Our Company, in consultation with the BRLMs, consider participation by Anchor Investors in accordance with the SEBI (ICDR) Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date i.e. Thursday, May 09, 2024.

The Weighted average cost of acquisition of all Equity Shares transacted over the trailing eighteen months from the date of RHP

| Period  | Weighted Average Cost of<br>Acquisition (in ₹) | Upper end of the Price Band (₹ Nil)<br>is 'X' times the weighted Average<br>cost of Acquisition* | Range of acquisition price: Lowest<br>Price – Highest Price (in ₹) |
|---|--|--|--|
| Trailing eighteen Month from the date<br>of RHP | NIL  | NIL  | NIL  |

\*Information of Cap Price will be included after finalization of the Price Band

WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis for the trailing eighteen months from the date of RHP.

## RISKS IN RELATION TO THE FIRST ISSUE

This being the first public offer of the Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of each Equity Share is ₹ 10/-. The Floor Price, Cap Price and Offer Price as determined by our Company in consultation with the Book Running Lead Manager, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building process, as stated under “Basis for Issue Price” on page 94 should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after Listing.

## GENERAL RISK

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of this Red Herring Prospectus. Specific attention of the investors is invited to “Risk Factors” beginning on page 29 of the Red Herring Prospectus.

## PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participants, stock brokers, underwriters, bankers to the issue, investors’ associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the RHP and/or the General Information Document (GID) from the BRLM’s or download it from the website of the Stock Exchange i.e. [www.nseindia.com](http://www.nseindia.com) and the BRLM at [www.gyrcapitaladvisors.com](http://www.gyrcapitaladvisors.com)

## PRICE INFORMATION OF BRLM’s\*

| Sr. No. | Issue name                             | Name of Merchant Banker              | +/- % change in closing price, [+/- % change in closing benchmark]- 30 <sup>th</sup> calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 90 <sup>th</sup> calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 180 <sup>th</sup> calendar days from listing |
|---------|--|--------------------------------------|---|---|--|
| 1.      | Naapbooks Limited                      | GYR Capital Advisors Private Limited | -16.22%   | -29.73%   | -18.905%   |
| 2.      | Ascensive Educare Limited              |                                      | 0.00%   | -30.00%   | 14.61%   |
| 3.      | Achyut Health Care Limited             |                                      | 0.00%   | 4.75%   | -9.75%   |
| 4.      | Dhyaani Tile and Marblez Limited       |                                      | 19.61%  | 82.35%  | 11.764%  |
| 5.      | Veekayem Fashion and Apparels Limited  |                                      | 59.96%  | 22.67%  | 0.17%  |
| 6.      | JFL Life Sciences Limited              |                                      | -29.01%   | -38.52%   | -40.98%  |
| 7.      | Sabar Flex India Limited               |                                      | 54.54%  | 44.54%  | 32.27%   |
| 8.      | Mafia Trends Limited                   |                                      | -8.57%  | -26.78%   | -52.82%  |
| 9.      | Pritika Engineering Components Limited |                                      | 35.69%  | -4.59%  | 8.62%  |
| 10.     | Uma Converter Limited                  |                                      | 21.21%  | -6.10%  | -12.88%  |
| 11.     | Anlon Technology Solutions Limited     |                                      | 84.40%  | -1.61%  | 163.95%  |
| 12.     | Agarwal Float Glass India Limited      |                                      | -9.52%  | -14.29%   | -13.09%  |
| 13.     | Mcon Rasayan India Limited             |                                      | 87.5%   | 157.13%   | 230.25%  |
| 14.     | Essen Speciality Films Limited         |                                      | 37.38%  | 21.00%  | 94.85%   |
| 15.     | Srivari Spices & Foods Limited         |                                      | 199.17%   | 291.78%   | 591.90%  |
| 16.     | Basilic Fly Studio Limited             |                                      | 194.07%   | -214%   | 294.79%  |
| 17.     | Maitreya Medicare Limited*             |                                      | 65.36%  | 122.38%   | -  |
| 18.     | Trident Techlabs Limited*              |                                      | 469.71%   | 125.91%   | -  |
| 19.     | Kay Cee Energy & Infra Limited*        |                                      | 608.24%   | -14.47%   | -  |
| 20.     | Maxposure Limited*                     |                                      | 170.60%   | -35.93%   | -  |
| 21.     | Thaai Casting Limited*                 |                                      | -20.24%   | -   | -  |
| 22.     | Koura Fine Diamond Jewelry Limited*    |                                      | -35.05%   | -   | -  |
| 23.     | Naman In-Store (India) Limited*        |                                      | -   | -   | -  |

**Source:** Price Information [www.bseindia.com](http://www.bseindia.com) & [www.nseindia.com](http://www.nseindia.com) Offer Information from respective Prospectus.

\* Companies have been listed on November 07, 2023, December 29, 2023, January 05, 2024, January 23, 2024, February 23, 2024, March 14, 2024 and April 02, 2024 hence not applicable

|   |   |
|---|---|
| <b>'Name of BRLM and contact details (telephone and email id) of each BRLM</b>  | <b>GYR Capital Advisors Private Limited</b><br><b>Address:</b> 428, Gala Empire, Near JB Tower,<br>Drive in Road, Thaltej, Ahmedabad -380 054, Gujarat, India.<br><b>Tel No</b> +91 87775 64648<br><b>Email:</b> <a href="mailto:info@gyrcapitaladvisors.com">info@gyrcapitaladvisors.com</a><br><b>Contact Person:</b> Mohit Baid  |
| <b>Name of Syndicate Members</b>  | GYR Capital Advisors Private Limited  |
| <b>Name of Market Makers</b>  | Giriraj Stock Broking Private Limited and Commodity Mandi Private Limited   |
| <b>Name of Registrar to the Offer and contact details (telephone and email id)</b>  | <b>Purva Share Registry India Private Limited</b><br>9 Shiv Shakti India, Estt, J.R. Boricha Marg, Lower Parel,<br>Mumbai- 400011<br><b>Telephone:</b> 022 4961 4132/3199 8810<br><b>Email Id:</b> <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br><b>Investor Grievance e-mail:</b> <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br><b>Website:</b> <a href="http://www.purvashare.com">www.purvashare.com</a><br><b>Contact Person:</b> Deepali Dhuri<br><b>SEBI registration number:</b> INR000001112<br><b>CIN:</b> U67120MH1993PTC074079 |
| <b>Name of Statutory Auditor</b>  | M/s. N.C Rajagopal & Co, Chartered Accountants  |
| <b>Name of Credit Rating Agency and the rating or grading obtained if any</b>   | Not Applicable  |
| <b>Name of Debenture trustee, if any.</b>   | Not Applicable  |
| <b>Self-Certified Syndicate Banks</b>   | The list of banks is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>   |
| <b>Non-Syndicate Registered Brokers</b>   | You can submit Bid cum Application Forms in the Issue to Non Syndicate Registered Brokers at the Non Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page 244 of the RHP   |
| <b>Details regarding website address(es)/ link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)</b> | <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>   |

| PROMOTERS OF THE ISSUER COMPANY |                                 |                       |   |
|---------------------------------|---------------------------------|-----------------------|---|
| Sr. No.                         | Name                            | Individual/ Corporate | Experience & Educational Qualification  |
| 1                               | Capt. P B Narayanan             | Individual            | <b>Capt. P B Narayanan</b> is the Promoter, Chairman and Managing Director of the Company. A Master Mariner with experience of more than 15 years at sea and 5 years in command of various types of Commercial Vessels. Having honed his Operational and Ship Management skills he moved ashore and joined a Ship Management Company where he further refined his managerial and commercial acumen. He has more than four decades of experience in the Marine Industry. As a course of natural progression, he setup ABS Marine Services in October 1992. With his vision, business ethics and expertise, the Company has grown manifold and is today in the forefront of Ship Management, Marine Services and Project Management. He was presented with the National Maritime award and Indywood Excellence Awards for his outstanding contribution to the Indian Shipping Industry. |
| 2                               | Mrs. Shreelatha Narayanan       | Individual            | Shreelatha Narayanan is the Promoter and Non- Executive director of our Company. She is a Post graduate Diploma holder in Special Education and has around 32 yaers of experience managing the affrais of the Company. She has been actively involved with CSR activity even before the concept came to the fore. Her involvement in social service has fetched her the National Women Achievers Award in Social Service. She is also a B-link (Be the link) awardee for her service to children with learning disabilities.  |
| 3                               | Mrs. Arathi Narayanan           | Individual            | Arathi Narayanan is Promoter, the Director and Chief Financial Officer of the Company. She is an honours' graduate in law, postgraduate in Maritime Law - University of Southampton. She oversees administrative & legal affairs, while implementing system change by leveraging technology to suit the need. She is currently Honorary Vice Chairman - ICS East India Branch (2023-2025) & Honorary Vice President - WISTA India (2023-2024). Awards: WISTA India Personality of the Year – 2022.  |
| 4                               | Capt. Jeevan Krishnan Sanjeevan | Individual            | Capt. Jeevan Krishnan Sanjeevan is the Promoter and Whole Time Director of the Company. A Master Mariner with 12 years sailing experience onboard various types of ships including, bulk carriers, oil tankers, gas carriers and offshore vessels, he joined ABS Marine Services in 2016 as Manager (Operations). He brings to the forefront his eye for detail and knowledge gained from sailing on various types of vessels.  |

## BUSINESS OVERVIEW AND STRATEGY

**Company Overview:** Our Company was started by our diligent promoter, Capt. P B Narayanan, a person with long experience of more than 4 decades in the Shipping Industry. Our company started operations with two offshore vessel management and as of the date of December 31, 2023 we have 5 owned vessels comprising of 2 advanced offshore vessels serving the Oil & Gas sector & 3 Harbour Crafts serving the Indian Ports sector. We have one long term chartered specialised multipurpose offshore vessel serving the Oil & Gas Sector. In addition, as of December 31, 2023 we are carrying out total ship management of 12 vessels on behalf of Government, public sector undertakings, private companies and port authorities. We providing crew management services to a further 24 ships comprising Oil Tankers, Gas Tankers, Bulk Carriers, Passenger Vessels and High Speed Crafts.

Our fully owned, chartered-in, totally managed & crewed fleet includes state of the art DP-2 Multipurpose offshore Supply Vessels, Anchor Handling Towing Supply Vessel, multi-disciplinary Ocean Research Vessels, Coastal Research Vessels, Fishery Oceanographic Research Vessel, Bulk Carriers, Gas Tankers, Oil Tankers, Passenger Vessels, High Speed Crafts & Harbour Crafts.

We are a fully integrated company with in-house complete vessel management including commercial management.

**Product/Service Offering:** Our Company primarily has following services:

- i) Ship Management
- ii) Marine Services
- iii) Port Services
- iv) Ship Owning

*For further details, please see “Our Business” on page 111.*

### Intellectual Property, if any

The Company has applied for Trademark and word mark of the Company as on 30.01.2024 and is still pending for approval. For more details, refer “Government and Other Approvals” at page 203 of Red Herring Prospectus.

**Market Share:** Not ascertainable

**Manufacturing plant, if any:** N.A.

**Employee Strength:** As on October 31, 2023, the Company has employed 468 employees at various levels of the Organization.

| BOARD OF DIRECTORS |                                 |   |  |  |
|--------------------|---------------------------------|---|--|--|
| Sr. No.            | Name                            | Designation<br>(Independent / Whole time / Executive / Nominee) | Experience & Educational Qualification   | Other Directorships  |
| 1.                 | Capt. P B Narayanan             | Chairman Cum Managing Director                                  | <p><b>Experience:</b> He has experience of more than 15 years at sea and 5 years in command of various types of Commercial Vessels. Having honed his Operational and Ship Management skills he moved ashore and joined a Ship Management Company where he further refined his managerial and commercial acumen. He has more than four decades of experience in the Marine Industry.</p> <p><b>Qualification:</b> He is a Master Mariner.</p> | <p><b>Indian Companies</b></p> <ul style="list-style-type: none"> <li>- Epsom Shipping India Private Limited</li> <li>- Sea chart Shipping Private Limited</li> <li>- Aqua Omega Services Private Limited</li> <li>- ABS Foundations Private Limited (<i>Strike off</i>)</li> </ul> <p><b>Foreign Companies</b></p> <ul style="list-style-type: none"> <li>- ABS Marine Singapore Pte Ltd</li> </ul> |
| 2.                 | Capt. Jeevan Krishnan Sanjeevan | Whole Time Director   | <p><b>Experience:</b> He has 12 years of sailing experience onboard various types of ships including, bulk carriers, oil tankers, gas carriers and offshore vessels</p> <p><b>Qualification:</b> He is a Master Mariner.</p>   | <p><b>Indian Companies</b></p> <ul style="list-style-type: none"> <li>- Sea Chart Shipping Private Limited</li> <li>- Oceandeep Energies Private Limited</li> </ul>  |
| 3.                 | Arathi Narayanan                | Director and Chief Financial Officer                            | <p><b>Experience:</b> She is currently Honorary Vice Chairman - ICS East India Branch (2023-2025) &amp; Honorary Vice President - WISTA India (2023-2024)</p> <p><b>Qualification:</b> She is an honours' graduate in law, postgraduate in Maritime Law - University of Southampton. She oversees administrative &amp; legal affairs.</p>  | <p><b>Indian Companies</b></p> <ul style="list-style-type: none"> <li>- Andaman Waters Private Limited (<i>Strike off</i>)</li> <li>- Oceandeep Energies Private Limited</li> </ul>  |
| 4.                 | Shreelatha Narayanan            | Non Executive Director  | <p><b>Experience:</b> She has around 32 years of experience managing the affairs of the Company.</p> <p><b>Qualification:</b> She is a Post graduate Diploma holder in Special Education.</p>  | <p><b>Indian Companies</b></p> <ul style="list-style-type: none"> <li>- Epsom Shipping India Private Limited</li> <li>- ABS &amp; MK Marine Private Limited</li> </ul> <p><b>Foreign Companies</b></p> <ul style="list-style-type: none"> <li>- ABS Marine Singapore Pte Ltd</li> </ul>  |



| BOARD OF DIRECTORS |                       |   |   |  |
|--------------------|-----------------------|---|---|--|
| Sr. No.            | Name                  | Designation<br>(Independent / Whole time / Executive / Nominee) | Experience & Educational Qualification  | Other Directorships  |
| 5.                 | Leona Ambuja          | Independent Director  | <p><b>Experience:</b> She worked as Audit In-charge from 2012 to 2020 in a Chartered Accountants firm based at Hyderabad. Currently working as Deputy Manager – Finance, in iLabs Hyderabad Technology Centre Private Limited situated at Hyderabad. She has enriched 12 years of experience in Statutory and Internal Audit of Private Organizations, banks and public sector companies and Preparation of project reports for Fund raising – Private equity, bank loans and capital markets as well as Debt and structured financing.</p> <p><b>Qualification:</b> She is a Commerce Postgraduate from Osmania University.</p>  | <p>Indian Companies</p> <ul style="list-style-type: none"> <li>- Mega Soft Limited</li> <li>- Himavat Power Private Limited</li> </ul> |
| 6.                 | Chellasamy Rajendran  | Independent Director  | <p><b>Experience:</b> He joined All India Engineering Service (Civil), Central Public Works Department (CPWD), as Junior Engineer in September 1985 through All India Competitive Examination. He has 39 years of rich experience and deep knowledge in all the key areas of civil engineering viz., structural design, planning and construction of works, project management, maintenance of prestigious buildings, e-governance, administration, contract and financial management.</p> <p><b>Qualification:</b> He holds a Diploma in Civil Engineering from Director of Technical Education, Guindy, Tamil Nadu. He was awarded for Excellence as Director General Medal by the Central Public Works Department.</p> | <p>Indian Companies</p> <ul style="list-style-type: none"> <li>- AVP Infracon Limited</li> </ul>                                       |
| 7.                 | Surilisubbu Vasudevan | Independent Director  | <p><b>Experience:</b> He has rich experience of around 25 years in the Finance Industry and brings with him on hand practical banking experience.</p> <p><b>Qualification:</b> He is a fellow Member of the Institute of Company Secretaries of India and holds a Post Graduate in Commerce and is a Chartered Financial Analyst (CFA). He also holds a L.L.B. Degree, and a Post Graduate in Law -M. L (International Law and Constitution) from The Department of Legal Studies, “University of Madras”. He is also a Registered Valuer and Insolvency professional and is currently pursuing PhD in Corporate Restructuring –Mergers and Acquisitions from Vels University Chennai.</p>                                | NIL  |

For further details in relation to our Board of Directors, see “**Our Management**” beginning on page 164 of the RHP.

#### OBJECTS OF THE OFFER

##### Details of means of finance –

The fund requirements for each of the objects of the Issue are stated as follows:

(in ₹ lakhs)

| Particulars   | Total estimated amount | Estimated deployment of the Net Proceeds Fiscal 2024- 25 |
|---|------------------------|--|
| Acquisition of off shore vessels <sup>(1)</sup>         | Upto 5,500             | Upto 5,500   |
| Funding the working capital requirements of our Company | Upto 2,500             | Upto 2,500   |
| General corporate purposes <sup>(2)</sup>               | ●                      | ●  |
| <b>Total<sup>(1)</sup></b>                              | ●                      | ●  |

<sup>(1)</sup>Deployment of funds in Fiscal Year 2024-25 will depend on our Company executing definitive agreements for the identified vessels. There may be spill over in the deployment of Net Proceeds to the next Fiscal Year in case of any delay in entering into the contract and/or change in the terms of the payment. Management estimates based on the revised quotation dated March 26, 2024 issued by Alemar Shipping Limited – Ship Brokers with their office located at 186, Charilaou Trikoupi STR- 145 64 Kifisia- Greece. The revised quotation has been provided in US Dollars which is the usual currency for such transactions. The amount has been converted into Indian Rupees at the exchange rate of 82.95 INR = 1 USD prevailing on March 26, 2024, for the purposes of this Draft Red Herring Prospectus. There may be a fluctuation in the exchange rate between the Indian Rupee and the US Dollar and accordingly, such transactions may affect the final funding requirements and deployment of Net Proceeds. The quotation obtained from Alemar Shipping Limited is valid for an estimated period of 4 months or till the vessel remains unsold whichever is earlier.

<sup>(2)</sup>To be finalised upon determination of the Issue Price and updated in the Red Herring Prospectus prior to filing with the RoC. The amount to be utilised for general corporate purposes shall not exceed 25% of the gross proceeds from the Fresh Issue.

**Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years:** Nil

**Name of monitoring agency, if any –** Not Applicable

**Terms of Issuance of Convertible Security, if any -** Not Applicable

**Shareholding Pattern:**

| Sr. No. | Particulars                 | Pre Issue number of shares | % Holding of Pre issue |
|---------|-----------------------------|----------------------------|------------------------|
| 1.      | Promoter and Promoter Group | 1,55,70,000                | 86.50%                 |
| 2.      | Public                      | 24,30,000                  | 13.50%                 |
|         | <b>Total</b>                | <b>1,80,00,000</b>         | <b>100%</b>            |

**Number/amount of equity shares proposed to be sold by selling shareholders. –** Not Applicable.

## RESTATED FINANCIALS STATEMENT

(All amounts in Indian Rupees in Lakhs, unless otherwise stated)

| Particulars  | March 31, 2024 | March 31, 2023 | March 31, 2022 |
|--|----------------|----------------|----------------|
| Share Capital                                      | 1,800.00       | 1.00           | 1.00           |
| Net Worth <sup>(1)</sup>                           | 11,717.39      | 9,352.42       | 8,370.01       |
| Revenue from Operation                             | 13,515.68      | 11,157.51      | 7,163.01       |
| Restated profit for the year                       | 2,355.41       | 952.74         | 809.43         |
| Restated Basic Earnings per Share <sup>(2)</sup>   | 13.09          | 5.29           | 4.50           |
| Restated Diluted Earnings per Share <sup>(3)</sup> | 13.09          | 5.29           | 4.50           |
| Restated Net Asset Value per Share <sup>(4)</sup>  | 65.10          | 51.96          | 46.50          |
| Total Borrowings <sup>(5)</sup>                    | 4,567.96       | 4,866.29       | 6,114.77       |

1. Net Worth is calculated as the sum of equity share capital and other equity attributable to owners of the Company;
2. Basic EPS = Net Profit after tax, as restated, attributable to equity shareholders divided by weighted average no. of equity shares outstanding during the year/ period
3. Diluted EPS = Net Profit after tax, as restated, attributable to equity shareholders divided by weighted average no. of diluted equity shares outstanding during the year/ period.
4. Net Asset Value per share = Net worth attributable to the owners of the company divided by the numbers of shares outstanding as at year end.
5. Total borrowings is the sum of short-term borrowings and long-term borrowings

## INTERNAL RISK FACTORS

(Minimum 5 and maximum 10 risk factors to be specified)

The below mentioned risks are top 7 risk factors as per the RHP. (500 word limit in total)

1. Our business is dependent on a few of our clients who contribute to majority of our revenues from operations. Any loss of business from them may adversely affect our revenues and profitability.
2. Revenue from a vessel is directly proportional to the type of the vessel. Under-utilization of our largest vessels could affect our cash flows, revenues and results of operations.
3. If we are unable to collect our dues and receivables from our customers, our results of operations and cash flows could be materially and adversely affected.
4. Our operating costs may increase as our vessels age and we may have to make unexpected capital expenditures in order to maintain our fleet or comply with the evolving regulatory requirements.
5. Limited availability of vessels for purchase in the secondary market at the right time and increase in purchase prices of vessels in the secondary market may affect our financial condition. Our inability to sell vessels at an appropriate time may also adversely affect our results of operations and financial condition.

6. Defects in vessels acquired in the secondary market may not be apparent prior to purchase.
7. Failure to implement our growth strategy to provide services.

For further details on 'Risk Factors' please refer page no. 29 of the Red Herring Prospectus.

#### SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A summary of outstanding litigation proceedings involving our Company, our Promoters, Directors and our Group Company, as on the date of this Red Herring Prospectus as disclosed in the section titled **"Outstanding Litigation and Material Developments"** in terms of the SEBI (ICDR) Regulations and the Materiality Policy is provided below:

(₹ in lakhs)

| Sr. No. | Name of individual/ entity              | Criminal Proceedings | Tax proceedings | Statutory/ Regulatory proceeding | Disciplinary actions by the SEBI or stock Exchanges against our Promoters | Material civil litigation | Aggregate amount involved |
|---------|---|----------------------|-----------------|----------------------------------|---|---------------------------|---------------------------|
| 1.      | <b>Company</b>                          |                      |                 |                                  |   |                           |                           |
|         | By the Company                          | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
|         | Against the Company                     | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
| 2.      | <b>Directors (Other than Promoters)</b> |                      |                 |                                  |   |                           |                           |
|         | By the Directors                        | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
|         | Against the Directors                   | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
| 3.      | <b>Promoters</b>                        |                      |                 |                                  |   |                           |                           |
|         | By the Promoters                        | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
|         | Against the Promoters                   | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
| 4.      | <b>Subsidiaries</b>                     |                      |                 |                                  |   |                           |                           |
|         | By the Subsidiaries                     | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
|         | Against the Subsidiaries                | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
| 5.      | <b>Group Companies</b>                  |                      |                 |                                  |   |                           |                           |
|         | By the Group Companies                  | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |
|         | Against the Group Companies             | Nil                  | Nil             | Nil                              | Nil   | Nil                       | Nil                       |

For further details, see "Outstanding Litigation and Material Developments" on page 214 of the RHP.

- A. Brief details of top 5 material outstanding litigations against the company and amount involved - **NIL**
- B. Regulatory Action, if any - disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any (200 – 300-word limit in total) - **NIL**
- C. Brief details of outstanding criminal proceedings against Promoters (200- 300-word limit in total) – **NIL**

#### ANY OTHER IMPORTANT INFORMATION AS PER BRML / ISSUER COMPANY - NIL

#### DECLARATION BY THE COMPANY

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, and the regulations or guidelines issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992 as the case may be, have been complied with and no statement made in this Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, and the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the disclosures and statements made in this Red Herring Prospectus are true and correct.

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**ABS MARINE SERVICES LIMITED**  
**CIN: U71120TN1992PLC023705**

Our Company was originally incorporated as 'ABS Marine Services Private Limited' a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated October 27, 1992, issued by the Registrar of Companies, Tamil Nadu ("RoC"). Subsequently, the name of the company was changed from ABS marine Services Private Limited' to 'ABS Marine Services Limited', upon conversion into public company, pursuant to a special resolution passed by the shareholders of our Company on September 27, 2023, and a fresh certificate of incorporation consequent to conversion was issued by the RoC on October 23, 2023. Our Company's Corporate Identity Number is U71120TN1992PLC023705. For details relating to change in the Registered Office of our Company, please refer to "History and Certain Corporate Matters" on page 159.

**Registered Office:** : Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu;  
**Telephone:** 044- 42914135/155; **Email:** cs@absmarine.com; **Website:** www.absmarine.com;  
**Contact Person:** Mr. Ganesh Saikrishna, Company Secretary & Compliance Officer;  
**Corporate Identification Number:** U71120TN1992PLC023705

**OUR PROMOTERS: CAPT. P B NARAYANAN, MS. SHREELATHA NARAYANAN, MS.ARATHI NARAYANAN AND CAPT. JEEVAN KRISHNAN SANJEEVAN**

PUBLIC ISSUE OF 65,50,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH ("EQUITY SHARES") OF ABS MARINE SERVICES LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (INCLUDING A SECURITIES PREMIUM OF ₹ [•] PER EQUITY SHARE) ("ISSUE PRICE"), AGGREGATING UP TO ₹ [•] LAKHS (THE "ISSUE"). 4,10,000 EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 61,40,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE AGGREGATING TO ₹ [•] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.68 % AND 25.01 % RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

**GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES**

*This General Information Document ("GID") highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013, Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018. Applicants shall not construe the contents of this General Information Document as legal advice and shall consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Applicants shall rely on their own examination of the Issuer and the Issue and shall carefully read the Red Herring Prospectus before Investing in the Issue.*

*Disclaimer: The General Information Document is provided by SEBI under SEBI Circular SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated march 17, 2020 afterwards SEBI through its circular SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 proposed the reduced timelines for listing of shares in Public Issue from existing T+6 days to T+3 days.*

**The new frame work under the T+3 days listing will be as follows:**

| Sequence of Activities  | Listing within T+3 days (T is Issue Closing Date)   |
|---|---|
| <b>Application Submission by Investors</b>  | <p>Electronic Applications (Online ASBA through 3-in-1 accounts) — <b>Upto 5 pm on T day.</b></p> <p>Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA etc) — <b>Upto 4 pm on T day.</b></p> <p>Electronic Applications (Syndicate Non-Retail, Non- Individual Applications) — <b>Upto 3 pm on T day.</b></p> |
|   | <p>Physical Applications (Bank ASBA) — <b>Upto 1 pm on T day.</b></p> <p>Physical Applications (Syndicate Non-Retail, Non- Individual Applications of QIBs and NIIs) — <b>Upto 12 pm on T day</b> and Syndicate members shall transfer such applications to banks <b>before 1 pm on T day.</b></p>  |
| <b>Bid Modification</b>   | From Issue opening date up to <b>5 pm on T day</b>  |
| <b>Validation of bid details with depositories</b>  | From Issue opening date up to <b>5 pm on T day</b>  |
| <b>Reconciliation of UPI mandate transactions</b> (Based on the guidelines issued by NPCI from time to time):<br><br><p>Among Stock Exchanges – Sponsor Banks – NPCI and NPCI – PSPs/TPAPs** – Issuer Banks;</p> <p>Reporting formats of bid information, UPI analysis report and compliance timelines.</p> | <p>On Daily basis</p> <p>Merchant Bankers to submit to SEBI, sought. as and when</p>  |
| <b>UPI Mandate acceptance time</b>  | <b>T day – 5 pm</b>   |
| <b>Issue Closure</b>  | <p><b>T day – 4 pm</b> for QIB and NII categories</p> <p><b>T day – 5 pm</b> for Retail and other reserved categories</p>   |
| <b>Third party check on UPI applications</b>  | On daily basis and to be completed before <b>9:30 AM on T+1 day.</b>  |
| <b>Third party check on Non-UPI applications.</b>   | On daily basis and to be completed before <b>1 pm on T+1 day.</b>   |
| <b>Submission of final certificates:-</b><br><b>-For UPI from Sponsor Bank</b>  | <p>UPI ASBA – Before 09:30 pm on T day.</p> <p>All SCSBs for Direct ASBA – Before 07:30 pm on T day</p>   |

|  |   |
|--|---|
| <b>- For Bank ASBA, from all SCSBs<br/>- For syndicate ASBA</b>  | Syndicate ASBA - Before 07:30 pm on T day   |
| <b>Finalization of rejections and completion of basis</b>  | Before 6 pm on T+1 day.   |
| <b>Approval of basis by Stock Exchange</b>   | Before 9 pm on T+1 day.   |
| <b>Issuance of fund transfer instructions in separate files for debit and unblock.<br/>For Bank ASBA and Online ASBA – To all SCSBs<br/>For UPI ASBA – To Sponsor Bank</b> | Initiation not later than 09:30 am on T+2 day; Completion before 2 pm on T+2 day for fund transfer; Completion before 4 pm on T+2 day for unblocking. |
| <b>Corporate action execution for credit of shares</b>   | Initiation before 2 pm on T+2 day<br>Completion before 6 pm on T+2 day  |
| <b>Filing of listing application with Stock Exchanges and issuance of trading notice</b>   | Before 7:30 pm on T+2 day   |
| <b>Publish allotment advertisement</b>   | On website of Issuer, Merchant Banker and RTI - before 9 pm on T+2 day.<br>In newspapers – On T+3 day but not later than T+4 day                      |
| <b>Trading starts</b>  | T+3 day   |

**\*\*PSPs/TPAPs = Payment Service Providers/Third Party Application Provider**

SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, has introduced an alternate payment mechanism using Unified Payments Interface (UPI) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019. With effect from July 1, 2019, with respect to Application by retail individual investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). SEBI has vide its circular SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 extended the timeline for implementation of Phase II till March 31, 2020. On March 30, 2020 wide circular number SEBI/HO/CFD/DIL2/CIR/P/2 SEBI has further extended UPI Phase II timeline till further notice.

Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by retail individual investors ("UPI Phase III"), as may be prescribed by SEBI. Accordingly, the issue will be made under UPI Phase II, unless UPI Phase III becomes effective and applicable on or prior to the Bid / Offer Opening Date. The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: 4 SEBI/ HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/ P/2021/2480/1/M dated March 16, 2021 and as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 April 20, 2022, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/2022/75 dated May 30, 2022 and any subsequent circulars or notifications issued by SEBI in this regard. The final reduced timeline of T+3 days for the UPI Mechanism for applications by UPI Bidders ("UPI Phase III"), and modalities of the implementation of UPI Phase III maybe notified and made effective subsequently as may be prescribed by SEBI. SEBI, vide its circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 (the "T+3 Circular"), has made reduced timeline of T+3 days effective on a voluntary basis for all public issues opening on or after September 1, 2023 and on a mandatory basis for all public issues opening on or after December 1, 2023. for more details, please refer the page no. 1 of this General Information Document.

**Merchant Banker shall be the nodal entity for any issues arising out of public issuance process.**

***In terms of regulation 23(5) and regulation 271 of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, the timelines and processes mentioned in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and lead managers shall continue to coordinate with intermediaries involved in the said process. For delayed unblock applications, investor must be compensated at a uniform rate of Rs. 100/- per day for the entire duration of delay since 'T+4'. Merchant banker will fix the liability on the intermediary responsible for the delay in unblocking.***

**Important Note:** This General Information Document relates to the Public Issue of Equity Shares of ₹10/- each fully paid of

ABS Marine Services Limited (“Issuer” or the “Company”) for an aggregate amount of ₹ [●] Lakhs (“the Issue”) in Terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 (As amended from time to time), under the Book Building Mode and are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited i.e., NSE Emerge. Accordingly, the Investors are advised to refer to the particulars of this GID in context of Book Building Issue being made under Chapter IX of the SEBI (ICDR) Regulations, 2018.



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## SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken through the Book-Building Process as well as to the Fixed Price Issues. The purpose of the **“General Information Document for Investing in Public Issues”** is to provide general guidance to potential Bidders/ Applicants in IPOs and FPOs, and on the processes and procedures governing IPOs and FPOs, undertaken in accordance with the provisions of the SEBI (ICDR) Regulations, 2018.

Bidders/ Applicants should note that investment in equity and equity related securities involves risk and Bidder/ Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue are set out in the Red Herring Prospectus (**“RHP”**)/ Prospectus filed by the Issuer with the Registrar of Companies (**“RoC”**). Bidders/ Applicants should carefully read the entire RHP/ Prospectus, the Bid cum Application Form/ Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the RHP/Prospectus, the disclosures in the RHP/ Prospectus shall prevail. The RHP/ Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the BRLM(s) to the Issue and on the website of Securities and Exchange Board of India (**“SEBI”**) at [www.sebi.gov.in](http://www.sebi.gov.in).

For the definitions of capitalized terms and abbreviations used herein Bidders/ Applicants may refer to the section **“Glossary and Abbreviations”**.

## SECTION 2: BRIEF INTRODUCTION TO IPOs/ FPOs

### 2.1. Initial public Issue (IPO)

An IPO means an Issue of specified securities by an unlisted Issuer to the public for subscription and may include an Issue for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

### 2.2. Further public Issue (FPO)

An FPO means an Issue of specified securities by a listed Issuer to the public for subscription and may include Issue for Sale of specified securities to the public by any existing holder of such securities in a listed Issuer.

### 2.3. Other Eligibility Requirements:

An Issuer proposing to undertake an IPO or an FPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, the SEBI LODR Regulations, the Companies Act, 2013 (to the extent notified and in effect), the SCRR, industry-specific regulations, if any, and other applicable laws for the time being in force.

For details in relation to the above Bidders/Applicants may refer to the RHP/Prospectus.

### 2.4. Types of Public Issues – Fixed Price Issues and Book Built Issues

In accordance with the provisions of the SEBI ICDR Regulations, an Issuer can either determine the Issue Price through the Book Building Process ("**Book Built Issue**") or undertake a Fixed Price Issue ("**Fixed Price Issue**").

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-Issue advertisement was given at least two Working Days before the Bid/ Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/ Issue Opening Date, in case of an FPO and determine the Issue Price at a later date before registering the Prospectus with the Registrar of Companies.

The Floor Price or the Issue price cannot be lesser than the face value of the securities.

Bidders/Applicants should refer to the RHP/Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

### 2.5. Issue Period

The Issue shall be kept open for a minimum of three Working Days (for all categories of Bidders/Applicants) and not more than ten Working Days. Bidders/Applicants are advised to refer to the Bid cum Application Form and Abridged Prospectus or RHP/Prospectus for details of the Bid/ Issue Period. Details of Bid/ Issue Period are also available on the website of the Stock Exchange(s).

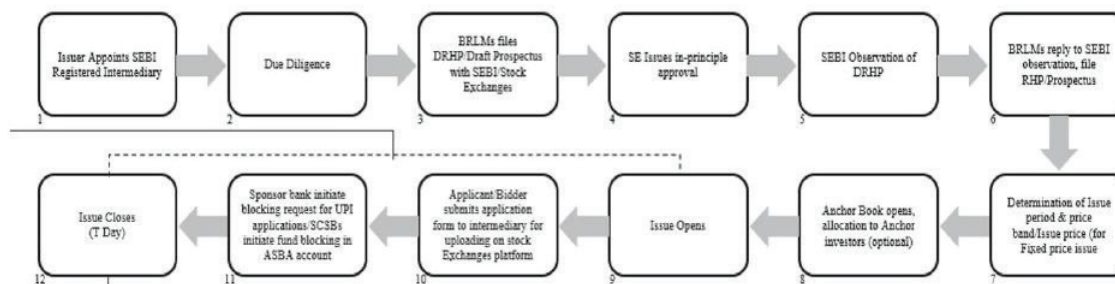
In case of a Book Built Issue, the Issuer may close the Bid/ Issue Period for QIBs one Working Day prior to the Bid/ Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision in the Price Band in Book Built Issues the Bid/ Issue Period may be extended by at least three Working Days, subject to the total Bid/ Issue Period not exceeding ten Working Days. For details of any revision of the Price Band, Bidders/ Applicants may check the announcements made by the Issuer on the websites of the Stock Exchanges and the BRLM(s), and the advertisement in the newspaper(s) issued in this regard.

In case of force majeure, banking strike or similar circumstances, the Issuer may, for reasons to be recorded in writing, extend the bidding (Issue) period for a minimum period of three working days, subject to the total Bid/ Issue Period not exceeding 10 Working Days.

### 2.6. Flowchart of Timelines

A flow chart of process flow in Fixed Price and Book Built Issues is as follows. Bidders/ Applicants may note that this is not applicable for Fast Track FPOs.:

### Flow chart of timeline for Phase III



| Sequence of Activities   | Listing within T+3 days (T is Issue Closing Date)   |
|--|---|
| <b>Application Submission by Investors</b>   | <p>Electronic Applications (Online ASBA through 3-in-1 accounts) — <b>Upto 5 pm on T day.</b></p> <p>Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA etc) — <b>Upto 4 pm on T day.</b></p> <p>Electronic Applications (Syndicate Non-Retail,</p> <p>Physical Applications (Bank ASBA) — <b>Upto 1 pm on T day.</b></p> <p>Physical Applications (Syndicate Non-Retail, Non- Individual Applications of QIBs and NIIs) — <b>Upto 12 pm on T day</b> and Syndicate members shall transfer such applications to banks <b>before 1 pm on T day.</b></p> |
| <b>Bid Modification</b>  | From Issue opening date up to <b>5 pm on T day</b>  |
| <b>Validation of bid details with depositories</b>   | From Issue opening date up to <b>5 pm on T day</b>  |
| <b>Reconciliation of UPI mandate transactions</b> (Based on the guidelines issued by NPCI from time to time):<br><br>Among Stock Exchanges – Sponsor Banks – NPCI and NPCI — PSPs/TPAPs** — Issuer Banks;<br><br>Reporting formats of bid information, UPI analysis report and compliance timelines. | On Daily basis<br><br>Merchant Bankers to submit to SEBI, sought.as and when  |
| <b>UPI Mandate acceptance time</b>   | <b>T day – 5 pm</b>   |
| <b>Issue Closure</b>   | <b>T day – 4 pm</b> for QIB and NII categories<br><b>T day – 5 pm</b> for Retail and other reserved categories  |

|  |   |
|--|---|
| <b>Third party check on UPI applications</b>   | On daily basis and to be completed before <b>9:30 AM on T+1 day</b> .   |
| <b>Third party check on Non- UPI applications.</b>   | On daily basis and to be completed before <b>1 pm on T+1 day</b> .  |
| <b>Submission of final certificates:</b><br><b>-For UPI from Sponsor Bank</b><br><b>- For Bank ASBA, from all SCSBs</b><br><b>- For syndicate ASBA</b>                                 | UPI ASBA – Before 09:30 pm on T day.<br><br>All SCSBs for Direct ASBA – Before 07:30 pm on T day<br><br>Syndicate ASBA - Before 07:30 pm on T day     |
| <b>Finalization of rejections and completion of basis</b>  | Before 6 pm on T+1 day.   |
| <b>Approval of basis by Stock Exchange</b>   | Before 9 pm on T+1 day.   |
| <b>Issuance of fund transfer instructions in separate files for debit and unblock.</b><br><b>For Bank ASBA and Online ASBA – To all SCSBs</b><br><b>For UPI ASBA – To Sponsor Bank</b> | Initiation not later than 09:30 am on T+2 day; Completion before 2 pm on T+2 day for fund transfer; Completion before 4 pm on T+2 day for unblocking. |
| <b>Corporate action execution for credit of shares</b>   | Initiation before 2 pm on T+2 day<br>Completion before 6 pm on T+2 day  |
| <b>Filing of listing application with Stock Exchanges and issuance of trading notice</b>   | Before 7:30 pm on T+2 day   |
| <b>Publish allotment advertisement</b>   | On website of Issuer, Merchant Banker and RTI - before 9 pm on T+2 day.<br>In newspapers – On T+3 day but not later than T+4 day                      |
| <b>Trading starts</b>  | T+3 day   |

In accordance with BSE Circular No: 20220803-40 and NSE Circular No: 25/2022, each dated August 3, 2022, for all pending UPI Mandate Requests, the Sponsor Banks shall initiate requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 5:00 pm on the Bid/Issue Closing Date.



### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

***Each Bidder/Applicant should check whether it is eligible to apply under applicable law.*** Furthermore, certain categories of Bidders/Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or to hold Equity Shares, in excess of certain limits or in specific sectors as specified under applicable law. Bidders/Applicants are requested to refer to the RHP/Prospectus for more details.

Subject to the above, an illustrative list of Bidders/Applicants is as follows:

- Indian nationals resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the application is being made in the name of the HUF in the Bid Cum Application Form as follows: —Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;
- Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
- Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Bidders category;
- Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- Foreign Venture Capital Investors registered with the SEBI;
- Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- Pension Funds and Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Multilateral and bilateral development financial institution;
- Eligible QFIs;
- Insurance funds set up and managed by army, navy or air force of the Union of India;
- Insurance funds set up and managed by the Department of Posts, India;
- Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

#### **Applications not to be made by:**

1. Minors (except through their Guardians)
2. Partnership firms or their nominations
3. Foreign Nationals (except NRIs)
4. Overseas Corporate Bodies

**As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Bid Cum Application Form, the OCB shall be eligible to be considered for share allocation.**

## SECTION 4: APPLYING IN THE ISSUE

**Book Built Issue:** Bidders should only use the specified Bid cum Application Form bearing stamp of a Designated Intermediary as available or downloaded from the websites of the Stock Exchanges.

Bid cum Application Forms are available with the Designated Intermediaries at the Bidding Centres and at the registered office of the Issuer. Electronic Bid cum Application Forms will be available on the websites of the Stock Exchanges at least one day prior to the Bid/ Issue Opening Date. For further details regarding availability of Bid cum Application Forms, Bidders may refer to the RHP/Prospectus and advertisements in the newspaper(s). For Anchor Investors, Bid cum Application Forms shall be available at the offices of the BRLMs.

**Fixed Price Issue:** Applicants should only use the specified Bid cum Application Form bearing the stamp of the Designated Intermediary as available or downloaded from the websites of the Stock Exchanges. Application Forms will also be available with the Designated Branches of the SCSBs and at the registered office of the Issuer. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Bidders/Applicants should ensure that they apply in the appropriate category. The prescribed color of the Bid cum Application Form for various categories of Bidders/Applicants is as follows:

| Category  | Color of the Bid Cum Application Form |
|---|---------------------------------------|
| Resident Indian, Eligible NRIs applying on a non-repatriation basis | White                                 |
| NRIs applying on a repatriation basis, FPIs                         | Blue                                  |
| Anchor Investors  | White                                 |

Securities issued in an IPO can only be in dematerialized form in accordance with Section 29 of the Companies Act, 2013. Bidders/Applicants will not have the option of getting the Allotment of specified securities in physical form.

### 4.1. INSTRUCTIONS FOR FILLING THE BID CUM APPLICATION FORM/ APPLICATION FORM

Bidders/Applicants may note that Bid cum Application Form not filled completely or correctly as per instructions provided in this GID, the RHP/Prospectus and the Bid cum Application Form/Application Form are liable to be rejected.

Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form.

The samples of the Bid cum Application Form for resident Bidders and the Bid cum Application Form for non-resident Bidders are reproduced below:

## Application Form – For Residents

**COMMON  
BID CUM  
APPLICATION  
FORM**

### ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - R

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007 Tamil Nadu  
Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;  
E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN: U71120TN1992PLC023705

FOR RESIDENT INDIANS INVESTORS,  
INCLUDING RESIDENT QIBs, NON  
INSTITUTIONAL BIDDERS, RETAIL  
INDIVIDUAL BIDDERS AND ELIGIBLE NRIs  
APPLYING ON A NON-REPATRIATION BASIS



To,  
The Board of Directors  
ABS MARINE SERVICES LIMITED

**100% BOOK BUILT OFFER**  
**ISIN: INE0QRV01016**

**Bid Cum  
Application  
Form No.**

|   |  |   |
|---|--|---|
| SYNDICATE MEMBER'S STAMP & CODE         | SYNDICATE/ SUB SYNDICATE/ REGISTERED BROKER'S /<br>SCSB / CDP / RTA STAMP & CODE | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b><br>Mr. /Ms. /M/s. _____<br>_____<br>Address _____<br>_____<br>Email _____<br>Tel. No (with STD code) / Mobile _____ |
| SUB-BROKER'S / SUB-AGENT'S STAMP & CODE | SCSB BRANCH STAMP & CODE   | <b>2. PAN OF SOLE/FIRST BIDDER</b><br>_____   |
| BANK BRANCH SERIAL NO.                  | SCSB SERIAL NO.  |   |

|   |   |
|---|---|
| <b>3. BIDDER'S DEPOSITORY ACCOUNT DETAILS</b> | <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL |
|---|---|

For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.

| 4. BID OPTIONS (Only Retail individual Bidders can BID at "Cut-Off") |   |   |   |   |   |   |   |   |   |                 |           |  |  |  | 5. CATEGORY                  |   |
|--|---|---|---|---|---|---|---|---|---|-----------------|-----------|--|--|--|------------------------------|---|
| Bid Options  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |   |   |   |   |   |   |   | Price per Equity Share (₹) / "Cut-off"<br>(Price in multiples of ₹ 10/- only) (In Figures only) |                 |           |  |  |  | "Cut-Off"<br>(Please ✓/tick) |   |
|  | 8   | 7 | 6 | 5 | 4 | 3 | 2 | 1 | Bid Price   | Retail Discount | Net Price |  |  |  |                              |   |
| Option 1   |   |   |   |   |   |   |   |   |   |                 |           |  |  |  | <input type="checkbox"/>     | <input type="checkbox"/> Retail Individual Bidder |
| (OR) Option 2  |   |   |   |   |   |   |   |   |   |                 |           |  |  |  | <input type="checkbox"/>     | <input type="checkbox"/> Non Institutional Bidder |
| (OR) Option 3  |   |   |   |   |   |   |   |   |   |                 |           |  |  |  | <input type="checkbox"/>     | <input type="checkbox"/> QIB                      |

#### 6. INVESTOR STATUS

- ☐ Individual(s) - IND  
☐ Hindu Undivided Family\* - HUF  
☐ Non-Resident Indians - NRI  
 (Non-Repatriation basis)  
☐ Bodies Corporate - CO  
☐ Banks & Financial Institutions - FI  
☐ Mutual Funds - MF  
☐ National Investment Funds - NIF  
☐ Insurance Funds - IF  
☐ Insurance Companies - IC  
☐ Venture Capital Funds - VCF  
☐ Alternate Investment Funds - AIF  
☐ Systematically Important NBFCs  
☐ All entities other than QIBs, Bodies  
 Corporates and Individuals - NOH  
☐ Others (Please Specify) \_\_\_\_\_

\*HUF  
Should apply only through Karta (Application by HUF would be treated on par with individual)

| 7. PAYMENT DETAILS [IN CAPITAL LETTERS]                |  |  |  |  |  |  |  |  |  |  |  |  |  |  | PAYMENT OPTION : FULL PAYMENT <input checked="" type="checkbox"/> PART PAYMENT <input type="checkbox"/> |  |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|---|--|
| Amount Blocked (₹ in Figures) _____ (₹ in words) _____ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| ASBA Bank A/c No. _____                                |  |  |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| Bank Name & Branch _____                               |  |  |  |  |  |  |  |  |  |  |  |  |  |  |   |  |
| OR UPI ID _____ (Maximum 45 characters)                |  |  |  |  |  |  |  |  |  |  |  |  |  |  |   |  |

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT ("GID") FOR INVESTING IN PUBLIC OFFER AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.

|   |  |   |
|---|--|---|
| <b>8A. SIGNATURE OF SOLE / FIRST BIDDER</b><br>_____<br>Date: _____, 2024 | <b>8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b><br>I/We authorize the SCSB to do all acts as are necessary to make the Application in the offer<br>1) _____<br>2) _____<br>3) _____ | <b>MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER/ REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP (Acknowledging upload of Bid in Stock Exchange System)</b><br>_____ |
|---|--|---|



### ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - R

Acknowledgement Slip for  
Members of the Syndicate/  
Sub-Syndicate Member/Registered  
Broker/SCSB/CDP/RTA/Agent

**Bid Cum  
Application  
Form No.**

PAN of Sole / First Bidder

|             |                               |                    |                                  |
|-------------|-------------------------------|--------------------|----------------------------------|
| DPID / CLID | Amount Blocked (₹ in figures) | Bank Name & Branch | Stamp & Signature of SCSB Branch |
|             | ASBA Bank A/c No./UPI ID      |                    |                                  |
|             | Received from Mr./Ms./M/s.    |                    |                                  |
|             | Telephone / Mobile            | Email              |                                  |

|   |   |   |
|---|---|---|
| <b>ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - R</b><br>Option 1    Option 2    Option 3<br>No. of Equity Shares<br>Bid Price<br>Amount Blocked (₹ in figures)<br>ASBA Bank A/c No. / UPI ID:<br>Bank Name & Branch: | Stamp & Signature of Member of the<br>Syndicate/Sub- Syndicate Member/<br>Registered Broker/SCSB/CDP/RTA/Agent<br>_____ | <b>Name of Sole / First Bidder</b><br>_____<br><b>Acknowledgment Slip for Bidder</b><br><b>Bid Cum Application Form No.</b> |
|---|---|---|

Important Note: Application made using third party UPI ID or ASBA Bank A/c are liable to be rejected.

**ABS MARINE SERVICES LIMITED** 1

# Application Form – For Non – Residents

COMMON  
BID CUM  
APPLICATION  
FORM



## ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - NR

Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007 Tamil Nadu;  
Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;  
E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN:U71120TN1992PLC023705

To,  
The Board of Directors  
ABS MARINE SERVICES LIMITED

100% BOOK BUILT OFFER  
ISIN: INE0QRV01016

Bid Cum  
Application  
Form No.

FOR NON-RESIDENTS, INCLUDING ELIGIBLE NRIs, FPIs, FVCIs AND REGISTERED MULTI LATERAL AND BILATERAL DEVELOPMENT FINANCIAL INSTITUTIONS ETC. APPLYING ON A REPATRIATION BASIS

|   |   |
|---|---|
| SYNDICATE MEMBER'S STAMP & CODE         | SYNDICATE/ SUB SYNDICATE/ REGISTERED BROKER'S / SCSB / CDP / RTA STAMP & CODE |
| SUB-BROKER'S / SUB-AGENT'S STAMP & CODE | SCSB BRANCH STAMP & CODE  |
| BANK BRANCH SERIAL NO.                  | SCSB SERIAL NO.   |

|   |  |
|---|--|
| <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b> |  |
| Mr. /Ms. /M/s.  |  |
| Address   |  |
| Email   |  |
| Tel. No (with STD code) / Mobile                          |  |
| <b>2. PAN OF SOLE/FIRST BIDDER</b>                        |  |

|   |                               |                               |
|---|-------------------------------|-------------------------------|
| <b>3. BIDDER'S DEPOSITORY ACCOUNT DETAILS</b> | <input type="checkbox"/> NSDL | <input type="checkbox"/> CDSL |
|---|-------------------------------|-------------------------------|

For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID.

| <b>4. BID OPTIONS (Only Retail individual Bidders can BID at "Cut-Off").</b> |   |   |   |   |   |   |   |   |   | <b>5. CATEGORY</b> |           |  |                                |                          |
|--|---|---|---|---|---|---|---|---|---|--------------------|-----------|--|--------------------------------|--------------------------|
| Bid Options  | No. of Equity Shares Bid (In Figures)<br>(Bids must be in multiples of Bid Lot as advertised) |   |   |   |   |   |   |   | Price per Equity Share (₹) / "Cut-off"<br>(Price in multiples of ₹ 10/- only) (In Figures only) |                    |           |  | "Cut-Off"<br>(Please (✓) tick) |                          |
|  | 8   | 7 | 6 | 5 | 4 | 3 | 2 | 1 | Bid Price   | Retail Discount    | Net Price |  |                                |                          |
| Option 1   |   |   |   |   |   |   |   |   |   |                    |           |  |                                | <input type="checkbox"/> |
| (OR) Option 2  |   |   |   |   |   |   |   |   |   |                    |           |  |                                | <input type="checkbox"/> |
| (OR) Option 3  |   |   |   |   |   |   |   |   |   |                    |           |  |                                | <input type="checkbox"/> |

|  |
|--|
| <b>6. INVESTOR STATUS</b>  |
| <input type="checkbox"/> Non-Resident Indian(s)<br>(Repatriation basis) - NRI                              |
| <input type="checkbox"/> Registered Bilateral and Multilateral<br>Development Financial Institutions - RBM |
| <input type="checkbox"/> Foreign Venture Capital Investor - FVCI   |
| <input type="checkbox"/> Foreign Portfolio Investor - FPI  |
| <input type="checkbox"/> All entities other than QIBs,<br>Bodies Corporate and Individuals - NOH           |
| <input type="checkbox"/> Other QIBs (Please Specify) - OTH   |

|  |   |
|--|---|
| <b>7. PAYMENT DETAILS [IN CAPITAL LETTERS]</b> | <b>PAYMENT OPTION : FULL PAYMENT <input checked="" type="checkbox"/> PART PAYMENT <input checked="" type="checkbox"/></b> |
| Amount Blocked<br>(₹ in Figures)               | (₹ in words)  |
| ASBA Bank A/c No.                              |   |
| Bank Name & Branch<br>OR<br>UPI ID             |   |
| (Maximum 45 characters)                        |   |

I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID CUM APPLICATION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT ("GID") FOR INVESTING IN PUBLIC OFFERS AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID CUM APPLICATION FORM GIVEN OVERLEAF.

|   |  |  |
|---|--|--|
| <b>8A. SIGNATURE OF SOLE / FIRST BIDDER</b> | <b>8 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)</b>   | <b>MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER/ REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP (Acknowledging upload of Bid in Stock Exchange System)</b> |
| Date: ....., 2024                           | I/We authorize the SCSB to do all acts as are necessary to make the Application in the offer<br>1) _____<br>2) _____<br>3) _____ |  |

TEAR HERE

|                               |   |  |                              |
|-------------------------------|---|--|------------------------------|
|                               | <b>ABS MARINE SERVICES LIMITED- INITIAL PUBLIC OFFER - NR</b> | Acknowledgement Slip for Members of the Syndicate/Sub-Syndicate Member/Registered Broker/SCSB/ CDP/RTA / Agent | Bid Cum Application Form No. |
| DPID / CLID                   |   | PAN of Sole / First Bidder   |                              |
| Amount Blocked (₹ in figures) | Bank Name & Branch  | Stamp & Signature of SCSB Branch   |                              |
| ASBA Bank A/c No./UPI ID      |   |  |                              |
| Received from Mr./Ms./M/s.    |   |  |                              |
| Telephone / Mobile            | Email   |  |                              |

TEAR HERE

| <b>ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - NR</b> | <table border="1"> <tr> <th></th> <th>Option 1</th> <th>Option 2</th> <th>Option 3</th> </tr> <tr> <td>No. of Equity Shares</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Bid Price</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Amount Blocked (₹ in figures)</td> <td></td> <td></td> <td></td> </tr> <tr> <td>ASBA Bank A/c No. / UPI ID:</td> <td colspan="3"></td> </tr> <tr> <td>Bank Name &amp; Branch:</td> <td colspan="3"></td> </tr> </table> |          | Option 1 | Option 2 | Option 3 | No. of Equity Shares |  |  |  | Bid Price |  |  |  | Amount Blocked (₹ in figures) |  |  |  | ASBA Bank A/c No. / UPI ID: |  |  |  | Bank Name & Branch: |  |  |  | <b>Stamp &amp; Signature of Member of the Syndicate/Sub-Syndicate Member/ Registered Broker/SCSB/CDP/RTA/Agent</b><br><br><b>Name of Sole / First Bidder</b><br><br><b>Acknowledgment Slip for Bidder</b><br><br><b>Bid Cum Application Form No.</b> |
|--|---|----------|----------|----------|----------|----------------------|--|--|--|-----------|--|--|--|-------------------------------|--|--|--|-----------------------------|--|--|--|---------------------|--|--|--|--|
|  | Option 1  | Option 2 | Option 3 |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |
| No. of Equity Shares   |   |          |          |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |
| Bid Price  |   |          |          |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |
| Amount Blocked (₹ in figures)                                  |   |          |          |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |
| ASBA Bank A/c No. / UPI ID:                                    |   |          |          |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |
| Bank Name & Branch:  |   |          |          |          |          |                      |  |  |  |           |  |  |  |                               |  |  |  |                             |  |  |  |                     |  |  |  |  |

Important Note: Application made using third party UPI ID or ASBA Bank A/c are liable to be rejected.

ABS MARINE SERVICES LIMITED 1

#### 4.1.1. FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST BIDDER/APPLICANT

- (a) Bidders/Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.
- (b) **Mandatory Fields:** Bidders/Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Bidders/Applicants should note that the contact details mentioned in the Bid-cum Application Form/Application Form may be used to dispatch communications (including letters notifying the unblocking of the bank accounts of Bidders (other than Anchor Investors) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid cum Application Form may be used by the Issuer, Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- (c) **Joint Bids/Applications:** In the case of Joint Bids, the Bids should be made in the name of the Bidders whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidders would be required in the Bid cum Application Form/Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- (d) **Impersonation:** Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

“Any person who:

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447.”

The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

- (e) **Nomination Facility to Bidder/Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. For Allotment of the Equity Shares in dematerialized form, there will be no separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders/Applicants should inform their respective DP.

#### 4.1.2. FIELD NUMBER 2: PAN OF SOLE/FIRST BIDDER/APPLICANT

- (a) PAN (of the sole/ first Bidder/Applicant) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- (b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids/Applications on behalf of the Central or State Government, Bids/Applications by officials appointed by the courts and Bids/Applications by Bidders/Applicants residing in Sikkim (—PAN Exempted Bidders/Applicants). Consequently, all Bidders/Applicants, other than the PAN Exempted Bidders/Applicants, are required to disclose their PAN in the Bid cum Application Form/Application Form, irrespective of the Bid/Application Amount. A Bid cum Application Form/Application Form without PAN, except in case of PAN Exempted Bidders/Applicants, is liable to be rejected. Bids/Applications by the Bidders/Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- (c) The exemption for the PAN Exempted Bidders/Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficial owner by a suitable description in the PAN field and the beneficiary account remaining in —active status; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- (d) Bid cum Application Forms/Application Forms which provide the General Index Register Number instead of PAN may be rejected.



Bids/Applications by Bidders whose demat accounts have been suspended for credit\* are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as Inactive demat accounts and Demographic Details are not provided by depositories.

#### 4.1.3. FIELD NUMBER 3: BIDDERS/APPLICANTS DEPOSITORY ACCOUNT DETAILS

- (a) Bidders/Applicants should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form/Application Form. The DP ID and Client ID provided in the Bid cum Application Form/Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form/Application Form is liable to be rejected.
- (b) Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form/Application Form is active.
- (c) Bidders/Applicants should note that on the basis of the PAN, DP ID and Client ID as provided in the Bid cum Application Form/Application Form, the Bidder/Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidder/Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for any correspondence(s) related to the Issue.
- (d) Bidders/Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders/Applicants sole risk.

#### 4.1.4. FIELD NUMBER 4: BID OPTIONS

- (a) Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the Prospectus/RHP by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation at the place where the Issuer's registered office is situated, at least two Working Days before Bid/ Issue Opening Date in case of an IPO, and at least one Working Day before Bid/ Issue Opening Date in case of an FPO.
- (b) The Bidders may Bid at or above Floor Price or within the Price Band for IPOs /FPOs undertaken through the Book Building Process. In the case of Alternate Book Building Process for an FPO, the Bidders may Bid at Floor Price or any price above the Floor Price (For further details Bidders may refer to (Section 5.6 (e))
- (c) **Cut-Off Price:** Retail Individual Investors or Employees or Retail Individual Shareholders in the Shareholder Reservation Portion (if any) can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs are liable to be rejected.
- (d) **Minimum Application Value and Bid Lot:** The Issuer in consultation with the Book Running Lead Managers may decide the minimum number of Equity Shares for each Bid as prescribed under SEBI Regulations/Circulars. The minimum Bid Lot is accordingly determined by an Issuer on the basis of such minimum application value.
- (e) **Allotment:** The Allotment of specified securities to each RII shall not be less than the minimum Bid Lot, subject to availability of shares in the Retail Category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. For details of the minimum Bid Lot, Bidders may refer to the RHP/Prospectus or the advertisement regarding the Price Band published by the Issuer.

##### 4.1.4.1. Maximum and Minimum Bid Size

- (a) The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Investors and Retail Individual Shareholders must be for such number of shares so as to ensure that the Bid Amount less Discount (as applicable), payable by the Bidder does not exceed ₹ 200,000.

In case the Bid Amount exceeds ₹ 200,000 due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category, with it not being eligible for Discount then such Bid may be rejected if it is at the Cut-off Price.

The maximum bid Amount under the Employee Reservation Portion by an Eligible Employee could not exceed ₹ 500,000. However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion could not exceed ₹ 200,000. Only in the event of an under- subscription in the Employee Reservation Portion post the initial Allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion, for a value in excess of ₹ 200,000, subject to the total Allotment to an Eligible Employee not exceeding ₹ 500,000.

- (b) For NRIs, a Bid Amount of up to ₹ 200,000 may be considered under the Retail Category for the purposes of allocation and

a Bid Amount exceeding ₹ 200,000 may be considered under the Non-Institutional Category for the purposes of allocation.

- (c) Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds ₹ 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to Bid at Cut-off Price\*.
- (d) RIIs may revise or withdraw their bids until the Bid/ Issue Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after bidding and all categories of investors are required to pay the Bid Amount upon submission of the Bid.
- (e) In case the Bid Amount reduces to ₹ 200,000 or less due to a revision of the Price Band, Bids by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- (f) For Anchor Investors, if applicable, the Bid Amount shall be least ₹ 2 crores. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors. Bids by various schemes of a Mutual Fund shall be aggregated to determine the Bid Amount. A Bid cannot be submitted for more than 60% of the QIB Category under the Anchor Investor Portion. Anchor Investors cannot withdraw their Bids or lower the size of their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after the Anchor Investor Bid/ Issue Period and are required to pay the Bid Amount at the time of submission of the Bid. In case the Anchor Investor Allocation Price is lower than the Issue Price, the balance amount shall be payable as per the pay-in-date mentioned in the revised CAN. In case the Issue Price is lower than the Anchor Investor Allocation Price, Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice
- (g) A Bid by QIB bidder cannot be submitted for more than the Issue size.
- (h) The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under the applicable laws. It is clarified that, multiple Bids by a FPI Bidder utilizing the multi investment manager structure shall be aggregated for determining the permissible maximum Bid.
- (i) A Bid by NII bidder cannot be submitted for more than the Issue size excluding QIB portion.
- (j) The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the Issue Price, the number of Equity Shares Bid for by a Bidder at or above the Issue Price may be considered for Allotment and the rest of the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process (For details of Bidders may refer to (Section 5.6 (e)).

#### **4.1.4.2. Multiple Bids**

- (a) Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids.  
  
Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid\ cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.
- (b) Bidders are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple Bids:
  - i. All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds and FPIs which utilise the multi investment manager structure of the same beneficial owner as provided under Regulation 20 (4)(d)(xiii) of the SEBI Foreign Portfolio Regulations, 2019, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
  - ii. For Bids from Mutual Funds and FPIs that utilise the multi investment manager structure, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders/ Applicants, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.

- (c) The following Bids may not be treated as multiple Bids:
- i. Bids by Eligible Employees and Retail Individual Shareholders in their respective Reservation Portion as well as Bids made by them in the Net Issue portion in the public category.
  - ii. Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
  - iii. Bids by Mutual Funds submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.
  - iv. Bids by following FPIs, submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs:
    - FPIs which utilise the multi investment manager structure
    - Offshore Derivative Instruments (ODI) which have obtained separate FPI registration for ODI and proprietary derivative investments.
    - Sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration.
    - FPI registrations granted at investment strategy level/sub fund level where a Collective Investment Scheme or fund has multiple investment strategies/sub- funds with identifiable differences and managed by a single investment manager.
    - Multiple branches in different jurisdictions of foreign bank registered as FPIs.
    - Government and Government related investors registered as Category 1 FPIs.
    - Entities registered as Collective Investment Scheme having multiple share classes.

The bids belonging to the aforesaid seven structures and having same PAN may be collated and identified as a single bid in the bidding process. The shares allotted in the bid may be proportionately distributed to the applicant FPIs (with same PAN).
  - v. Bids by Anchor Investors under the Anchor Investor Portion and the QIB Category.

#### **4.1.5. FIELD NUMBER 5 : CATEGORY OF BIDDERS**

- (a) The categories of Bidders identified as per the SEBI ICDR Regulations for the purpose of Bidding, allocation and allotment in the Issue are RIIs, NIIs and QIBs.
- (b) Up to 60% of the QIB Category can be allocated by the Issuer, on a discretionary basis subject to the criteria of minimum and maximum number of Anchor Investors based on allocation size, to the Anchor Investors, in accordance with SEBI ICDR Regulations, with one-third of the Anchor Investor Portion reserved for domestic Mutual Funds subject to valid Bids being received at or above the Issue Price. For details regarding allocation to Anchor Investors, Bidders may refer to the RHP/Prospectus.
- (c) An Issuer can make reservation for certain categories of Bidders/Applicants as permitted under the SEBI ICDR Regulations. For details of any reservations made in the Issue, Bidders/Applicants may refer to the RHP/Prospectus.
- (d) The SEBI ICDR Regulations, specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation Bidder/Applicant may refer to the RHP/Prospectus.

#### **4.1.6. FIELD NUMBER 6: BIDDER STATUS**

- (a) Each Bidder/Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective Allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- (b) Certain categories of Bidders/Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Bidders/Applicants are requested to refer to the RHP/Prospectus for more details.

- (c) Bidders/Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.
- (d) Bidders/Applicants should ensure that their investor status is updated in the Depository records.

#### 4.1.7. FIELD NUMBER 7: PAYMENT DETAILS

- (a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted by RIIs to Designated Intermediaries (other than SCSBs), RIIs providing both, the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application. NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- (b) The full Bid Amount (net of any Discount, as applicable) shall be blocked based on the authorization provided in the Bid cum Application Form. If the Discount is applicable in the Issue, the RIIs and Retail Individual Shareholders and Employees Bidding in the Employee Reservation Portion (if any) should indicate the full Bid Amount in the Bid cum Application Form and the payment shall be blocked for the Bid Amount net of Discount. Only in cases where the RHP/Prospectus indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount Issued, if any.
- (c) RIIs bidding at Cut-off price, the amount shall be blocked based on the Cap Price.
- (d) All QIB and NII Bidders (other than Anchor Investors) can participate in the Issue only through the ASBA mechanism
- (e) RIIs submitting their applications through Designated Intermediaries (other than SCSBs) can participate in the Issue only through the UPI mechanism, using their UPI ID linked with their bank account. RIIs applying in the Issue through the UPI mechanism shall ensure that the name of the bank, with which the RII maintains his account, appears in the list of SCSBs displayed on the SEBI website, which are live on UPI. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Issue are also appearing in the —list of mobile applications for using UPI in public issues displayed on the SEBI website. NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- (f) Bid Amount cannot be paid in cash, cheque, demand draft, through money order or through postal order.
- (g) Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual bidders in initial public Issue (opening on or after May 1, 2022) whose application sizes are up to ₹ 5 lakhs shall use the UPI Mechanism.
- (h) In case of ASBA Bidders (other than 3-in-1 Bids) for a Bid above ₹ 500,000, ensure that the Bid is uploaded only by the SCSBs.

##### 4.1.7.1. Instructions for Anchor Investors:

- (a) Anchor Investors shall submit their Bids only with any of the BRLMs to the Issue.
- (b) Payments should be made either by direct credit, RTGS, NACH or NEFT.
- (c) The Anchor Escrow Bank(s) shall maintain the monies in the Anchor Escrow Account for and on behalf of the Anchor Investors until the Designated Date.

##### 4.1.7.2. Payment instructions for Bidders (other than Anchor Investors)

- (a) **RIIs bidding through Designated Intermediaries** should note that with the introduction of UPI as a payment mechanism, there are three channels of making applications in public issues available to them in UPI Phase II (i.e., from July 1, 2019 until further notice). The three channels for making applications in public issues available to RIIs bidding through Designated Intermediaries are as follows:

| Channel I   | Channel II   | Channel III  |
|---|--|--|
| RIIs may submit the Bid cum Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the | RIIs may submit the Bid cum Application Form online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) | RIIs may submit the Bid Cum Form with any of the Designated Intermediaries (other than SCSBs) and Use his/her UPI ID for the purpose of blocking of funds. |

|  |                                  |  |
|--|----------------------------------|--|
| SCSB) or online. For such applications the existing process of uploading the bid and blocking of funds in the RIIs account by the SCSB would continue. | provided by some of the brokers. |  |
|--|----------------------------------|--|

RIIs bidding in the Issue through UPI shall make such applications only through the SCSBs/mobile applications whose name appears on the SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in) at the following path:

*Home » Intermediaries/Market Infrastructure Institutions » Recognized Intermediaries » Self Certified Syndicate Banks eligible as Issuer Banks for UPI*

*Home » Intermediaries/Market Infrastructure Institutions » Recognized Intermediaries » list of mobile applications for using UPI in public issues*

RIIs whose bank is not live on UPI may use the other alternate channels available to them, i.e., submission of application form with SCSB (Channel I) or using the facility of linked online trading, Demat and bank account (Channel II).

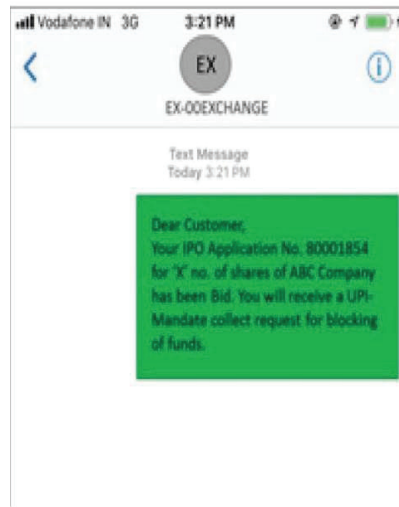
NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.

For UPI Phase III, RIIs will also have the option to use the same channels (as described above) for making applications in a public issue.

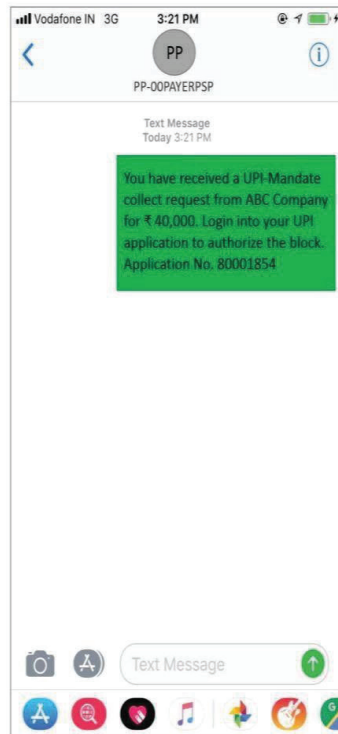
Please see below a graphical illustrative process of the investor receiving and approving the UPI Mandate Request.



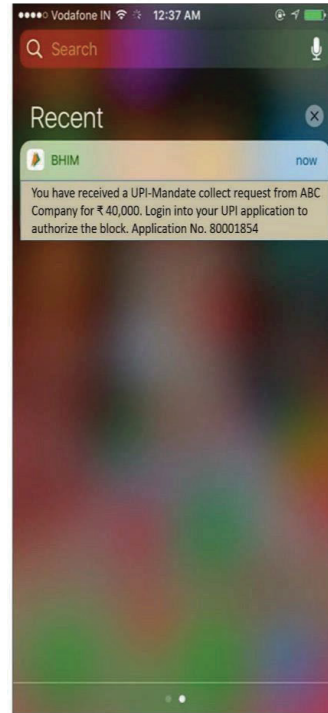
### Illustrative SMS



### Block request SMS to investor



### Block request intimation through UPI application



### 1. Investor UPI application screen

**UPI Mandate**

MANDATE

Create Scan

ACTIVE PENDING COMPLETED

Request From 17 July 2018 14:21

ABC Company  
xyzipo@bank ₹40000.00  
PENDING Application no 80001854 ONETIME

Validity 17 July 2018 > 20 July 2018

DECLINE PROCEED

Click here to view the attachment

This attachment will contain IPO application details of investor

### 2. Sample of IPO details in attachment

Secure | https://i

1 Enter Details

Investor Details

|                 |            |                 |
|-----------------|------------|-----------------|
| Depository Name | DP ID      | Client ID       |
| NSDL            | IN300513   | 14871468        |
| Beneficiary No  | PIN Card   | Investor's Name |
| *               | AAUPF7581P | SHYAM SHARMA    |

IPO Details

|                 |                   |               |
|-----------------|-------------------|---------------|
| Company Name    | IPO Symbol        | Bid Lot       |
| IPO             | SUPREMEENG        | 40000         |
| Face Value      | Maximum Price     | Minimum Price |
| 10.00           | ₹ 32.00           | ₹ 27.00       |
| Cut Off Price   | IPO Start Date    | IPO End Date  |
| ₹ 32.00         | 20 July 2018      | 27 July 2018  |
| Discount Amount | Discount Category |               |
| NA              | *                 |               |

### 3. Post verification of details above

**Create Mandate**

TO

ABC Company  
xyzipo@bank Verified Merchant

Mandate Amount  
₹ 40000.00

The Amount entered will be blocked immediately & debited from payer account as per your Mandate inputs

Frequency  
ONETIME

Validity

Start Date 20 JULY 2018 > End Date 27 JULY 2018

Users account will be debited within validity period.

REMARKS  
Application no 80001834

Click here to view the attachment

PROCEED

### 4. Pre-confirmation page

Please check the below details as the amount will be **blocked** for the validity period and will be debited as per the mandate inputs. In case of non-execution of the Mandate, the amount will be unblocked

**Mandate Details**

To

ABC Company  
xyzipo@bank

AMOUNT  
₹ 0000.00

FREQUENCY  
ONETIME

VALIDITY  
20 JULY 2018 to 27 JULY 2018

REMARKS  
Application no 80001854

CANCEL CONFIRM

- (b) QIB and NII Bidders may submit the Bid cum Application Form either
  - i. to SCSBs in physical or electronic mode through the internet banking facility Issued by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - ii. in physical mode to any Designated Intermediary.
- (c) Bidders must specify the Bank Account number or the UPI ID (for RIIs bidding using the UPI mechanism), as applicable, in the Bid cum Application Form. The Bid cum Application Form submitted by a Bidder and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- (d) Bidders should note that application made using third party UPI ID or ASBA Account is liable to be rejected.
- (e) NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III.
- (f) Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- (g) Bidders (other than RIIs bidding through the non-UPI mechanism) should submit the Bid cum Application Form only at the Bidding Centers, i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the CRTA at the Designated RTA Locations or CDP at the Designated CDP Locations. RIIs bidding through the non-UPI mechanism should either submit the physical Bid cum Application Form with the SCSBs or Designated Branches of SCSBs under Channel I or submit the Bid cum Application Form online using the facility of 3-in1 type accounts under Channel II.
- (h) **Bidders (other than RIIs bidding through the non-UPI mechanism) bidding through Designated Intermediaries** other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- (i) **Bidders bidding directly through the SCSBs** should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (j) Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- (k) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- (l) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Bids on the Stock Exchange platform and such bids are liable to be rejected.
- (m) Upon submission of a completed Bid cum Application Form each Bidder (not being a RII who has opted for the UPI mechanism and provided a UPI ID with the Bid cum Application Form) may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Bid cum Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Bid Amount for RIIs who have provided a UPI ID with the Application Form please refer to paragraph 4.1.7.4.

- (n) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Bid, as the case may be.
- (o) SCSBs bidding in the Issue must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

#### **4.1.7.3. Unblocking of ASBA Account**

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case may be, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant ASBA Account to the Public Issue Account, for each Bid, (iii) the date by which funds referred to in(ii) above may be transferred to the Public Issue Account, (iv) the amount to be unblocked, if any in case of partial allotments and (v) details of rejected ASBA Bids, if any, along with reasons for rejection and details of withdrawn or unsuccessful Bids, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.
- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Bidder to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Issue may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Bid Amount in the relevant account within four Working Days of the Bid/ Issue Closing Date.

#### **4.1.7.4. Additional Payment Instructions for RIIs bidding through Designated Intermediaries (other than SCSBs) using the UPI mechanism**

- (a) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile application, associated with the UPI ID linked bank account, for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Issue are appearing in the following path on SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in):

*Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public issues*

It is clarified that if a RII makes an application through a UPI handle not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- (b) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at the following path on SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in):

*Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self Certified Syndicate Banks eligible as Issuer Banks for UPI*

It is clarified that if a RII makes an application using a bank account of an SCSB or bank which is not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- (c) RIIs shall mention his / her UPI ID along with the bid details in the Bid cum Application Form in capital letters and submit the Bid cum Application Form to any of the Designated Intermediaries (other than SCSBs). It is clarified that if an RII submits a third party UPI ID instead of his/her own UPI ID in the Bid cum Application Form, the application is liable to be rejected.
- (d) The Designated Intermediary (other than SCSBs) upon receipt of the Bid cum Application Form will upload the bid details along with UPI ID in the stock exchange bidding platform.
- (e) Once the bid has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the respective Designated Intermediary through its bidding platform, for corrections, if any.

- (f) Once the bid details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the bid details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.
- (g) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- (h) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPIID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RII shall ensure that the details of the Bid are correct by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire Bid Amount mentioned in the Bid Cum Application Form and subsequent debit in case of Allotment.
- (i) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.
- (j) In accordance with BSE Circular No: 20220803-40 and NSE Circular No: 25/2022, each dated August 3, 2022, for all pending UPI Mandate Requests, the Sponsor Banks shall initiate requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 5:00 pm on the Bid/ Issue Closing Date (Cut-Off Time). Accordingly, UPI Bidders should accept UPI Mandate Requests for blocking off funds prior to the Cut- Off Time and all pending UPI Mandate Requests at the Cut-Off Time shall lapse.
- (k) UPI Bidders may continue to withdraw their Bid on the Bid/ Issue Closing Date or modify the Bid during the during the Bid/ Issue Period until the Cut-Off Time. For each modification of the Bid, the UPI Bidders will submit a revised Bid and will receive a UPI Mandate Request from the Sponsor Banks to be validated as per the process indicated above
- (l) UPI Bidders to check the correctness of the details on the mandate received before approving the Mandate Request
- (m) Post closure of the Issue, the stock exchange will share the Bid details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

#### **4.1.7.5. Discount (if applicable)**

- (a) The Discount is stated in absolute rupee terms.
- (b) Bidders applying under Retail Category, Retail Individual Shareholder and Employees under Employee Reservation Portion are only eligible for discount. For Discounts Issued in the Issue, Bidders may refer to the RHP/Prospectus.
- (c) The Bidders entitled to the applicable Discount in the Issue may block their ASBA Account for an amount i.e. the Bid Amount less Discount (if applicable).

Bidder (other than employees) may note that in case the net amount blocked (post Discount) is more than two lakh Rupees, the Bidding system automatically considers such applications for allocation under Non- Institutional Category. These applications are neither eligible for Discount nor fall under Retail Category.

#### **4.1.8. FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS**

- (a) Only the First Bidder/Applicant is required to sign the Bid cum Application Form/Application Form. Bidders/Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (b) The signature has to be correctly affixed in the authorization/undertaking box in the Bid cum Application Form/Application Form, or an authorization has to be provided to the SCSB or using the UPI to the Sponsor Bank, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form/ Application Form.
- (c) Bidders/ Applicants must note that Bid cum Application Form/Application Form without signature of Bidder/ Applicant and /or ASBA Account holder is liable to be rejected.



#### **4.1.9. ACKNOWLEDGEMENT AND FUTURE COMMUNICATION**

- (a) Bidders should ensure that they receive the Acknowledgment slip or the acknowledgement number duly signed and stamped by a Designated Intermediary, as applicable, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bids/Applications made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of Allotted Equity Shares, unblocking of funds, the Bidders/Applicants should contact the Registrar to the Issue.
  - ii. In case of Bids submitted to the Designated Branches of the SCSBs, the Bidders/Applicants should contact the relevant Designated Branch of the SCSB.
  - iii. In case of queries relating to uploading of Syndicate ASBA Bids, the Bidders/Applicants should contact the relevant Syndicate Member.
  - iv. In case of queries relating to uploading of Bids by a Designated Intermediary, the Bidders/Applicants should contact the relevant Designated Intermediary.
  - v. In case of queries relating to uploading of Bids through the UPI Mechanism, the Bidders/Applicants should contact the Designated Intermediary/BRLM.
  - vi. Bidder/Applicant may contact the Company Secretary and Compliance Officer or BRLM(s) in case of any other complaints in relation to the Issue.
- (c) The following details (as applicable) should be quoted while making any queries –
  - i. full name of the sole or First Bidder/Applicant, Bid cum Application Form number, Applicants'/Bidders' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.
  - ii. name and address of the Designated Intermediary, where the Bid was submitted along with the acknowledgment slip from Designated Intermediary or
  - iii. Bids, ASBA Account number or the UPI ID (for RIIs who make the payment of Bid Amount through the UPI mechanism) linked to the ASBA Account where the Bid Amount was blocked.For further details, Bidder/Applicant may refer to the RHP/Prospectus and the Bid cum Application Form.

#### **4.2. INSTRUCTIONS FOR FILING THE REVISION FORM**

- (a) During the Bid/ Issue Period, any Bidder/Applicant (other than QIBs and NIIs, who can only revise their bid upwards) who has registered his or her interest in the Equity Shares at a particular price level is free to revise his or her Bid within the Price Band using the Revision Form, which is a part of the Bid cum Application Form.
- (b) RII may revise their Bids or withdraw their bids until Bid/ Issue Closing date.
- (c) Revisions can be made in both the desired number of Equity Shares and the Bid Amount by using the Revision Form.
- (d) The Bidder/Applicant can make this revision any number of times during the Bid/ Issue Period. However, for any revision(s) in the Bid, the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. It is clarified that RIIs whose original Bid is made using the UPI mechanism can make revision(s) to their Bid using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

A sample revision form is reproduced below:

|   |  |  |
|---|--|--|
| <b>COMMON BID<br/>REVISION<br/>FORM</b> | <b>ABS MARINE SERVICES LIMITED - INITIAL PUBLIC OFFER - REVISION - R</b><br>Registered Office: Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai - 600007 Tamil Nadu.;<br>Tel No: +044- 42914135/155; Contact Person: Ganesh SaiKrishna, Company Secretary and Compliance Officer;<br>E-mail: cs@absmarine.com; Website: www.absmarine.com; CIN.:U71120TN1992PLC023705 | FOR RESIDENT INDIANS INVESTORS,<br>INCLUDING RESIDENT QIBs, NON<br>INSTITUTIONAL BIDDERS, RETAIL<br>INDIVIDUAL BIDDERS AND ELIGIBLE NRIs<br>APPLYING ON A NON-REPATRIATION BASIS |
|---|--|--|



To,  
The Board of Directors  
**ABS MARINE SERVICES LIMITED**

**100% BOOK BUILT OFFER**  
**ISIN: INE0QRV01016**

**Bid Cum  
Application  
Form No.**

|  |   |  |
|--|---|--|
| SYNDICATE MEMBER'S STAMP & CODE<br><br><br>SUB-BROKER'S / SUB-AGENT'S STAMP & CODE<br><br><br>BANK BRANCH SERIAL NO.<br><br> | SYNDICATE/ SUB-SYNDICATE/ REGISTERED BROKER'S /<br>SCSB / CDP / RTA STAMP & CODE<br><br><br>SCSB BRANCH STAMP & CODE<br><br><br>SCSB SERIAL NO.<br><br> | <b>1. NAME &amp; CONTACT DETAILS OF SOLE/FIRST BIDDER</b><br>Mr./Ms./M/s. _____<br>Address _____<br>Email _____<br>Tel. No (with STD code) / Mobile _____<br><b>2. PAN OF SOLE / FIRST BIDDER</b><br>_____<br><b>3. BIDDERS DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL<br>_____<br>For NSDL enter 8 Digit DP ID followed by 8 Digit Client ID / For CDSL enter 16 Digit Client ID. |
|--|---|--|

|  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
|--|--|---|--|---|---|---|---|---|-------------------------|-----------|------------------------------|--------------------------|
| <b>PLEASE CHANGE MY BID</b>  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| <b>4. FROM (AS PER LAST BID OR REVISION)</b>   |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| <b>Bid Options</b>   | <b>No. of Equity Shares Bid (In Figures)</b><br>(Bids must be in multiples of Bid Lot as advertised) |   |  |   |   |   |   | <b>Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only)</b> |                         |           |                              |                          |
|  |  |   |  |   |   |   |   | Bid Price   | Retail Discount, if any | Net Price | "Cut-off"<br>(Please ✓ tick) |                          |
|  | 8  | 7 | 6  | 5 | 4 | 3 | 2   | 1   | 3                       | 2         | 1                            |                          |
| Option 1   |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| (OR) Option 2  |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| (OR) Option 3  |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| <b>5. TO (REVISED BID) (Only Retail individual Bidders can BID at "Cut-Off")</b>   |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| <b>Bid Options</b>   | <b>No. of Equity Shares Bid (In Figures)</b><br>(Bids must be in multiples of Bid Lot as advertised) |   |  |   |   |   |   | <b>Price per Equity Share (₹) / "Cut-off" (Price in multiples of ₹ 10/- only) (In Figures Only)</b> |                         |           |                              |                          |
|  |  |   |  |   |   |   |   | Bid Price   | Retail Discount, if any | Net Price | "Cut-off"<br>(Please ✓ tick) |                          |
|  | 8  | 7 | 6  | 5 | 4 | 3 | 2   | 1   | 3                       | 2         | 1                            |                          |
| Option 1   |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| (OR) Option 2  |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| (OR) Option 3  |  |   |  |   |   |   |   |   |                         |           |                              | <input type="checkbox"/> |
| <b>6. PAYMENT DETAILS [IN CAPITAL LETTERS]</b>   |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| Additional Amount Blocked (₹ in Figures) _____ (₹ in words) _____  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| ASBA Bank A/c No. _____  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| Bank Name & Branch _____   |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| OR<br>UPI ID _____<br>(Maximum 45 characters)  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABRIDGED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT ("GID") FOR INVESTING IN PUBLIC OFFER AND HEREBY AGREE AND CONFIRM THE 'BIDDER'S UNDERTAKING' AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF. |  |   |  |   |   |   |   |   |                         |           |                              |                          |
| <b>7 A. SIGNATURE OF SOLE / FIRST BIDDER</b>   |  |   | <b>7 B. SIGNATURE OF ASBA BANK ACCOUNT HOLDERS(S) (AS PER BANK RECORDS)</b>  |   |   |   | <b>MEMBER'S OF THE SYNDICATE / SUB-SYNDICATE MEMBER/ REGISTERED BROKER / SCSB / CDP / RTA / AGENT STAMP</b><br>(Acknowledging upload of Bid in Stock Exchange System) |   |                         |           |                              |                          |
| Date: _____, 2024  |  |   | I/We authorize the SCSB to do all acts as are necessary to make the Application in the Offer<br>1) _____<br>2) _____<br>3) _____ |   |   |   |   |   |                         |           |                              |                          |
|  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
|  |  |   |  |   |   |   |   |   |                         |           |                              |                          |
|  |  |   |  |   |   |   |   |   |                         |           |                              |                          |

|   |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|
| <b>TEAR HERE</b>  |  |  |  |  |  |  |  |  |  |
| <b>ABS MARINE SERVICES LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - R</b>                                     |  |  |  |  |  |  |  |  |  |
| Acknowledgement Slip for<br>Members of the Syndicate/<br>Sub-Syndicate Member/Registered<br>Broker/SCSB/CDP/RTA/Agent |  |  |  |  |  |  |  |  |  |
| <b>Bid Cum<br/>Application<br/>Form No.</b>   |  |  |  |  |  |  |  |  |  |
| PAN of Sole / First Bidder  |  |  |  |  |  |  |  |  |  |
| DPID / CLID   |  |  |  |  |  |  |  |  |  |
| Additional Amount Blocked (₹ in figures)  |  |  |  |  |  |  |  |  |  |
| Bank Name & Branch  |  |  |  |  |  |  |  |  |  |
| ASBA Bank A/c No./UPI ID  |  |  |  |  |  |  |  |  |  |
| Received from Mr./Ms./M/s.  |  |  |  |  |  |  |  |  |  |
| Telephone / Mobile  |  |  |  |  |  |  |  |  |  |
| Email   |  |  |  |  |  |  |  |  |  |
| <b>Stamp &amp; Signature of SCSB Branch</b>   |  |  |  |  |  |  |  |  |  |

|   |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|
| <b>TEAR HERE</b>  |  |  |  |  |  |  |  |  |  |
| <b>ABS MARINE SERVICES LIMITED - BID REVISION FORM - INITIAL PUBLIC OFFER - R</b>                                     |  |  |  |  |  |  |  |  |  |
| Acknowledgement Slip for<br>Members of the Syndicate/<br>Sub-Syndicate Member/Registered<br>Broker/SCSB/CDP/RTA/Agent |  |  |  |  |  |  |  |  |  |
| <b>Bid Cum<br/>Application<br/>Form No.</b>   |  |  |  |  |  |  |  |  |  |
| Name of Sole / First Bidder   |  |  |  |  |  |  |  |  |  |
| <b>Acknowledgment Slip for Bidder</b>   |  |  |  |  |  |  |  |  |  |
| Bid Cum<br>Application<br>Form No.  |  |  |  |  |  |  |  |  |  |

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Instructions to fill each field of the Revision Form can be found on the reverse side of the Revision Form. Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:

#### **4.2.1. FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT**

Bidders/Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### **4.2.2. FIELD 4 & 5: BID OPTIONS REVISION FROM AND TO**

- (a) Apart from mentioning the revised options in the Revision Form, the Bidder/Applicant must also mention the details of all the bid options given in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder/Applicant has Bid for three options in the Bid cum Application Form and such Bidder/Applicant is changing only one of the options in the Revision Form, the Bidder/Applicant must still fill the details of the other two options that are not being revised, in the Revision Form. The Designated Intermediaries may not accept incomplete or inaccurate Revision Forms.
- (b) In case of revision, Bid options should be provided by Bidders/Applicants in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIIs and Retail Individual Shareholders, such Bidders/Applicants should ensure that the Bid Amount, subsequent to revision, does not exceed ₹ 200,000. In case the Bid Amount exceeds ₹ 200,000 due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIIs, Employees and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) If, however, the RII does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised Bid at Cut-off Price.

#### **4.2.3. FIELD 6: PAYMENT DETAILS**

- (a) All Bidders/Applicants are required to authorize blocking of the full Bid Amount (less Discount (if applicable) at the time of submitting the Bid Revision Form. In case of Bidders/Applicants specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less discount issued, if any.
- (b) Bidder/Applicant may issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable) in the ASBA Account, to the same Designated Intermediary through whom such Bidder/Applicant had placed the original Bid to enable the relevant SCSB to block the additional Bid Amount, if any.
- (c) In case of a downward revision in the Price Band, RIIs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked.

#### **4.2.4. FIELD 7 : SIGNATURES AND ACKNOWLEDGEMENTS**

Bidders/Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

### **4.3. INSTRUCTIONS FOR FILING APPLICATION FORM IN ISSUES MADE OTHER THAN THROUGH THE BOOK BUILDING PROCESS (FIXED PRICE ISSUE)**

#### **4.3.1. FIELDS 1, 2, 3 NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT**

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### **4.3.2. FIELD 4: PRICE, APPLICATION QUANTITY & AMOUNT**

- (a) The Issuer may mention Price or Price Band in the Red Herring Prospectus. However a prospectus registered with RoC contains one price or coupon rate (as applicable).
- (b) **Minimum Application Value and Bid Lot:** The Issuer in consultation with the Book Running Lead Manager to the Issue (BRLM) may decide the minimum number of Equity Shares for each Bid to ensure that the minimum application value is within the range as prescribed under SEBI circulars/regulations. The minimum Lot size is accordingly determined by an Issuer on basis of such minimum application value.
- (c) Applications by RIIs and Retail Individual Shareholders, must be for such number of shares so as to ensure that the application amount less Discount (as applicable) payable does not exceed

₹ 200,000.

- (d) Applications by other investors must be for such minimum number of shares such that the application amount exceeds ₹ 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the application form and the Prospectus, or as advertised by the Issuer, as the case may be.
- (e) An application cannot be submitted for more than the Issue size.
- (f) The maximum application by any Applicant should not exceed the investment limits prescribed for them under the applicable laws.
- (g) **Multiple Applications:** An Applicant should submit only one Application Form. Submission of a second Application Form to either the same or other SCSB and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- (h) For details regarding the procedures to be followed by the Registrar to detect multiple applications. Applicants should refer to paragraphs 4.1.4.2(b) and 4.1.4.2(c).

#### **4.3.3. FIELD NUMBER 5 : CATEGORY OF APPLICANTS**

- (a) The categories of applicants identified as per the SEBI ICDR Regulations for the purpose of Bidding, allocation and Allotment in the Issue are RIIs, individual applicants other than RII's and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- (b) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of applicants in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation applicant may refer to the Prospectus.

#### **4.3.4. FIELD NUMBER 6: INVESTOR STATUS**

Applicants should refer to instructions contained in paragraphs 4.1.6.

#### **4.3.5. FIELD 7: PAYMENT DETAILS**

- (a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Bidder providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
- (b) All Applicants (other than Anchor Investors) are required to make use of ASBA for applying in the Issue.
- (c) UPI Bidders applying through Designated Intermediaries (other than SCSBs) may make use of the UPI mechanism for applying in the Issue. If UPI Bidders are applying in the Issue through non-UPI mechanism then it shall either submit physical Bid cum Application Form with the SCSBs or the Designated Branches of the SCSBs under Channel I or submit the Bid cum Application Form online using the facility of 3-in1 type accounts under Channel II.
- (d) Application Amount cannot be paid in cash, cheques or demand drafts through money order or through postal order or through stock invest.
- (e) Applications made using the ASBA facility in initial public Issues (opening on or after September 1, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories).

##### **4.3.5.1. Payment instructions for Applicants**

Applicants should refer to instructions contained in paragraphs 4.1.7.2.

##### **4.3.5.2. Unblocking of ASBA Account**

Applicants should refer to instructions contained in paragraph 4.1.7.3.

##### **4.3.5.3. Additional Payment Instructions for RIIs bidding through Designated Intermediaries using the UPI mechanism**

Applicants should refer to instructions contained in paragraph 4.1.7.4.

##### **4.3.5.4. Discount (if applicable)**

Applicants should refer to instructions contained in paragraph 4.1.7.5.

#### **4.3.6. FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORIZATIONS & ACKNOWLEDGEMENT AND FUTURE COMMUNICATION**

Applicants should refer to instructions contained in paragraphs 4.1.8 & 4.1.9.

#### **4.4. SUBMISSION OF BID CUM APPLICATION FORM/ REVISION FORM/APPLICATION FORM**

**4.4.1.** Bidders/Applicants may submit completed Bid-cum-application form / Revision Form in the following manner:-

| Mode of Application  | Submission of Bid cum Application Form   |
|--|--|
| (a) Anchor Investors Application Form                          | (b) To one of the Book Running Lead Managers at the Specified Locations mentioned in the Bid cum Application Form  |
| (c) Applications from QIB's and NIIs                           | (d) To members of the Syndicate in the Specified Locations or Registered Brokers at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations; and<br>(e) To the Designated Branches of the SCSBs where the ASBA Account is maintained |
| (f) Applications from RIIs                                     | (g) (a) To members of the Syndicate in the Specified Locations or Registered Brokers   |
| (h) applying through UPI Mechanism                             | (i) at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations; and  |
| (j) Applications from RIIs applying through non- UPI mechanism | (k) To the Designated Branches of the SCSBs where the ASBA Account is maintained<br>(l) To the Brokers providing the facility of linked online trading, demat and bank account (3-in-1 type accounts) online   |

- (a) Bidders/Applicants should submit the Revision Form to the same Designated Intermediary through which such Bidder/Applicant had submitted the original Bid.
- (b) Upon submission of the Bid-cum-Application Form, the Bidder/Applicant will be deemed to have authorized the Issuer to make the necessary changes in the RHP and the Bid cum Application Form as would be required for filing Prospectus with the Registrar of Companies (RoC) and as would be required by the RoC after such filing, without prior or subsequent notice of such changes to the relevant Bidder/Applicant.
- (c) Upon determination of the Issue Price and filing of the Prospectus with the RoC, the Bid-cum- Application Form will be considered as the application form.

## SECTION 5: ISSUE PROCEDURE IN BOOK BUILT ISSUE

Book Building, in the context of the Issue, refers to the process of collection of Bids within the Price Band or above the Floor Price and determining the Issue Price based on the Bids received as detailed in Schedule XIII of SEBI ICDR Regulations 2018. The Issue Price is finalized after the Bid/ Issue Closing Date. Valid Bids received at or above the Issue Price are considered for allocation in the Issue, subject to applicable regulations and other terms and conditions.

### 5.1. SUBMISSION OF BIDS

- a. During the Bid/Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids.
- b. In case of Bidders (excluding NIIs and QIBs) Bidding at cut-off price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price Less Discount (if applicable).
- c. For details of the timing on acceptance and upload of Bids in the Stock Exchange platform Bidders are requested to refer to the RHP

### 5.2. ELECTRONIC REGISTRATION OF BIDS

- (a) The Designated Intermediary may register the Bids using the on-line facility of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the Issue.
- (b) On the Bid/ Issue Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchanges.
- (c) Only Bids that are uploaded on the Stock Exchanges Platform would be considered for allocation/ Allotment. In UPI Phase II, the Designated Intermediaries are given time till the Bid/ Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/ Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

### 5.3. BUILD UP OF THE BOOK

- (a) Bids received from various Bidders/ Applicants through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchanges on a regular basis. The book gets built up at various price levels. This information may be available with the Book Running Lead Managers at the end of the Bid/ Issue Period.
- (b) Based on the aggregate demand and price for Bids registered on the Stock Exchanges Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchanges may be made available at the Bidding centres during the Bid/ Issue Period.

### 5.4. WITHDRAWAL OF BIDS

- (a) RIIs can withdraw their Bids until Bid/ Issue Closing Date. In case a RII wishes to withdraw the Bid, the same can be done by submitting a request for the same to the concerned Designated Intermediary, who shall do the requisite, including unblocking of the funds in the ASBA Account.
- (b) The Registrar to the Issue shall give instruction to the SCSB or the Sponsor Bank, as applicable, for unblocking the ASBA Account upon or after the finalization of basis of Allotment. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.



## 5.5. REJECTION & RESPONSIBILITY FOR UPLOAD OF BIDS

- (a) The Designated Intermediaries are individually responsible for the acts, mistakes or errors or omission in relation to
  - i. the Bids accepted by the Designated Intermediary;
  - ii. the Bids (including UP ID, as applicable) uploaded by the Designated Intermediary; and
  - iii. the Bid cum application forms accepted but not uploaded by the Designated Intermediaries.
- (b) The Book Running Lead Managers and their affiliate Syndicate Members, as the case may be, may reject Bids if all the information required is not provided and the Bid cum Application Form is incomplete in any respect.
- (c) The SCSBs or the Sponsor Banks, as applicable, shall have no right to reject Bids, except in case of unavailability of adequate funds in the ASBA Account or on technical grounds.
- (d) In case of QIB Bidders, only the (i) SCSBs (for Bids other than the Bids by Anchor Investors); and (ii) Book Running Lead Managers and their affiliate Syndicate Members (only in the specified locations) have the right to reject bids. However, such rejection shall be made at the time of receiving the Bid and only after assigning a reason for such rejection in writing.
- (e) All bids by QIBs, NIIs & RIIs Bids can be rejected on technical grounds listed herein.

### 5.5.1. GROUNDS FOR TECHNICAL REJECTIONS

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN;
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Bids for number of Equity Shares which are not in multiples of Equity Shares which are not in multiples as specified in the RHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the RHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application Forms, Bid/Issue Opening Date advertisement and the RHP and as per the instructions in the RHP and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participants identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- Bids not uploaded on the terminals of the Stock Exchanges;
- Where no confirmation is received from SCSB for blocking of funds;
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;
- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;

- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals; and
- Details of ASBA Account not provided in the Bid cum Application form.

## 5.6. BASIS OF ALLOCATION

- The SEBI (ICDR) Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI (ICDR) Regulations, Unsubscribed portion in QIB Category is not available for subscription to other categories.
- In case of under subscription in the Issue, spill-over to the extent of such under- subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

### (a) Illustration of the Book Building and Price Discovery Process

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹ 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

| Bid Quantity | Bid Amount (₹) | Cumulative Quantity | Subscription |
|--------------|----------------|---------------------|--------------|
| 500          | 24             | 500                 | 16.67%       |
| 1,000        | 23             | 1,500               | 50.00%       |
| 1,500        | 22             | 3,000               | 100.00%      |
| 2,000        | 21             | 5,000               | 166.67%      |
| 2,500        | 20             | 7,500               | 250.00%      |

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

### (b) Alternate Method of Book Building

In case of FPOs, Issuers may opt for an alternate method of Book Building in which only the Floor Price is specified for the purposes of bidding (Alternate Book Building Process).

The Issuer may specify the Floor Price in the RHP or advertise the Floor Price at least one Working Day prior to the Bid/ Issue Opening Date. QIBs may Bid at a price higher than the Floor Price and the Allotment to the QIBs is made on a price priority basis. The Bidder with the highest Bid Amount is allotted the number of Equity Shares Bid for and then the second highest Bidder is Allotted Equity Shares and this process continues until all the Equity Shares have been allotted. RIIs, NIIs and Employees are Allotted Equity Shares at the Floor Price and allotment to these categories of Bidders is made proportionately. If the number of Equity Shares Bid for at a price is more than available quantity then the Allotment may be done on a proportionate basis. Further, the Issuer may place a cap either in terms of number of specified securities or percentage of issued capital of the Issuer that may be Allotted to a single Bidder, decide whether a Bidder be allowed to revise the bid upwards or downwards in terms of price and/or quantity and also decide whether a Bidder be allowed single or multiple bids.

## SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE

**Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue.** As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

Applicants may only use the specified Application Form for the purpose of making an Application in terms of the Prospectus which may be submitted through the Designated Intermediary.

ASBA Applicants may submit an Application Form either in physical form to the Designated Intermediaries or in the electronic form to the SCSB or the Designated Branches of the SCSBs authorising blocking of funds that are available in the bank account specified in the Application Form only (ASBA Account). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Bid/ Issue Opening Date.

In a fixed price Issue, allocation in the net Issue to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual bidders other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

For details of instructions in relation to the Application Form, Bidders/Applicants may refer to the relevant section of the GID.

## SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders/Applicants other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to RHP/Prospectus. No Retail Individual Investor will be allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be Allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue (excluding any Issue for Sale of specified securities). However, in case the Issue is in the nature of Issue for Sale only, then minimum subscription may not be applicable.

### 7.1. ALLOTMENT TO RIIs

Bids received from the RIIs at or above the Issue Price may be grouped together to determine the total demand under this category. If the aggregate demand in this category is less than or equal to the Retail Category at or above the Issue Price, full Allotment may be made to the RIIs to the extent of the valid Bids. If the aggregate demand in this category is greater than the allocation in the Retail Category at or above the Issue Price, then the maximum number of RIIs who can be Allotted the minimum Bid Lot will be computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Bid Lot (Maximum RII Allottees). The Allotment to the RIIs will then be made in the following manner:

- (a) In the event the number of RIIs who have submitted valid Bids in the Issue is equal to or less than Maximum RII Allottees; (i) all such RIIs shall be Allotted the minimum Bid Lot; and (ii) the balance available Equity Shares, if any, remaining in the Retail Category shall be Allotted on a proportionate basis to the RIIs who have received Allotment as per (i) above for the balance demand of the Equity Shares Bid by them (i.e. who have Bid for more than the minimum Bid Lot).
- (b) In the event the number of RIIs who have submitted valid Bids in the Issue is more than Maximum RII Allottees, the RIIs (in that category) who will then be Allotted minimum Bid Lot shall be determined on the basis of draw of lots.

### 7.2. ALLOTMENT TO NIIs

Bids received from NIIs at or above the Issue Price may be grouped together to determine the total demand under this category. The Allotment to all successful NIIs may be made at or above the Issue Price. If the aggregate demand in this category is less than or equal to the Non-Institutional Category at or above the Issue Price, full Allotment may be made to NIIs to the extent of their demand. In case the aggregate demand in this category is greater than the Non-Institutional Category at or above the Issue Price, Allotment may be made on a proportionate basis up to a minimum of the Non-Institutional Category.

### 7.3. ALLOTMENT TO QIBs

For the Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to the SEBI ICDR Regulations or RHP/Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner:

- (a) In the first instance allocation to Mutual Funds for up to 5% of the QIB Category may be determined as follows: (i) In the event that Bids by Mutual Fund exceeds 5% of the QIB Category, allocation to Mutual Funds may be done on a proportionate basis for up to 5% of the QIB Category; (ii) In the event that the aggregate demand from Mutual Funds is less than 5% of the QIB Category then all Mutual Funds may get full allotment to the extent of valid Bids received above the Issue Price; and (iii) Equity Shares remaining unsubscribed, if any and not allocated to Mutual Funds may be available for allotment to all QIBs as set out at paragraph 7.4(b) below.
- (b) In the second instance, allotment to all QIBs may be determined as follows: (i) In the event of oversubscription in the QIB Category, all QIBs who have submitted Bids above the Issue Price may be Allotted Equity Shares on a proportionate basis for up to 95% of the QIB Category; (ii) Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis along with other QIBs; and (iii) Under-subscription below 5% of the QIB Category, if any, from Mutual Funds, may be included for allocation to the remaining QIBs on a proportionate basis.

### 7.4. ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)

- (a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Issue Price will be at the discretion of the issuer subject to compliance with the following requirements:

- i. not more than 60% of the QIB Category will be allocated to Anchor Investors;
- ii. one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and
- iii. allocation to Anchor Investors shall be on a discretionary basis and subject to:
  - a maximum number of two Anchor Investors for allocation up to ₹ 10 crores;
  - a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 10 crores and up to ₹ 250 crores subject to minimum allotment of ₹ 5 crores per such Anchor Investor; and
  - in case of allocation above two hundred fifty crore rupees; a minimum number of five Anchor Investors and a maximum number of 15 Anchor Investors for allocation up to ₹ 250 crores and an additional 10 Anchor Investors for every additional ₹ 250 crores or part thereof, subject to minimum allotment of ₹ 5 crores per such Anchor Investor.
- (b) A physical book is prepared by the Registrar on the basis of the Bid cum Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the issuer in consultation with the BRLMs, selected Anchor Investors will be sent a CAN and if required, a revised CAN.
- (c) In the event that the Issue Price is higher than the Anchor Investor Issue Price: Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Issue Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors.
- (d) In the event the Issue Price is lower than the Anchor Investor Issue Price: Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

**7.5. BASIS OF ALLOTMENT FOR QIBs (OTHER THAN ANCHOR INVESTORS), NIIs AND RESERVED CATEGORY IN CASE OF OVER-SUBSCRIBED ISSUE**

In the event of the Issue being over-subscribed, the Issuer may finalise the Basis of Allotment in consultation with the Designated Stock Exchange in accordance with the SEBI ICDR Regulations.

The allocation may be made in marketable lots, on a proportionate basis as explained below:

- (a) Bidders may be categorized according to the number of Equity Shares applied for.
- (b) The total number of Equity Shares to be Allotted to each category as a whole may be arrived at on a proportionate basis, which is the total number of Equity Shares applied for in that category (number of Bidders in the category multiplied by the number of Equity Shares applied for) multiplied by the inverse of the over-subscription ratio.
- (c) The number of Equity Shares to be Allotted to the successful Bidders may be arrived at on a proportionate basis, which is total number of Equity Shares applied for by each Bidder in that category multiplied by the inverse of the over-subscription ratio.
- (d) In all Bids where the proportionate Allotment is less than the minimum Bid Lot decided per Bidder, the Allotment may be made as follows: the successful Bidders out of the total Bidders for a category may be determined by a draw of lots in a manner such that the total number of Equity Shares Allotted in that category is equal to the number of Equity Shares calculated in accordance with (b) above; and each successful Bidder may be Allotted a minimum of such Equity Shares equal to the minimum Bid Lot finalised by the Issuer.
- (e) If the proportionate Allotment to a Bidder is a number that is more than the minimum Bid Lot but is not a multiple of one (which is the marketable lot), the decimal may be rounded off to the higher whole number if that decimal is 0.5 or higher. If that number is lower than 0.5 it may be rounded off to the lower whole number. Allotment to all Bidders in such categories may be arrived at after such rounding off.
- (f) If the Equity Shares allocated on a proportionate basis to any category are more than the Equity Shares Allotted to the Bidders in that category, the remaining Equity Shares available for allotment may be first adjusted against any other category, where the Allotted Equity Shares are not sufficient for proportionate Allotment to the successful Bidders in that category. The balance Equity Shares, if any, remaining after such adjustment may be added to the category comprising Bidders applying for minimum number of Equity Shares.

## 7.6. DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- (a) **Designated Date:** On the Designated Date, the Anchor Escrow Bank shall transfer the funds represented by allocation of Equity Shares to Anchor Investors from the Escrow Accounts, as per the terms of the Cash Escrow Agreement, into the Public Issue Account with the Bankers to the Issue. The balance amount after transfer to the Public Issue Account shall be transferred to the Refund Account. Payments of refund to the Bidders applying in the Anchor Investor Portion shall be made from the Refund Account as per the terms of the Cash Escrow Agreement and the RHP. On the Designated Date, the Registrar to the Issue shall instruct the SCSBs or the Sponsor Bank, as applicable, to transfer funds represented by allocation of Equity Shares from ASBA Accounts into the Public Issue Account.
- (b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary resolutions and undertake corporate actions to facilitate the Allotment and credit of Equity Shares to successful Bidders/Applicants. Bidders/Applicants are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders/Applicants who have been Allotted Equity Shares in the Issue.
- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) credit of shares to the successful Bidders/Applicants Depository Account will be completed within five Working Days of the Bid/ Issue Closing Date.



## **SECTION 8: INTEREST AND REFUNDS**

### **8.1. COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING**

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within Three Working Days of the Bid/ Issue Closing Date.

### **8.2. GROUNDS FOR REFUND**

#### **8.2.1. NON RECEIPT OF LISTING PERMISSION**

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in RHP/Prospectus. The Designated Stock Exchange will be disclosed in the RHP/Prospectus with which the Basis of Allotment may be finalised.

If the Issuer fails to make application to the Stock Exchange(s) and obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer may be punishable with a fine which shall not be less than ₹ 5 lakhs but which may extend to ₹ 50 lakhs and every officer of the Issuer who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than ₹ 50,000 but which may extend to ₹ 3 lakhs, or with both.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith take steps to refund, without interest, all moneys received from the Bidders/Applicants in pursuance of the RHP/Prospectus.

If such money is not refunded to Bidders within the prescribed time after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of such period, be liable to repay the money, with interest at such rate, as disclosed in the RHP/Prospectus.

#### **8.2.2. NON-FULFILLMENT OF THE OBLIGATIONS BY THE UNDERWRITERS**

This Issue is not restricted to any minimum subscription level and is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the stated minimum amount has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the Issue through the Issue Document including devolvement of Underwriters, if any, within sixty (60) days from the date of closure of the Issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

#### **8.2.3. NON RECEIPT OF MINIMUM SUBSCRIPTION**

If the Issuer does not receive a minimum subscription of 90% of the Net Issue (excluding any Issue for sale of specified securities), including devolvement to the Underwriters, as applicable, the Issuer may forthwith, take steps to unblock the entire subscription amount received within six Working Days of the Bid/ Issue Closing Date and repay, without interest, all moneys received from Anchor Investors. This is further subject to the compliance with Rule 19(2) (b) of the SCRR. In case the Issue is in the nature of Issue for Sale only, then minimum subscription may not be applicable. In case of under-subscription in the Issue, the Equity Shares in the Issue will be issued prior to the sale of Equity Shares in the Issue for Sale.

If there is a delay beyond the prescribed time after the Issuer becomes liable to pay or unblock the amount received from Bidders, then the Issuer and every director of the Issuer who is an officer in default may on and from expiry of prescribed time period under applicable laws, be jointly and severally liable to repay the money, with interest at the rate of 15% per annum in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended.

#### **8.2.4. MINIMUM NUMBER OF ALLOTTEES**

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

### 8.2.5. IN CASE OF ISSUES MADE UNDER COMPULSORY BOOK BUILDING

In case an Issuer not eligible under Regulation 6(1) of the SEBI ICDR Regulations comes for an Issue under Regulation 6(2) of SEBI ICDR Regulations but fails to Allot at least 75% of the Issue to QIBs, in such case full subscription money is to be refunded.

### 8.3. MODE OF REFUND

1. In case of ASBA Bids: Within six Working Days of the Bid/ Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs or in case of Bids by RIIs applying through the UPI mechanism to the Sponsor Bank to revoke the mandate and for unblocking the amount for unsuccessful Bids or for any excess amount blocked on Bidding.
2. In case of Anchor Investors: Within six Working Days of the Bid/ Issue Closing Date, the Registrar to the Issue may dispatch the refund orders for all amounts payable to unsuccessful Anchor Investors.
3. In case of Anchor Investors, the Registrar to the Issue may obtain from the depositories the Bidders' bank account details, including the MICR code, on the basis of the DP ID, Client ID and PAN provided by the Anchor Investors in their Bid cum Application Forms for refunds. Accordingly, Anchor Investors are advised to immediately update their details as appearing on the records of their depositories. Failure to do so may result in delays in dispatch of refund orders or refunds through electronic transfer of funds, as applicable, and any such delay may be at the Anchor Investors' sole risk and neither the Issuer, the Registrar to the Issue, the Escrow Collection Banks, or the Syndicate, may be liable to compensate the Anchor Investors for any losses caused to them due to any such delay, or liable to pay any interest for such delay. Please note that refunds shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.
4. In the case of Bids from Eligible NRI Bidders and FPIs, refunds, if any, may generally be payable in Indian Rupees only and net of bank charges and/or commission. If so desired, such payments in Indian Rupees may be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and may be dispatched by registered post. The Company may not be responsible for loss, if any, incurred by the Bidder/Applicant on account of conversion of foreign currency.

#### 8.3.1. Electronic mode of making refunds for Anchor Investors

The payment of refund, if any, may be done through various electronic modes as mentioned below:

- i. **NACH**—National Automated Clearing House is a consolidated system of ECS. Payment of refund would be done through NACH for Anchor Investors having an account at any of the centres specified by the RBI where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refund through NACH is mandatory for Anchor Investors having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where the applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.
- ii. **NEFT**—Payment of refund may be undertaken through NEFT wherever the branch of the Anchor Investors' bank is NEFT enabled and has been assigned the Indian Financial System Code (–IFSCI), which can be linked to the MICR of that particular branch. The IFSC may be obtained from the website of RBI as at a date prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Anchor Investors have registered their nine- digit MICR number and their bank account number while opening and operating the demat account, the same may be duly mapped with the IFSC of that particular bank branch and the payment of refund may be made to the Anchor Investors through this method. In the event NEFT is not operationally feasible, the payment of refunds may be made through any one of the other modes as discussed in this section.
- iii. **Direct Credit**—Anchor Investors having their bank account with the Refund Banker may be eligible to receive refunds, if any, through direct credit to such bank account.
- iv. **RTGS**—Anchor Investors having a bank account with a bank branch which is RTGS enabled as per the information available on the website of RBI and whose refund amount exceeds ₹ 0.2 million, shall be eligible to receive refund through RTGS, provided the Demographic Details downloaded from the Depositories contain the nine digit MICR code of the Anchor Investor's bank which can be mapped with the RBI data to obtain the corresponding IFSC. Charges, if any, levied by the Anchor Escrow Bank for the same would be borne by our Company. Charges, if any, levied by the Anchor Investor's bank receiving the credit would be borne by the Anchor Investor.

Please note that refunds through the abovementioned modes shall be credited only to the bank account from which the Bid Amount was remitted to the Escrow Bank.

For details of levy of charges, if any, for any of the above methods, Bank charges, if any, for cashing such cheques, pay orders or demand drafts at other centers etc. Bidders/Applicants may refer to RHP/Prospectus.

#### **8.4. INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND**

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/ Issue Closing Date, the Bidder shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Bid/ Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and SEBI circular no SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI Circular No: SEBI/HO/MIRSD/MIRSD\_RTAMB/P/CIR/2022/76 dated May 30, 2022 shall be deemed to be incorporated in the deemed agreement of the Bank with the SCSBs to the extent applicable, in case of delays in resolving investor grievances in relation to blocking/unblocking of funds, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCSBs, to the extent applicable

## SECTION 9: GLOSSARY AND ABBREVIATIONS

*Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time. In case of inconsistency in the description of a term mentioned herein below and the description ascribed to such term in the Red Herring Prospectus, the description as ascribed to such term in the Red Herring Prospectus/ Prospectus shall prevail.*

| Term  | Description   |
|---|---|
| Abridged Prospectus                           | Abridged Prospectus means a memorandum containing such salient features of Red Herring Prospectus as may be specified by SEBI in this behalf  |
| Acknowledgement Slip                          | The slip or document issued by a Designated Intermediary(ies) to an Applicant as proof of registration of the Application Form  |
| Allot/ Allotment/ Allotted                    | Unless the context otherwise requires, allotment of Equity Shares pursuant to the Issue to the successful Applicants.   |
| Application Form                              | The Form in terms of which the applicant shall apply for the Equity Shares of our Company   |
| Allotment Advice                              | A note or advice or intimation of Allotment sent to the successful Applicants who have been or are to be Allotted the Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange.  |
| Allottee                                      | A successful Applicant to whom the Equity Shares are Allotted   |
| Application Supported by Blocked Amount/ ASBA | An application, whether physical or electronic, used by ASBA Applicant to make an Application and authorising an SCSB to block the Bid Amount in the specified bank Account maintained with such SCSB. ASBA is mandatory for all Applicants participating in the Issue.   |
| ASBA Account                                  | A bank account linked with or without UPI ID, maintained with an SCSB and specified in the ASBA Form submitted by the Applicants for blocking the Application Amount mentioned in the ASBA Form.  |
| ASBA Applicant(s)                             | Any prospective investor who makes an application pursuant to the terms of the Red Herring Prospectus and the Application Form including through UPI mode (as applicable) except Anchor Investor  |
| ASBA Bid                                      | A Bid made by an ASBA Bidder  |
| ASBA Form(s)                                  | An application form, whether physical or electronic, used by ASBA Applicant and which will be considered as the application for Allotment in terms of the Prospectus  |
| Anchor Investor                               | A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in the SEBI ICDR Regulations and this Red Herring Prospectus and who has Bid for an amount of at least ₹ 200 lakhs.   |
| Anchor Investor Allocation Price              | The price at which Equity Shares will be allocated to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which will be decided by our Company in consultation with the Book Running Lead Managers during the Anchor Investor Bid/ Issue Period.  |
| Anchor Investor Application Form              | The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and which will be considered as an application for Allotment in terms of the Red Herring Prospectus and Prospectus   |
| Anchor Investor Bid/ Issue Period             | One Working Day prior to the Bid/ Issue Opening Date, on which Bids by Anchor Investors shall be submitted and allocation to the Anchor Investors shall be completed.   |
| Anchor Investor Issue Price                   | The final price at which the Equity Shares will be Allotted to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Issue Price but not higher than the Cap Price. The Anchor Investor Issue Price will be decided by our Company, in consultation with the Book Running Lead Managers   |
| Anchor Investor Portion                       | Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with the Book Running Lead Managers, to the Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations. |
| Basis of Allotment                            | The basis on which equity shares will be allotted to successful applicants under the Issue and which is described in paragraph titled “ <b>Basis of allotment</b> ” under chapter titled “ <b>Issue Procedure</b> ” starting from page 266 this Red Herring Prospectus.   |
| Bid   | An indication to make an Issue during the Bid/ Issue Period by a Bidder (other than an Anchor Investor) pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/ Issue Period by an Anchor Investor, pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and   |

| Term  | Description  |
|---|--|
|   | modifications thereto as permitted under the SEBI ICDR Regulations and in terms of the Red Herring Prospectus and the Bid cum Application Form. The term “Bidding” shall be construed accordingly.   |
| Bid Lot   | 1,000 Equity Shares and in multiples of 1,000 Equity Shares thereafter   |
| Bid/Issue Closing Date                                  | <p>Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, being Wednesday, May 15, 2024, which shall be published in English edition of Financial Express (a widely circulated English national daily newspaper), Hindi edition of Jansatta (a widely circulated Hindi national daily newspaper, and Tamil Editions of The Tamil Regional Newspaper Hindu Tamil Thisai, Tamil being the regional language of Chennai, where our Registered Office is located)</p> <p>Our Company in consultation with the BRLM, may, consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations. In case of any revision, the extended Bid/ Issue Closing Date shall be widely disseminated by notification to the Stock Exchanges, and also be notified on the websites of the BRLM and at the terminals of the Syndicate Members, if any and communicated to the Designated Intermediaries and the Sponsor Bank, which shall also be notified in an advertisement in same newspapers in which the Bid/ Issue Opening Date was published, as required under the SEBI ICDR Regulations</p> |
| Bid/ Issue Period                                       | <p>The period between the Bid/ Issue Opening Date and the Bid/ Issue Closing Date, inclusive of both days, during which prospective Bidders can submit their Bids, including any revisions thereof in accordance with the SEBI ICDR Regulations and the terms of the Red Herring Prospectus. Provided, however, that the Bidding shall be kept open for a minimum of three Working Days for all categories of Bidders.</p> <p>Our Company in consultation with the Book Running Lead Manager may consider closing the Bid/Issue Period for the QIB Portion One Working Day prior to the Bid/Issue Closing Date which shall also be notified in an advertisement in same newspapers in which the Bid/Issue Opening Date was published, in accordance with the SEBI ICDR Regulations.</p> <p>In cases of force majeure, banking strike or similar circumstances, our Company in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid / Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Basis on which Equity Shares will be Allotted to successful Applicant under the Issue, as described in “Issue Procedure” beginning on page 245</p>                   |
| Bidding Centers   | The centers at which the Designated Intermediaries shall accept the ASBA Forms to a Registered Broker, i.e., Designated SCSB Branches for SCSBs, Specified Locations for Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs   |
| Bidder/ Investor  | Any prospective investor who makes a bid for Equity Shares in terms of Red Herring Prospectus and the Bid-Cum-Application Form and unless otherwise stated or implied, which includes an ASBA Bidder and an Anchor Investor.   |
| Bankers to the Issue and Refund Banker                  | ICICI Bank Limited   |
| Bid Amount  | The amount at which the bidder makes a bid for the Equity Shares of our Company in terms of Red Herring Prospectus.  |
| Bid cum Application Form                                | The form in terms of which the bidder shall make a bid, including ASBA Form, and which shall be considered as the bid for the Allotment pursuant to the terms of this Red Herring Prospectus.  |
| Book Building Process                                   | Book building process, as provided in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue is being made.   |
| Cap Price   | The higher end of the Price Band, subject to any revisions thereto, above which the Issue Price will not be finalized and above which no Bids will be accepted.  |
| Collecting Depository Participants or CDPs              | A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI.   |
| Circular on Streamlining of Public Issues/ UPI Circular | <p>Circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, circular</p> <p>(SEBI/HO/CFD/DIL2/CIR/P/2019/50) dated April 3, 2019, circular</p> <p>(SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, circular</p> <p>(SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019, circular no.</p> <p>(SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, circular no.</p> <p>(SEBI/HO/CFD/DIL2/CIR/P/2020/50) dated March 30, 2020, circular no.</p> <p>(SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M) dated March 16, 2021, circular no.</p>   |

| Term  | Description   |
|---|---|
|   | SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI/ HO/CFD/DIL2/CIR/2022/75 dated May 30, 2022 and any subsequent circulars or notifications issued by SEBI in this regard   |
| Controlling Branches                                | Such branches of SCSBs which coordinate Applications under the Issue with the BRLM, the Registrar and the Stock Exchange, a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in">http://www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time.   |
| Depository  | A depository registered with SEBI under the SEBI (Depositories and Participants) Regulations, 2018.   |
| Demographic Details                                 | The demographic details of the Applicants such as their Address, PAN, name of the applicant father/husband, investor status, and occupation and Bank Account details.   |
| Designated Date                                     | The date on which relevant amounts are transferred from the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, and/or the instructions are issued to the SCSBs (in case of UPI Bidders using the UPI Mechanism, instruction issued through the Sponsor Bank) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to the Public Issue Account, in terms of the Prospectus following which Equity Shares will be Allotted in the Issue  |
| Designated Intermediaries/ Collecting agent         | In relation to ASBA Forms submitted by RIBs authorising an SCSB to block the Bid Amount in the ASBA Account, Designated Intermediaries shall mean SCSBs.<br>In relation to ASBA Forms submitted by UPI Bidders where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by such UPI Bidders using the UPI Mechanism, Designated Intermediaries shall mean Syndicate, sub-Syndicate/agents, Registered Brokers, CDPs, SCSBs and RTAs.<br>In relation to ASBA Forms submitted by QIBs and Non-Institutional Bidders (not using the UPI Mechanism), Designated Intermediaries shall mean Syndicate, sub-Syndicate/ agents, SCSBs, Registered Brokers, the CDPs and RTAs |
| Designated CDP Locations                            | Such locations of the CDPs where bidder can submit the Bid cum Application Forms to Collecting Depository Participants. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Bid cum Application Forms are available on the websites of the Stock Exchange i.e. <a href="http://www.nseindia.com">www.nseindia.com</a>   |
| Designated RTA Locations                            | Such locations of the RTAs where Applicants can submit the ASBA Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept ASBA Forms are available on the respective websites of the Stock Exchanges ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> ), as updated from time to time   |
| Designated SCSB Branches                            | Such branches of the SCSBs which shall collect the ASBA Forms (other than ASBA Forms submitted by RIIs where the Application Amount will be blocked upon acceptance of UPI Mandate Request by such RII using the UPI Mechanism), a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> . Intermediaries or at such other website as may be prescribed by SEBI from time to time.  |
| Designated Intermediaries/ Collecting Agent         | The members of the Syndicate, sub-syndicate/agents, SCSBs, Registered Brokers, CDPs and RTAs, who are categorized to collect Application Forms from the Applicant, in relation to the Issue.  |
| Designated Stock Exchange                           | National Stock Exchange of India Limited  |
| DP ID   | Depository Participant's identity number  |
| Designated Market Makers                            | Giriraj Stock Broking Private Limited and Commodity Mandi Private Limited will act as the Market Makers and have agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI ICDR Regulations.   |
| Draft Red Herring Prospectus/DRHP                   | Draft Red Herring Prospectus dated February 09, 2024 issued in accordance with Section 26 of the Companies Act, 2013 and SEBI ICDR Regulation.  |
| Eligible FPI(s)                                     | FPIs from such jurisdictions outside India where it is not unlawful to make an offer / invitation under the Issue and in relation to whom the Application Form and the Prospectus constitutes an invitation to subscribe to the Equity Shares   |
| Eligible NRI(s)                                     | NRI(s) from jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Application Form and the Prospectus will constitute an invitation to subscribe to or to purchase the Equity Shares  |
| Emerge Platform of National Stock Exchange of India | The Emerge Platform of National Stock Exchange of India Limited for Listing of Equity Shares offered under Chapter IX of SEBI (ICDR) Regulations which was approved by SEBI as a National Stock Exchange of India Limited Emerge on October 14, 2011.   |




| Term                               | Description   |
|------------------------------------|---|
| Limited                            |   |
| Electronic Transfer of Funds       | Refunds through ECS, NEFT, Direct Credit or RTGS as applicable.   |
| Eligible QFIs                      | QFIs from such jurisdictions outside India where it is not unlawful to make an Issue or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to purchase the Equity Shares Issued thereby and who have opened demat accounts with SEBI registered qualified depository participants.   |
| Equity Listing Agreements          | The listing agreements to be entered into by our Company with the Stock Exchange in relation to our Equity Shares.  |
| Escrow and Sponsor Bank Agreement  | Agreement dated March 19 <sup>th</sup> , 2024 entered into amongst our Company, the Registrar to the Issue, the Book Running Lead Manager and Banker to the Issue and Sponsor Bank, to receive monies from the Applicants through the SCSBs Bank Account on the Designated Date in the Public Issue Account.  |
| Escrow Account(s)                  | The account(s) to be opened with the Escrow Collection Bank and in whose favour the Anchor Investors will transfer money through NACH/direct credit/ NEFT/ RTGS in respect of the Bid Amount when submitting a Bid  |
| Escrow Collection Bank(s)          | The Bank(s) which are clearing members and registered with SEBI as bankers to an issue under the SEBI (Bankers to an Issue) Regulations, 1994 and with whom the Escrow Account(s) will be opened, in this case being ICICI Bank Limited.  |
| First Applicant                    | The Applicant whose name appears first in the Application Form or the Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names  |
| Floor Price                        | The lower end of the Price Band being Rs. 140, subject to any revision(s) thereto, not being less than the face value of Equity Shares and the Anchor Investor Issue Price, at or above which the Issue Price will be finalized and below which no Bids will be accepted.   |
| Foreign Venture Capital Investors  | Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.   |
| FPI / Foreign Portfolio Investor   | A Foreign Portfolio Investor who has been registered under Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign portfolio investor till the expiry of the block of three years for which fees have been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended. |
| Fresh Issue                        | The Fresh Issue of Upto 65,50,000 Equity Shares aggregating up to ₹ [●] Lakhs.  |
| Fugitive Economic Offender         | An individual who is declared a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018  |
| Fraudulent Borrower                | Fraudulent borrower as defined under Regulation 2(1) (III) of the SEBI ICDR Regulations   |
| General Information Document (GID) | The General Information Document for investing in public issues prepared and issued in accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, Notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 and circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018 notified by SEBI.            |
| Issue document                     | Includes Red Herring Prospectus and Prospectus to be filed with Registrar of Companies.   |
| Issue Period                       | The periods between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants may submit their Bidding application.  |
| Lot Size                           | The Market lot and Trading lot for the Equity Share is 1,000 and in multiples of 1,000 thereafter; subject to a minimum allotment of 1,000 Equity Shares to the successful applicants.  |
| Listing Agreement                  | The Equity Listing Agreement to be signed between our Company and the National Stock Exchange of India Limited.   |
| Market Makers                      | Market Maker of the Company, in this case being Giriraj Stock Broking Private Limited and Commodity Mandi Private Limited   |
| Market Maker Reservation Portion   | The Reserved portion of Upto 4,10,000 Equity shares of ₹ 10/- each at an Issue Price of ₹ [●] aggregating to ₹ [●] Lakhs for Designated Market Maker in the Public Issue of our Company   |
| Market Making Agreement            | The Agreement among the Market Makers, the Book Running Lead Manager and our Company dated March 19, 2024   |
| Mobile App(s)                      | The mobile applications listed on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43</a> or such other website as may be updated from time to time, which may be used by RIIs to submit Bids using the UPI Mechanism  |
| Mutual Fund                        | 5% of the Net QIB Portion, or 62,000 Equity Shares which shall be available for allocation to Mutual  |

| Term  | Description  |
|---|--|
| Portion   | Funds only, subject to valid Bids being received at or above the Issue Price   |
| Net Issue   | The Issue (excluding the Market Maker Reservation Portion) of Upto 61,40,000 equity Shares of face value of ₹10 each fully paid for cash at a price of ₹ [●] per Equity Share (the “Issue Price”), including a share premium of ₹ [●] per equity share aggregating to ₹ [●] Lakhs.   |
| Net Proceeds  | The proceeds from the Issue less the Issue related expenses applicable to the Issue. For further information about use of the Issue Proceeds and the Issue expenses, see “ <i>Objects of the Issue</i> ” on page 83.   |
| NPCI  | NPCI, a Reserve Bank of India (RBI) initiative, is an umbrella organization for all retail payments in India. It has been set up with the guidance and support of the Reserve Bank of India (RBI) and Indian Banks Association (IBA).  |
| Non-Institutional Investors/ Non-Institutional Bidders/ NIB's | All Applicants that are not QIBs or Retail Individual Bidders and who have Bid for Equity Shares for an amount more than ₹ 200,000 (but not including NRIs other than Eligible NRIs)   |
| Non-Resident  | A person resident outside India, as defined under FEMA and includes NRIs, FPIs and FVCIs   |
| Prospectus  | The Prospectus to be filed with the RoC in accordance with the Companies Act, 2013, and the SEBI ICDR Regulations containing, <i>inter alia</i> , the Issue opening and closing dates, the size of the Issue and certain other information.  |
| Person/Persons  | Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.  |
| Price Band  | Price Band of a minimum price (Floor Price) of ₹ 140 and the maximum price (Cap Price) of ₹ 147. The Price Band will be decided by our Company in consultation with the BRLM and advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least two working days prior to the Bid / Issue Opening Date.                  |
| Pricing Date  | The date on which our Company, in consultation with the Managers, will finalise the Issue Price.   |
| Public Issue Bank   | The bank(s) which is a clearing member and registered with SEBI as a banker to an issue with which the Public Issue Account(s) is opened for collection of Application Amounts from Escrow Account(s) and ASBA Accounts on the Designated Date, in this case being ICICI Bank Limited.   |
| Qualified Institutional Buyers/ QIBs                          | Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations   |
| Qualified Foreign Investors / QFI                             | Non-resident investors other than SEBI registered FIIs or sub-accounts or SEBI registered FVCIs who meet ‘know your client’ requirements prescribed by SEBI.   |
| Registered Brokers  | Stockbrokers registered with SEBI under the Securities and Exchange Board of India (Stock Brokers and Sub Brokers) Regulations, 1992 and the stock exchanges having nationwide terminals, other than the Members of the Syndicate and having terminals at any of the Broker Centres and eligible to procure Applications in terms of Circular No. CIR/CFD/14/2012 dated October 04, 2012 and the UPI Circulars issued by SEBI. |
| Red Herring Prospectus / RHP                                  | The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013 and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be Issued and the size of the Issue, including any addenda or corrigenda thereto.  |
| Refund Account  | The ‘no-lien’ and ‘non-interest bearing’ account opened with the Refund Bank, from which refunds, if any, of the whole or part, of the Bid Amount to the Anchor Investors shall be made.   |
| Refund Bank(s)/Refund Banker(s)                               | Bank(s) which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being ICICI Bank Limited.   |
| Registrar to the Issue/ Registrar                             | Purva Share Registry India Private Limited.  |
| Retail Individual Investor(s)/ RII(s)                         | Individual Applicants, who have applied for the Equity Shares for an amount not more than ₹ 200,000 in any of the bidding options in the Issue (including HUFs applying through their Karta and Eligible NRIs)   |
| Retail Portion  | The portion of the Issue being not less than 35 % of the Net Issue consisting of 21,49,000 Equity Shares which shall be available for allocation to Retail Individual Bidders (subject to valid Bids being received at or above the Issue Price), which shall not be less than the minimum Bid Lot subject to availability in the Retail Portion and remaining Equity Shares to be allotted on a proportionate basis.          |


| Term   | Description  |
|--|--|
| Registered Broker                                      | Individuals or companies registered with SEBI as “Trading Members”(except Syndicate/ Sub-Syndicate Members) who hold valid membership of either BSE or National Stock Exchange of India Limited having right to trade in stocks listed on Stock Exchanges ,through which investors can buy or sell securities listed on stock exchanges, a list of which is available on <a href="http://www.nseindia.com/membership/content/cat_of_mem.htm/">http://www.nseindia.com/membership/content/cat_of_mem.htm/</a>   |
| Reserved Category/ Categories                          | Categories of persons eligible for making bid under reservation portion.   |
| Reservation Portion                                    | The portion of the Issue reserved for category of eligible bidders as provided under the SEBI (ICDR) Regulations, 2018   |
| Revision Form  | The form used by the bidders to modify the quantity of Equity Shares or the bid Amount in any of their Bid cum Application Forms or any previous Revision Form(s)  |
| Specified Locations                                    | Bidding centres where the Syndicate shall accept ASBA Forms from Applicants, a list of which will be included in the Application Form  |
| Sponsor Bank   | The Banker to the Issue registered with SEBI, which has been appointed by our Company to act as a conduit between the Stock Exchanges and NPCI in order to push the UPI Mandate Request and/or payment instructions of the RIBs using the UPI and carry out other responsibilities, in terms of the UPI Circulars, in this case being ICICI Bank Limited.  |
| Stock Exchange   | National Stock Exchange of India Limited   |
| Systemically Important Non-Banking Financial Companies | Systemically important non-banking financial company as defined under Regulation 2(1)(iii) of the SEBI ICDR Regulations.   |
| Transaction Registration Slip/ TRS                     | The slip or document issued by a member of the Syndicate or an SCSB (only on demand), as the case may be, to the bidders, as proof of registration of the bid.   |
| Underwriters   | GYR Capital Advisors Private Limited   |
| Underwriting Agreement                                 | The agreement dated March 19, 2024 among the Underwriter and our Company.  |
| UPI  | Unified Payments Interface, which is an instant payment mechanism, developed by NPCI   |
| UPI Bidders  | Collectively, individual investors applying as (i) Retail Individual Bidders in the Retail Portion, and (ii) Non- Institutional Bidders with an application size of up to ₹ 500,000 in the Non-Institutional Portion, and Bidding under the UPI Mechanism through ASBA Form(s) submitted with Syndicate Members, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.<br><br>Pursuant to Circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022 issued by SEBI, all individual investors applying in public issues where the application amount is up to ₹ 500,000 shall use UPI and shall provide their UPI ID in the application form submitted with: (i) a syndicate member, (ii) a stock broker registered with a recognized stock exchange (whose name is mentioned on the website of the stock exchange as eligible for such activity), (iii) a depository participant (whose name is mentioned on the websites of the stock exchange as eligible for such activity), and (iv) a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for such activity)   |
| UPI Circulars  | Circular number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI, as amended by its Circular number SEBI/HO/CED/DIL/CIR/2016/26 dated January 21, 2016 and Circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 issued by SEBI as amended or modified by SEBI from time to time, including Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, Circular number SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI Circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 and any other circulars issued by SEBI or any other governmental authority in relation thereto from time to time |
| UPI ID   | ID created on Unified Payment Interface (UPI) for single-window mobile payment system developed by the NPCI  |
| UPI Mandate  | A request (intimating the UPI Bidders by way of a notification on the UPI linked mobile application  |

| <b>Term</b>   | <b>Description</b>  |
|---------------|---|
| Request       | and by way of an SMS on directing the UPI Bidders to such UPI linked mobile application) to the UPI Bidder initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent to Bid Amount and subsequent debit of funds in case of Allotment  |
| UPI Mechanism | The Bidding mechanism that may be used by UPI Bidders to make ASBA Bids in the Issue in accordance with UPI Circulars   |
| UPI PIN       | Password to authenticate UPI transaction.   |
| Working Day   | All days on which commercial banks in Mumbai, India are open for business, provided however, with reference to (a) announcement of the Issue Price; and (b) Issue Period, Term Description. The term “Working Day” shall mean all days, excluding all Saturdays, Sundays and public holidays on which commercial banks in Mumbai, India are open for business and the time period between the Issue Closing Date and listing of the Equity Shares on the Stock Exchanges, “Working Day” shall mean all trading days of the Stock Exchanges excluding Sundays and bank holidays in India in accordance with circulars issued by SEBI |





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ABS MARINE SERVICES LIMITED

# ABS MARINE SERVICES LIMITED

CORPORATE IDENTIFICATION NUMBER: U71120TN1992PLC023705

Our Company was originally incorporated as ‘ABS Marine Services Private Limited’ a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated October 27, 1992, issued by the Registrar of Companies, Tamil Nadu (“RoC”). Subsequently, the name of the company was changed from ABS marine Services Private Limited’ to ‘ABS Marine Services Limited’, upon conversion into public company, pursuant to a special resolution passed by the shareholders of our Company on September 27, 2023, and a fresh certificate of incorporation consequent to conversion was issued by the RoC on October 23, 2023. Our Company’s Corporate Identity Number is U71120TN1992PLC023705. For details relating to change in the Registered Office of our Company, please refer to “History and Certain Corporate Matters” on page 158.

**Registered Office:** Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu  
**Telephone:** 044- 42914135/155; **Email:** cs@absmarine.com; **Website:** www.absmarine.com  
**Contact Person:** Mr. Ganesh Saikrishna, Company Secretary & Compliance Officer

OUR PROMOTERS: CAPT. P B NARAYANAN, MRS. SHREELATHA NARAYANAN, MRS. ARATHI NARAYANAN AND CAPT. JEEVAN KRISHNAN SANJEEVAN

PUBLIC ISSUE OF 65,50,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH (“EQUITY SHARES”) OF ABS MARINE SERVICES LIMITED (“OUR COMPANY” OR THE “ISSUER”) FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (INCLUDING A SECURITIES PREMIUM OF ₹ [•] PER EQUITY SHARE) (“ISSUE PRICE”), AGGREGATING UP TO ₹ [•] LAKHS (THE “ISSUE”). 4,10,000 EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER (“MARKET MAKER RESERVATION PORTION”). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 61,40,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE AGGREGATING TO ₹ [•] LAKHS IS HEREINAFTER REFERRED TO AS THE “NET ISSUE”. THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.68 % AND 25.01% RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

- QIB PORTION: NOT MORE THAN 50.00% OF THE NET ISSUE

• RETAIL PORTION: NOT LESS THAN 35.00% OF THE NET ISSUE
- NON-INSTITUTIONAL PORTION: NOT LESS THAN 15.00% OF THE NET ISSUE

• MARKET MAKER PORTION: UP TO 4,10,000 EQUITY SHARES OR 6.26% OF THE ISSUE

PRICE BAND: ₹ 140 TO ₹ 147 PER EQUITY SHARE OF FACE VALUE ₹ 10/- EACH

THE FLOOR PRICE IS 14.0 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 14.7 TIMES OF THE FACE VALUE OF THE EQUITY SHARES

BIDS CAN BE MADE FOR A MINIMUM OF 1,000 EQUITY SHARES AND IN MULTIPLES OF 1,000 EQUITY SHARES THEREAFTER

RISKS TO INVESTORS

- Our business is dependent on a few of our clients who contribute to majority of our revenues from operations. Any loss of business from them may adversely affect our revenues and profitability.
- Revenue from a vessel is directly proportional to the type of the vessel. Under-utilization of our largest vessels could affect our cash flows, revenues and results of operations.
- If we are unable to collect our dues and receivables from our customers, our results of operations and cash flows could be materially and adversely affected.
- Our operating costs may increase as our vessels age and we may have to make unexpected capital expenditures in order to maintain our fleet or comply with the evolving regulatory requirements.
- Limited availability of vessels for purchase in the secondary market at the right time and increase in purchase prices of vessels in the secondary market may affect our financial condition. Our inability to sell vessels at an appropriate time may also adversely affect our results of operations and financial condition.
- Defects in vessels acquired in the secondary market may not be apparent prior to purchase.
- Failure to implement our growth strategy to provide services.
- The Merchant Banker associated with the Issue has handled 23 public issues in the past two years out of which no issues closed below the Issue Price on Listing date
- Average cost of acquisition of Equity Shares held by our Promoters Capt. P B Narayanan, Mrs. Shreelatha Narayanan, Mrs. Arathi Narayanan & Capt. Jeevan Krishnan Sanjeevan is Rs. 0.0056, Rs. 0.0056, Rs. Nil, and Rs. Nil per Equity Share and the Issue Price at the upper end of the Price Band is Rs. 147 per Equity Share.
- The Price/ Earnings ratio based on Diluted EPS for year ended March 2024 for the company at the upper end of the Price Band is 11.23
- Weighted Average Return on Net worth for Fiscals 2024, 2023 and, 2022 is 15.06%
- Weighted Average Cost of Acquisition, Floor Price and Cap Price

| PERIOD   | WACA (in ₹) | Floor Price (₹140) | Cap Price (₹147) |
|--|-------------|--------------------|------------------|
| a) Weighted average cost of acquisition of primary/new issue 18 months prior to RHP                      |             | NA*                |                  |
| b) Weighted average cost of acquisition for secondary sale/acquisition 18 months prior to RHP            |             | NA**               |                  |
| c) WACA of Equity Shares based on Primary issuances undertaken during the 3 immediately preceding years* |             | NA                 |                  |
| WACA of primary / new issue acquisition  | NIL         | -                  | -                |
| WACA of secondary acquisition  | NIL         | -                  | -                |

\*There were no primary/ new issue of shares (equity/convertible securities) transactions, other than equity shares issued pursuant to bonus issue on 15.09.2023, in the last 18 months prior to the date of the RHP.

\*\* There were no secondary sale/ acquisitions of shares (equity/convertible securities) excluding bonus issuance.

BID/ISSUE PROGRAM

ANCHOR INVESTOR BIDDING DATE(1): THURSDAY, MAY 09, 2024

BID/ ISSUE OPENS ON(1): FRIDAY, MAY 10, 2024

BID/ ISSUE CLOSES ON: WEDNESDAY, MAY 15, 2024

Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

| Submission of Bids (other than Bids from Anchor Investors): |   |
|---|---|
| Bid/ Issue Period (except the Bid/ Issue Closing Date)      |   |
| Submission and Revision in Bids                             | Only between 10.00 a.m. and 5.00 p.m. IST |
| Bid/ Offer Closing Date                                     |   |
| Submission and Revision in Bids*                            | Only between 10.00 a.m. and 3.00 p.m. IST |
| Submission of Bids by QIBs and Non-Institutional Bidders    | Only between 10.00 a.m. and 4:00 p.m IST  |
| Submission of Bids by Retail Individual Bidders.            | Only between 10.00 a.m. and 5:00 p.m IST  |

\*UPI mandate end time and date shall be at 5:00 pm on Bid/Offer Closing Date.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/ Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the Book Running Lead Managers and the terminals of the other members of the Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (“SCRR”) read with Regulation 253 of the SEBI ICDR Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers (“QIBs”, the “QIB Portion”), provided that our Company may, in consultation with the Book Running Lead Managers, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations (“Anchor Investor Portion”), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount (“ASBA”) process providing details of their respective ASBA accounts, and UPI ID in case of RBIs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors are not permitted to participate in the Issue through the ASBA process. For details, see “Issue Procedure” beginning on page 244 of Red Herring Prospectus.

Bidders/ Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/ Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants’ sole risk. Bidders/Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active.

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects of our Company, see “History and Certain Corporate Matters” on page 158 of the Red Herring Prospectus and Clause II of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section “Material Contracts and Documents for Inspection” on page 317 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The Liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them.

AMOUNT OF AUTHORISED SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share Capital of the Company is Rs. 30,00,00,000 /- (Rupees Thirty Crore only) divided into 3,00,00,000 (Three Crore ) Equity Shares of Rs.10/- (Rupees Ten only) each. For details of the Capital Structure, see “Capital Structure” on the page 69 of the Red Herring Prospectus.

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company: Capt. P B Narayanan – 10 Equity Shares, and Capt. Amit Canumalla - 10 Equity Shares of Rs.10/- Each. Details of the main objects of the Company as contained in the Memorandum of Association, see “History and Corporate Structure” on page 158 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see “Capital Structure” on page 69 of the Red Herring Prospectus.

LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE EMERGE (SME Platform of NSE). Our Company has received an ‘in-principle’ approval from the NSE for the listing of the Equity Shares pursuant to letter dated April 16, 2024. For the purpose of the Issue, the Designated Stock Exchange shall be NSE Limited (NSE). A signed copy of the Red Herring Prospectus has been filed for registration to the ROC on May 05, 2024 and Prospectus shall be filed to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see “Material Contracts and Documents for Inspection” on page 317 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA (“SEBI”): Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, the Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI on page 224 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF NSE (THE DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by NSE EMERGE (“EMERGE Platform of NSE”) should not in any way be deemed or construed that the contents of the offer document or the price at which the equity shares are offered has been cleared, solicited or approved by NSE, nor does it certify the correctness, accuracy or completeness of any of the contents of the Prospectus. The investors are advised to refer to the offer document for the full text of the Disclaimer clause pertaining to NSE.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to ‘Risk Factors’ on page 29 of the Red Herring Prospectus.

ASBA\*

Simple, Safe, Smart way of Application- Make use of it!!!

\*Applications Supported by Blocked Amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, investors can avail the same. For details, check section on ASBA below.

Mandatory in Public Issues from January 01, 2016. No cheque will be accepted

UPI

UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI – Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account.

Investors have to apply through the ASBA process. “ASBA has to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section “Issue Procedure” beginning on page 244 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India (“AIBI”), the Stock Exchanges and in the General Information Document.

\*ASBA forms can be downloaded from the website of NSE EMERGE (“SME Portal of NSE”)

\*\*List of banks supporting UPI is also available on the website of SEBI at [www.sebi.gov.in](http://www.sebi.gov.in). ICICI BANK Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail [info.upi@npci.org.in](mailto:info.upi@npci.org.in). For the list of UPI Apps and Banks live on IPO, please refer to the link [www.sebi.gov.in](http://www.sebi.gov.in). For issue related grievance investors may contact: GYR Capital Advisors Private Limited -Mr. Mohit Baig (+91 87775 64648) (Email Id: [investors@gyrcapitaladvisors.com](mailto:investors@gyrcapitaladvisors.com)).

| BOOK RUNNING LEAD MANAGER TO THE ISSUE   | REGISTRAR TO THE ISSUE  | COMPANY SECRETARY AND COMPLIANCE OFFICER  |
|--|---|---|
| <div><p>GYR CAPITAL ADVISORS PRIVATE LIMITED<br/>Address: 428, Gala Empire, Near JB Tower, Drive in Road, Thaltej, Ahmedabad -380 054, Gujarat, India.<br/>Telephone: +91 87775 64648<br/>Facsimile: N.A.<br/>E-mail: <a href="mailto:info@gyrcapitaladvisors.com">info@gyrcapitaladvisors.com</a><br/>Website: <a href="http://www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a><br/>Investor grievance: <a href="mailto:investors@gyrcapitaladvisors.com">investors@gyrcapitaladvisors.com</a><br/>Contact Person: Mohit Baig<br/>SEBI Registration Number: INM000012810</p></div> | <div><p>PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED<br/>9 Shiv Shakti Industrial Estate, J.R Boricha Marg, Lower Parel (East), Mumbai-400011, Maharashtra<br/>Telephone: +91-022-4961-4132, 022-3199-8810<br/>Facsimile: N.A.<br/>Email: <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br/>Website: <a href="https://www.purvashare.com/">https://www.purvashare.com/</a><br/>Investor Grievance: <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br/>Contact Person: Ms. Deepali Dhuri<br/>SEBI Registration Number: INR000001385</p></div> | <div><p>Mr. Ganesh Saikrishna, is the Company Secretary and Compliance Officer of our Company. His contact details are set forth hereunder.<br/>Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu, India<br/>Telephone No.: + 044-42914135/155<br/>E-mail: <a href="mailto:cs@absmarine.com">cs@absmarine.com</a></p><div>Investors can contact the Company Secretary and Compliance Officer or the BRLM or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc.</div></div> |

AVAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of the Company at <https://absmarine.com/investor/>, the website of the BRLM to the Issue at: [www.gyrcapitaladvisors.com](https://www.gyrcapitaladvisors.com), the website of NSE Emerge at <https://www.nseindia.com/companies-listing/corporate-filings-offer-documents>, respectively.

AVAILABILITY OF BID-CUM-APPLICATION FORMS: Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Flat No. 3, Anugraha Foundation, No. 15, Valliammal, Road, Vepery, Chennai – 600007, Tamil Nadu; Telephone: 044- 42914135/155; BRLM: GYR Capital Advisors Private Limited, Telephone: +91 87775 64648 and the Syndicate Member: GYR Capital Advisors Private Limited, Telephone: +91 87775 64648 and the Sub Syndicate Member: Eureka Stock & Share Broking Services Limited, Telephone: 033 66280000 (131) and the Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the website of NSE EMERGE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: ICICI BANK LIMITED

UPI: Retail Individual Bidders can also Bid through UPI Mechanism.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

Place: Chennai  
Date: May 05, 2024

On behalf of Board of Directors  
For ABS Marine Services Limited

Sd/-  
Mr. Ganesh Saikrishna  
Company Secretary & Compliance Officer

Disclaimer: ABS Marine Services Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares and has filed the RHP with the Registrar of Companies, Tamil Nadu situated at Chennai on May 05, 2024 and thereafter with SEBI and the Stock Exchange. Full copy of the Red Herring Prospectus is available on the website of the SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of the Company at <https://absmarine.com/investor/>, the website of the BRLM to the Issue at: [www.gyrcapitaladvisors.com](https://www.gyrcapitaladvisors.com), the website of NSE Emerge at <https://www.nseindia.com/companies-listing/corporate-filings-offer-documents>, respectively. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the RHP including the section titled “Risk Factors” beginning on page 29 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, 1933 and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in ‘offshore transactions’ in reliance on Regulation “S” under the Securities Act, 1933 and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.





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# ABS MARINE SERVICES LIMITED

CORPORATE IDENTIFICATION NUMBER: U71120TN1992PLC023705

Our Company was originally incorporated as 'ABS Marine Services Private Limited' a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated October 27, 1992, issued by the Registrar of Companies, Tamil Nadu ("RoC"). Subsequently, the name of the company was changed from ABS marine Services Private Limited' to 'ABS Marine Services Limited', upon conversion into public company, pursuant to a special resolution passed by the shareholders of our Company on September 27, 2023, and a fresh certificate of incorporation consequent to conversion was issued by the RoC on October 23, 2023. Our Company's Corporate Identity Number is U71120TN1992PLC023705. For details relating to change in the Registered Office of our Company, please refer to "History and Certain Corporate Matters" on page 158.

**Registered Office:** Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu  
**Telephone:** 044- 42914135/155; **Email:** cs@absmarine.com; **Website:** www.absmarine.com  
**Contact Person:** Mr. Ganesh Saikrishna, Company Secretary & Compliance Officer

**OUR PROMOTERS: CAPT. P B NARAYANAN, MRS. SHREELATHA NARAYANAN, MRS. ARATHI NARAYANAN AND CAPT. JEEVAN KRISHNAN SANJEEVAN**

## THE ISSUE

**PUBLIC ISSUE OF 65,50,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH ("EQUITY SHARES") OF ABS MARINE SERVICES LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (INCLUDING A SECURITIES PREMIUM OF ₹ [•] PER EQUITY SHARE) ("ISSUE PRICE"), AGGREGATING UP TO ₹ [•] LAKHS (THE "ISSUE"). 4,10,000 EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 61,40,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE AGGREGATING TO ₹ [•] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.68 % AND 25.01 % RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.**

- **QIB PORTION: NOT MORE THAN 50.00% OF THE NET ISSUE**
- **RETAIL PORTION: NOT LESS THAN 35.00% OF THE NET ISSUE**
- **NON-INSTITUTIONAL PORTION: NOT LESS THAN 15.00% OF THE NET ISSUE**
- **MARKET MAKER PORTION: UP TO 4,10,000 EQUITY SHARES OR 6.26% OF THE ISSUE**

**PRICE BAND: ₹ 140 TO ₹ 147 PER EQUITY SHARE OF FACE VALUE ₹ 10/- EACH**  
**THE FLOOR PRICE IS 14.0 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 14.7 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.**  
**BIDS CAN BE MADE FOR A MINIMUM OF 1,000 EQUITY SHARES AND IN MULTIPLES OF 1,000 EQUITY SHARES THEREAFTER.**

## RISKS TO INVESTORS

- Our business is dependent on a few of our clients who contribute to majority of our revenues from operations. Any loss of business from them may adversely affect our revenues and profitability.
- Revenue from a vessel is directly proportional to the type of the vessel. Under-utilization of our largest vessels could affect our cash flows, revenues and results of operations.
- If we are unable to collect our dues and receivables from our customers, our results of operations and cash flows could be materially and adversely affected.
- Our operating costs may increase as our vessels age and we may have to make unexpected capital expenditures in order to maintain our fleet or comply with the evolving regulatory requirements.
- Limited availability of vessels for purchase in the secondary market at the right time and increase in purchase prices of vessels in the secondary market may affect our financial condition. Our inability to sell vessels at an appropriate time may also adversely affect our results of operations and financial condition.
- Defects in vessels acquired in the secondary market may not be apparent prior to purchase.
- Failure to implement our growth strategy to provide services.
- The Merchant Banker associated with the Issue has handled 23 public issues in the past two years out of which no issues closed below the Issue Price on Listing date
- Average cost of acquisition of Equity Shares held by our Promoters Capt. P B Narayanan, Mrs. Shreelatha Narayanan, Mrs. Arathi Narayanan & Capt. Jeevan Krishnan Sanjeevan is Rs. 0.0056, Rs. 0.0056, Rs. Nil, and Rs. Nil per Equity Share and the Issue Price at the upper end of the Price Band is Rs. 147 per Equity Share.
- The Price/ Earnings ratio based on Diluted EPS for year ended March 2024 for the company at the upper end of the Price Band is 11.23.
- Weighted Average Return on Net worth for Fiscals 2024, 2023 and, 2022 is 15.06%
- Weighted Average Cost of Acquisition, Floor Price and Cap Price

| PERIOD   | WACA (in ₹) | Floor Price (₹140) | Cap Price (₹147) |
|--|-------------|--------------------|------------------|
| a) Weighted average cost of acquisition of primary/new issue 18 months prior to RHP                      | NA*         |                    |                  |
| b) Weighted average cost of acquisition for secondary sale/acquisition 18 months prior to RHP            | NA**        |                    |                  |
| c) WACA of Equity Shares based on Primary issuances undertaken during the 3 immediately preceding years* | NA          |                    |                  |
| WACA of primary / new issue acquisition  | NIL         | -                  | -                |
| WACA of secondary acquisition  | NIL         | -                  | -                |

\*There were no primary/ new issue of shares (equity/convertible securities) transactions, other than equity shares issued pursuant to bonus issue on 15.09.2023 in the last 18 months prior to the date of the RHP.  
\*\* There were no secondary sale/ acquisitions of shares (equity/convertible securities) excluding bonus issuance.

### BASIS FOR ISSUE PRICE

The Issue Price will be determined by our Company in consultation with the Book Running Lead Manager on the basis of the assessment of market demand for the Equity Shares through the Book Building Process and on the basis of quantitative and Equity Qualitative factors as described below. The face value of the Equity Shares is Rs. 10 each and the Floor Price is 14.0 times the face value at the lower end of the Price Band and Cap price is 14.7 times the face value at the higher end of the Price Band. Investors should also refer to "Our Business", "Risk Factors", "Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 111, 29, 195 and 201, respectively of the Red Herring Prospectus, to have an informed view before making an investment decision.

#### QUALITATIVE FACTORS

Some of the qualitative factors which form the basis for computing the Issue Price are:

1. Scaled platform with track record of growth and market leadership;
2. Diversified fleet;
3. Well positioned to grow our fleet size to take advantage of India's growth;
4. Experienced management team, backed by a board and marquee shareholders, along with culture of compliance;
5. Deeply entrenched, long-standing client relationships with a diversified and expanding client base.

For further details, please refer chapters titled "Risk Factors" and "Our Business" beginning on Page Nos. 29 and 111, respectively.

#### QUANTITATIVE FACTORS

The information presented below relating to our company is based on the Restated Financial Statements of the Company for the financial year ended March 31, 2024, 2023 and 2022. For more details, please refer the section titled "Restated Financial Statements" beginning on page 201 of this Red Herring Prospectus.

Some of the quantitative factors which may forms the basis for calculating the Issue Price are as follows:

##### 1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each):

As per the Restated Financial Statements:

| Sr.No | Fiscal Year ended | Basic EPS (₹)# | Diluted EPS (₹)* | Weights |
|-------|-------------------|----------------|------------------|---------|
| 1.    | March 31, 2024    | 13.09          | 13.09            | 3       |
| 2.    | March 31, 2023    | 5.29           | 5.29             | 2       |
| 3.    | March 31, 2022    | 4.5            | 4.5              | 1       |
| 4.    | Weighted Average  |                | 9.06             |         |

##### Note:

###### 1. The ratios have been computed as below:

**Basic Earnings per Share (₹)** =  $\frac{\text{(Net profit/ (loss) as restated, attributable to Equity Shareholders/ (Weighted average number of Equity Shares outstanding during the year/period))}}{\text{(Net profit/ (loss) as restated, attributable to Equity Shareholders)}}$

**Diluted Earnings per Share (₹)** =  $\frac{\text{(Net profit/ (loss) as restated, attributable to Equity Shareholders) (Weighted average number of Diluted Equity Shares outstanding during the year/period))}}{\text{(Net profit/ (loss) as restated, attributable to Equity Shareholders)}}$

###### 2. Price Earning (P/E) Ratio in relation to the Price Band of ₹ 140 to ₹ 147 per Equity Share of Face Value of ₹ 10/- each fully paid up:

| Particulars   | (P/E) Ratio at the Floor Price* | (P/E) Ratio at the Cap Price* |
|---|---------------------------------|-------------------------------|
| P/E ratio based on Basic and Diluted EPS as at March 31, 2024 | 10.70                           | 11.23                         |
| P/E ratio based on Weighted Average EPS                       | 15.45                           | 16.23                         |

\* Will be included in the Prospectus

###### 3. Industry Peer Group P/E ratio

| Particulars        | P/E Ratio* |
|--------------------|------------|
| Highest            | 87.81      |
| Lowest             | 12.51      |
| Industry Composite | 50.16      |

\* Closing market price of the peers considered as February 7th, 2024 on BSE

###### 4. Return on Net worth (RoNW)\*

| Sr.No | Period           | RoNW (%) | Weights |
|-------|------------------|----------|---------|
| 1     | FY 2021-22       | 9.67     | 1       |
| 2     | FY 2022-23       | 10.19    | 2       |
| 3     | FY 2023-24       | 20.1     | 3       |
| 4     | Weighted Average |          | 15.06%  |

Note: Return on Net worth has been calculated as per the following formula:

**RONW** =  $\frac{\text{(Net profit/loss after tax, as restated) (Net worth excluding revaluation reserve)}}{\text{(Net worth excluding revaluation reserve)}}$

Net worth is computed as the sum of the aggregate of paid up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account. It may be noted that equity component of financial instruments is excluded while calculating Network of the Company.

##### 5. Net Asset Value (NAV) per Equity Share (face value of ₹ 10/- each):

| Sr.No. | Particulars                        | NAV per Share (₹) |
|--------|------------------------------------|-------------------|
| 1.     | As on March 31, 2024               | 65.1              |
| 2.     | As on March 31, 2023               | 51.96             |
| 3.     | As on March 31, 2022               | 46.5              |
| 4.     | After the Completion of the Issue: |                   |
| 5.     | At Floor Price                     | 85.08             |
| 6.     | At Cap Price                       | 86.95             |
| 7.     | At Issue Price                     | [•]               |

##### Notes:

- a) Net Asset Value has been calculated as per the following formula:  
$$\text{NAV} = \frac{\text{(Net worth excluding preference share capital and revaluation reserve)}}{\text{(Outstanding number of Equity shares at the end of the year/period)}}$$
- c) Network is computed as the sum of the aggregate of paid up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account. It may be noted that equity component of financial instruments is excluded while calculating Network of the Company.

##### 6. Key Performance Indicators:

(Amount in Lakhs, except EPS, % and ratios)

| Key Performance Indicator        | Fiscal 2023-24 | FY 2022-23 | FY 2021-22 |
|----------------------------------|----------------|------------|------------|
| Revenue from Operations          | 13,515.68      | 11,157.51  | 7,163.01   |
| Total Income                     | 13801.89       | 11,380.78  | 8,283.98   |
| EBITDA                           | 4,467.33       | 3,030.13   | 3,096.97   |
| Net Profit for the Year / Period | 2,355.41       | 952.74     | 809.43     |
| Return on Net Worth              | 20.10          | 10.19      | 9.67       |
| Return on Capital Employed       | 18.67          | 11.66      | 9.80       |
| Debt-Equity Ratio                | 0.39           | 0.52       | 0.73       |

##### Notes:

1. <sup>(1)</sup> Revenue from operations represents the revenue from sale of service & product & other operating revenue of our Company as recognized in the Restated financial information.
2. Total income includes revenue from operation and other income
3. EBITDA means Earnings before interest, taxes, depreciation and amortization expense, which has been arrived at by obtaining the profit before tax/ (loss) for the year / period and adding back finance costs, depreciation, and amortization expense.
4. EBITDA margin is calculated as EBITDA as a percentage of total income.
5. Net Profit for the year/period represents the restated profits of our Company after deducting all expenses.
6. Return on net worth is calculated as Net profit after tax, as restated, attributable to the owners of the Company for the year/ period divided by Net worth ( total equity). total equity means the of the aggregate value of the paid-up share capital and other equity of the current and previous financial year/period.
7. Return on capital employed calculated as Earnings before interest and taxes divided by capital employed ( capital employed calculated as of the aggregate value of Tangible Network , total debt and deferred tax liabilities of the current and previous financial year/period).
8. Debt- equity ratio is calculated by dividing total debt by total equity. Total debt represents long term and short term borrowings. Total equity is the sum of equity share capital and other equity. Interest coverage ratio is defined as Earnings before interest and taxes (EBIT) divided by finance cost for the year/period.

##### 7. Weighted Average Cost of Acquisition (WACA), Floor Price and Cap Price

###### A) The price per share of the company based on the primary/ new issue of shares (equity/convertible securities)

The details of the Equity Shares excluding shares issued under ESOP/ESOS and issuance of bonus shares during the 18 months preceding the date of this Draft Red Herring Prospectus where such issuance is equal to or more than 5 per cent of the fully diluted paid-up share capital of the Issuer Company (calculated based on the pre issue capital before such transaction), in a single transaction or multiple transactions combined together over a span of rolling 30 days; and

| Date of allotment | No. of Equity Shares allotted | Face Value | Issue Price | Nature of allotment | Nature of Consideration | Total of Consideration (₹ in Lakhs) |
|-------------------|-------------------------------|------------|-------------|---------------------|-------------------------|-------------------------------------|
| NA                |                               |            |             |                     |                         |                                     |

###### B) The price per share of the company based on the secondary sale/ acquisition (equity/convertible securities)

There have been no secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this draft red herring prospectus, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

###### C) Weighted average cost of acquisition (WACA), floor price and cap price for the last 3 years preceding the RHP:

The details of issuance of Equity Shares or convertible securities during the 3 years preceding the date of this Draft Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding Bonus Issue and employee stock options), in a single transaction or multiple transactions combined together over a span of 30 days is as follows:

| Sr. No. | Date of allotment | No. of Shares | Face Value | Issue Price | Nature of Allotment | Nature of Consideration | Total Consideration (Rs in Lakhs) |
|---------|-------------------|---------------|------------|-------------|---------------------|-------------------------|-----------------------------------|
| NA      |                   |               |            |             |                     |                         |                                   |

###### D) Weighted average cost of acquisition, floor price and cap price:

| Type of transaction                      | Weighted average cost of acquisition (₹ per equity share) | Floor Price | Cap Price |
|--|---|-------------|-----------|
| WACA of primary / new issue acquisition* | NA  | -           | -         |
| WACA of secondary acquisition            | NA  | -           | -         |

\* Excluding the shares issued under issuance of Bonus Shares

Further we had not undertaken any primary / new issuance of Equity Shares or any convertible securities during the period of preceding three years from the date of this DRHP except for issuance of equity shares on bonus issue as disclosed in the section entitled "Capital Structure" on page no. 69 of this DRHP

###### 8. Justification for Basis of Offer Price

Detailed explanation for Offer Price/Cap Price being 147 in comparison to our WACA of past five primary/secondary transactions of Equity Shares (as disclosed above) along with company's KPIs and financial ratios for Fiscals 2024, 2023 and 2022 and in view of the external factors which may have influenced the pricing of the offer, if any.



9. The Offer price is [•] times of the face value of the Equity Shares.

The Issue Price of ₹ [•] has been determined by our Company in consultation with the BRLM, on the basis of demand from investors for Equity Shares through the Book Building Process and, is justified in view of the above qualitative and quantitative parameters. Investors should read the above-mentioned information along with “Risk Factors”, “Our Business”, and “Financial Statements” on pages 29, 111 and 201, respectively of the Red Herring Prospectus, to have a more informed view. The trading price of the Equity Shares could decline due to the factors mentioned in the “Risk Factors” and you may lose all or part of your investments.

For further details, please see the chapter titled “Basis for Issue Price” beginning on page 94 of the RHP.

BID/ISSUE PROGRAM

ANCHOR INVESTOR BIDDING DATE(1): THURSDAY, MAY 09, 2024

BID/ ISSUE OPENS ON: FRIDAY, MAY 10, 2024

BID/ ISSUE CLOSES ON: WEDNESDAY, MAY 15, 2024

Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI ICDR Regulations.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/ Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the Book Running Lead Managers and the terminals of the other members of the Syndicate and Sub-Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (“SCRR”) read with Regulation 253 of the SEBI ICDR Regulations, as amended, wherein not more than 50 % of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers (“QIBs”, the “QIB Portion”), provided that our Company may, in consultation with the Book Running Lead Manager, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations (“Anchor Investor Portion”), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount (“ASBA”) process providing details of their respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors are not permitted to participate in the Issue through the ASBA process. For details, see “Issue Procedure” beginning on page 244 of this Red Herring Prospectus.

Bidders/ Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/ Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants’ sole risk. Bidders /Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active.

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects of our Company, see “History and Certain Corporate Structure” on page 158 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section “Material Contracts and Documents for Inspection” on page 317 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The Liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share Capital of the Company is Rs. 30,00,00,000/- (Rupees Thirty Crore only) divided into 3,00,00,000 (Three Crore ) Equity Shares of Rs.10/- (Rupees Ten only) each. For details of the Capital Structure, see “Capital Structure” on the page 69 of the Red Herring Prospectus.

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company: Capt. P B Narayanan – 10 Equity Shares, and Capt. Amit Canumalla - 10 Equity Shares of Rs.10/- Each. Details of the main objects of the Company as contained in the Memorandum of Association, see “History and Corporate Structure” on page 158 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see “Capital Structure” on page 69 of the Red Herring Prospectus.

LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE EMERGE (SME Platform of NSE). Our Company has received an ‘in-principle’ approval from the NSE for the listing of the Equity Shares pursuant to letter dated April 16, 2024. For the purpose of the Issue, the Designated Stock Exchange shall be NSE Limited (NSE). A signed copy of the Red Herring Prospectus has been filed for registration to the ROC on May 05, 2024 and Prospectus shall be filed to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see “Material Contracts and Documents for Inspection” on page 317 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI): Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, the Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI on page 224 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF NSE (THE DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by NSE EMERGE (“EMERGE Platform of NSE”) should not in any way be deemed or construed that the contents of the Offer Document or the price at which the equity shares are offered has been cleared, solicited or approved by NSE, nor does it certify the correctness, accuracy or completeness of any of the contents of the Prospectus. The investors are advised to refer to the Offer Document for the full text of the Disclaimer clause pertaining to NSE.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to ‘Risk Factors’ on page 29 of the Red Herring Prospectus.

ASBA\*

Simple, Safe,  
Smart way of Application-  
Make use of it !!!

\*Applications Supported by Blocked Amount (ASBA) is a better way of  
applying to issues by simply blocking the fund in the bank account,  
investors can avail the same. For details, check section on ASBA below.

Mandatory in Public Issues  
from January 01, 2016. No  
Cheque will be accepted

UPI


UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI – Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account.

Investors have to apply through the ASBA process. “ASBA has to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section “Issue Procedure” beginning on page 244 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India (“AIBI”), the Stock Exchanges and in the General Information Document.

\*ASBA forms can be downloaded from the website of NSE (“NSE Emerge”)

\*\*List of banks supporting UPI is also available on the website of SEBI at [www.sebi.gov.in](http://www.sebi.gov.in). ICICI Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail [info.upi@npci.org.in](mailto:info.upi@npci.org.in). For the list of UPI Apps and Banks live on IPO, please refer to the link [www.sebi.gov.in](http://www.sebi.gov.in). For issue related grievance investors may contact: GYR Capital Advisors Private Limited -Mr. Mohit Baid (+91 87775 64648) (Email Id: [investors@gyrcapitaladvisors.com](mailto:investors@gyrcapitaladvisors.com))

| BOOK RUNNING LEAD MANAGER<br>TO THE ISSUE  | REGISTRAR TO THE<br>ISSUE   | COMPANY SECRETARY AND<br>COMPLIANCE OFFICER  |
|--|---|--|
| <div></div> <div><b>GYR CAPITAL ADVISORS PRIVATE LIMITED</b><br/><b>Address:</b> 428, Gala Empire, Near JB Tower, Drive in Road, Thaltej, Ahmedabad -380 054, Gujarat, India.<br/><b>Telephone:</b> +91 87775 64648<br/><b>Facsimile:</b> N.A.<br/><b>E-mail:</b> <a href="mailto:info@gyrcapitaladvisors.com">info@gyrcapitaladvisors.com</a><br/><b>Website:</b> <a href="http://www.gyrcapitaladvisors.com">www.gyrcapitaladvisors.com</a><br/><b>Investor grievance:</b> <a href="mailto:investors@gyrcapitaladvisors.com">investors@gyrcapitaladvisors.com</a><br/><b>Contact Person:</b> Mohit Baid<br/><b>SEBI Registration Number:</b> INM000012810</div> | <div></div> <div><b>PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED</b><br/>9 Shiv Shakti Industrial Estate, J.R Boricha Marg, Lower Parel (East), Mumbai- 400011, Maharashtra<br/><b>Telephone:</b> +91-022-4961-4132, 022-3199-8810<br/><b>Facsimile:</b> N.A.<br/><b>Email:</b> <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br/><b>Website:</b> <a href="https://www.purvashare.com/">https://www.purvashare.com/</a><br/><b>Investor Grievance Email:</b> <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a><br/><b>Contact Person:</b> Ms. Deepali Dhuri<br/><b>SEBI Registration Number:</b> INR000001385</div> | <div></div> <div><b>Mr. Ganesh Saikrishna</b>, is the Company Secretary and Compliance Officer of our Company. His contact details are set forth hereunder.<br/>Flat No. 3, Anugraha Foundation, No. 15, Valliammal Road, Vepery, Chennai – 600007, Tamil Nadu, India<br/><b>Telephone No.:</b> +044-42914135/ 155<br/><b>E-mail:</b> <a href="mailto:cs@absmarine.com">cs@absmarine.com</a><br/><br/>Investors can contact the Company Secretary and Compliance Officer or the BRLM or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc.</div> |

**AVAILABILITY OF RED HERRING PROSPECTUS:** Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of the Company at <https://absmarine.com/investor/>, the website of the BRLM to the Issue at: [www.gyrcapitaladvisors.com](http://www.gyrcapitaladvisors.com), the website of NSE Emerge at <https://www.nseindia.com/companies-listing/corporate-filings-offer-documents> , respectively.

**AVAILABILITY OF BID-CUM-APPLICATION FORMS:** Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Flat No. 3, Anugraha Foundation, No. 15, Valliammal, Road, Vepery, Chennai – 600007, Tamil Nadu; Telephone: 044- 42914135/155; BRLM: GYR Capital Advisors Private Limited, Telephone: +91 87775 64648 and the Syndicate Member: GYR Capital Advisors Private Limited, Telephone: +91 87775 64648 and the Sub Syndicate Member: Eureka Stock & Share Broking Services Limited, Telephone: 033 66280000 (131) and the Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the website of NSE EMERGE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

**ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK:** ICICI BANK LIMITED

**UPI:** Retail Individual Bidders can also Bid through UPI Mechanism.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

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| <b>On behalf of Board of Directors<br/>For ABS Marine Services Limited</b><br><br><b>Sd/-</b><br><br><b>Mr. Ganesh Saikrishna</b><br><b>Company Secretary &amp; Compliance Officer</b> |
| <b>Place: Chennai</b><br><b>Date: May 05, 2024</b>   |

**Disclaimer:** ABS Marine Services Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares and has filed the RHP with the Registrar of Companies, Chennai situated at Tamil Nadu on May 05, 2024 and thereafter with SEBI and the Stock Exchange. Full copy of the Red Herring Prospectus is available on the website of the SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of the Company at <https://absmarine.com/investor/>, the website of the BRLM to the Issue at: [www.gyrcapitaladvisors.com](http://www.gyrcapitaladvisors.com), the website of NSE Emerge at <https://www.nseindia.com/companies-listing/corporate-filings-offer-documents>, respectively. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the RHP including the section titled “Risk Factors” beginning on page 29 of the Red Herring Prospectus. The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, 1933 and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in ‘offshore transactions’ in reliance on Regulation “S” under the Securities Act, 1933 and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.